

City Finance Department

City Office Building
333 SW 6th Street
Willmar, MN 56201
Main Number 320-235-4984
Fax Number 320-235-4917

COUNCIL ACTION REQUEST

DATE: September 26, 2016

SUBJECT: Willmar Municipal Utilities 2017 Proposed Budget

RECOMMENDATION: Receive Proposed 2017 Willmar Municipal Utilities Budget for future review and discussion and give preliminary approval subject to final approval in November, 2016.

BACKGROUND: Annually, the Willmar Municipal Utilities and Rice Memorial Hospital submit their budgets to the City Council for its review and ultimate approval. Final approval will be required sometime in November, 2016, but preliminary approval is being requested now per MISO requirements.

FINANCIAL CONSIDERATION: Approve a \$33.6 million 2017 Budget.

LEGAL: City Charter requirement.

Department/Responsible Party: Willmar Municipal Utilities/General Manager

**WILLMAR MUNICIPAL UTILITIES
BUDGET
2017**

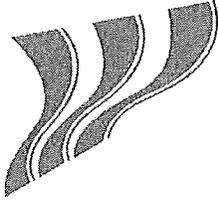
| | 2016 Amount | 2017 Budget |
|----------------------------------|---------------------|---------------------|
| <i>Operating revenues</i> | | |
| Residential | \$8,892,985 | \$9,450,789 |
| Commercial/industrial | \$21,581,931 | \$22,016,060 |
| Energy acquisition/fuel adj | | |
| Transmission | \$1,857,585 | \$1,857,585 |
| Miscellaneous | \$298,300 | \$290,875 |
| Total operating revenues | <u>\$32,630,801</u> | <u>\$33,615,309</u> |
| <i>Operating expenses</i> | | |
| Production operation | \$3,810,492 | \$3,903,271 |
| Production maintenance | \$1,479,170 | \$1,275,535 |
| Purchased power | \$11,872,833 | \$11,706,464 |
| Transmission operation | \$2,961,464 | \$3,040,149 |
| Transmission maintenance | \$83,200 | \$96,613 |
| Distribution operation | \$869,226 | \$897,441 |
| Distribution maintenance | \$1,015,836 | \$1,080,502 |
| Customer service/energy services | \$797,412 | \$959,905 |
| General & administrative | \$3,502,359 | \$3,627,433 |
| Depreciation | \$2,275,000 | \$2,355,000 |
| Total operating expenses | <u>\$28,666,991</u> | <u>\$28,942,312</u> |
| <i>Operating income</i> | | |
| Other income | \$246,432 | \$238,000 |
| Other expense | \$301,344 | \$297,667 |
| Net earnings | <u>\$54,912</u> | <u>\$59,667</u> |
| Intragovernmental transfer | <u>\$2,152,600</u> | <u>\$2,152,600</u> |
| <i>Retained earnings</i> | <u>\$1,756,298</u> | <u>\$2,460,730</u> |

**WILLMAR MUNICIPAL UTILITIES
CAPITAL BUDGET
2017**

| | 2017 Budget |
|------------------------------------|---------------------|
| <i>Facilities</i> | |
| Office Building | \$2,980,000 |
| Vehicles/Equipment | \$55,000 |
| | |
| <i>Line Department</i> | |
| Construction Projects | \$1,122,224 |
| Vehicles/Equipment | \$65,000 |
| Transformers | \$108,000 |
| | |
| <i>Transmission</i> | |
| Priam Substation | \$2,275,000 |
| Construction Projects | \$983,000 |
| Vehicles/Equipment | \$0 |
| Rehouse Diesel Generators | \$2,500,000 |
| | |
| <i>Power Plant</i> | |
| Replace/Repair Existing | \$0 |
| Vehicles/Equipment | \$30,900 |
| Repower Generation | \$0 |
| | |
| <i>Water</i> | |
| Meters | \$76,200 |
| Plant construction | \$983,949 |
| Vehicles/Equipment | \$37,400 |
| Tools | \$13,200 |
| | |
| <i>Customer Service</i> | |
| AMI/Metering | \$200,000 |
| Vehicle | \$25,000 |
| | |
| <i>Energy Services</i> | |
| Load Share | \$75,000 |
| | |
| <i>Technology</i> | |
| Servers/Firewalls/Office Equipment | \$26,100 |
| | |
| | \$11,555,973 |

**WILLMAR MUNICIPAL UTILITIES
STATEMENT OF CASH FLOWS
2017-2021**

| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
|--|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Cash on Hand 12/31/16 | \$7,458,434 | | | | | |
| Investments 12/31/16 | \$16,999,913 | | | | | |
| Reserved Funds | -\$13,324,414 | | | -\$1,460,329 | -\$487,068 | |
| Loan Funds | | \$2,275,000 | \$4,980,000 | \$3,295,000 | | |
| Total Cash | \$11,133,933 | \$2,275,000 | \$4,980,000 | \$1,834,671 | -\$487,068 | \$0 |
| | | | | | | |
| Revenue | | \$33,615,309 | \$33,783,386 | \$33,952,302 | \$34,122,064 | \$34,292,674 |
| Rate Increase Electric | | | | | | |
| Rate Increase Water | | | | | | |
| Rate Increase Heating | | | | | | |
| Total Revenue Received | | \$33,615,309 | \$33,783,386 | \$33,952,302 | \$34,122,064 | \$34,292,674 |
| | | | | | | |
| Operating Expenses | | \$28,942,312 | \$29,665,870 | \$30,407,517 | \$31,167,704 | \$31,946,897 |
| Bad Debts | | \$672,306 | \$675,668 | \$679,046 | \$682,441 | \$685,853 |
| Add Depreciation | | \$2,355,000 | \$2,413,875 | \$2,474,222 | \$2,536,077 | \$2,599,479 |
| Total Operating Exp less Depreciation | | \$26,587,312 | \$27,251,995 | \$27,933,295 | \$28,631,627 | \$29,347,418 |
| | | | | | | |
| Other Income | | \$238,000 | \$240,380 | \$242,784 | \$245,212 | \$247,664 |
| Other Expense | | \$297,667 | \$300,644 | \$303,650 | \$306,687 | \$309,753 |
| Intragovernmental transfer | | \$2,152,600 | \$2,152,600 | \$2,152,600 | \$2,152,600 | \$2,152,600 |
| Bond Payment Principle & Interest | | \$827,031 | \$830,031 | \$1,902,703 | \$2,387,771 | \$2,389,646 |
| Additional Cash Outflows | | \$3,039,298 | \$3,042,895 | \$4,116,170 | \$4,601,846 | \$4,604,336 |
| | | | | | | |
| Prism Sub | | \$2,275,000 | \$2,275,000 | \$0 | \$0 | \$0 |
| Office/Warehouse Reserve | | \$2,980,000 | \$940,000 | \$0 | \$0 | \$0 |
| Water Treatment Plant | | | | | | |
| Vehicles/Equipment | | \$213,300 | \$300,000 | \$342,627 | \$225,000 | \$116,781 |
| Electric Construction | | \$2,105,224 | \$781,774 | \$709,749 | \$3,387,912 | \$4,070,566 |
| Transformers | | \$108,000 | \$81,120 | \$103,835 | \$87,739 | \$91,249 |
| Rehouse Diesel Generators | | \$2,500,000 | | | | |
| Repair/Replace Power Plant | | \$0 | \$314,000 | \$0 | \$55,000 | \$0 |
| Repower Generation | | \$0 | \$0 | \$0 | \$0 | \$0 |
| Water Meters | | \$76,200 | \$79,000 | \$79,700 | \$81,900 | \$85,400 |
| Water Construction | | \$983,949 | \$2,554,800 | \$3,445,600 | \$421,300 | \$272,000 |
| Tools | | \$13,200 | \$5,400 | \$5,400 | \$5,500 | \$5,500 |
| AMI/Metering | | \$200,000 | | | | |
| Load Share | | \$75,000 | \$75,000 | \$75,000 | | |
| Servers/Firewalls/Office Equipment | | \$26,100 | \$0 | \$0 | \$9,300 | \$0 |
| Total Capital Projects | | \$11,555,973 | \$7,406,094 | \$4,761,911 | \$4,273,651 | \$4,641,496 |
| | | | | | | |
| Net Cash Balance | \$11,133,933 | \$5,841,659 | \$6,904,061 | \$5,879,660 | \$2,007,531 | -\$2,293,045 |



WILLMAR

Police Chief

**Willmar Police Department
2201 23rd Street NE, Ste 102
Willmar, MN 56201
Main Number 320-214-6700
Fax Number 320-231-6556**

COUNCIL ACTION REQUEST

DATE: September 23, 2016

SUBJECT: Purchase of a Stalker 360 Message Trailer

RECOMMENDATION: Approve addition of capital purchase item

BACKGROUND: The Willmar Police Department and Willmar Public Works Department jointly purchased a Stalker 360 Message trailer in August 2016. This trailer was a demo model that was stored in MN and obtained at a substantial discount. The trailer contains a radar unit for traffic count / monitoring along with a 3' x 6' programmable message board for traffic warning messages, community announcements, etc. (Documentation attached)

FINANCIAL CONSIDERATION: Both Willmar Police and Willmar Public Works utilized existing funds from the 2016 department budgets. This item was not on a vehicle committee worksheet prior to this time.

LEGAL: N/A

Department/Responsible Party: Jim Felt, Police Chief

Reviewed By:

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Message Center 360

Mast-mounted Variable Message Signs

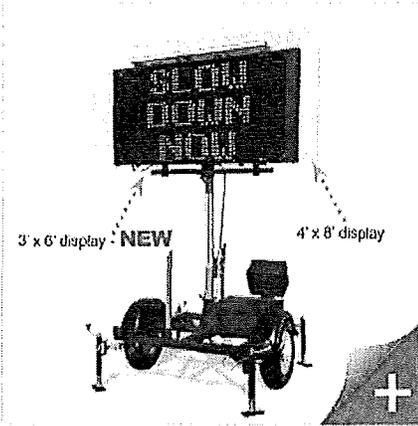
Now 2 models to choose from:

- 3' x 6' display panel - **NEW**
- 4' x 8' display panel

Rotates 360 degrees - Innovative design allows mast to raise, lower, pivot, and lock for easier towing, setup and positioning.

Product Features:

- Highly efficient travel configuration
- 300+ memorized, customized, user-programmable messages
- Full matrix, amber LED characters - legible at up to 850 ft.
- (4) Deep-Cycle batteries - provide a longer time between charges and up to 21 days of operation
- Optional [Stalker Traffic Analyst](#) - **NEW**
- Optional top-mount solar panels for increased autonomy
- **NEW - Optional on-board modem** provides web-based 4G remote access for real-time message updating, battery voltage monitoring, and alerts.



[Mouse over the thumbnails to see a larger image.]

| SPECIFICATIONS | FEATURES | ACCESSORIES | DOWNLOADS |
|---------------------|---|---|-----------|
| TRAILER | 4' x 8' Model | 3' X 6' Model | |
| Width | 68" (1.3m) | 68" (1.3m) | |
| Length | 107" (2.72m) with tongue 55" (1.4m) without tongue | 107" (2.72m) with tongue 55" (1.4m) without tongue | |
| Height | (raised) - 134" (3.4m) (travel) - 102" (2.6m) | (raised) - 131" (3.3m) (travel) - 99" (2.5 m) | |
| Weight | 850 lbs. (385.5kg) | 850 lbs. (385.5kg) | |
| Tongue Weight | 75 lbs. (34kg) | 75 lbs. (34kg) | |
| Main Frame | 11 ga. formed steel tubing - 2" x 3" x .120 | 11 ga. formed steel tubing - 2" x 3" x .120 | |
| Lift Mechanism | 1500 lb. Anti-reversing lift system | 1500 lb. Anti-reversing lift system | |
| SIGN DISPLAY | 4' x 8' Model | 3' X 6' Model | |
| Height | 48" (1.22 m) | 44" (091 m) | |
| Width | 96" (2.43 m) | 77" (1.83 m) | |
| Character Height | 12" (30cm) / 18" (46cm) (up to 4 lines) | 9" (22.86 CM) - 37" (93.98 CM) (up to 4 lines) | |
| Lamp | 30° amber LED | 30° amber LED | |
| Legibility | up to 850 ft. (260 m) | up to 850 ft. (260 m) | |
| Full Matrix Pixels | 25 rows / 48 columns | 28 rows / 48 columns | |
| Illumination | Active LED (4 per pixel) | Active LED (4 per pixel) | |

9/23/2016

Speed Trailers, Message Trailers, Traffic Statistics Data from Stalker Radar

Viewing Area 44" x 84" (1.11 m x 2.13 m) 36" x 63" (.91 m x 1.6 m)

ENERGY SOURCE

Battery Bank (4) 6-volt deep-cycle batteries
Autonomy 21 days @ 78°F (25°C)
Solar 140 watt Solar Panel Array
Recovery Rate 4 hours of sun per 1 day power requirement

RADAR - Stalker Stationary Speed Sensor II

Detection Distance Up to 1200 ft. (365 m)
Beam Width 30° x 32°



Copyright © 2016 Applied Concepts, Inc. / Stalker Radar

Law Enforcement Products **1-800-STALKER** | Sports Products **1-888-STALKER** | Customer Service **1-877-STALKER**
Applied Concepts, Inc./Stalker Radar | 2609 Technology Drive | Plano, Texas 75074 | 972.398.3780



applied concepts, inc.

2609 Technology Dr.
 Plano, TX 75074
 Phone: 972-398-3780
 Fax: 972-398-3781

National Toll Free: 1-800- STALKER

Inside Sales Partner: Donna Russell
 972-801-4803

QUOTE
2002801

Page 1 of 1

Date: 07/25/16

Reg Sales Mgr: Paul Spano
 972-489-6701

Effective From : 07/25/2016

Valid Through: 10/23/2016

Lead Time: 32 working days

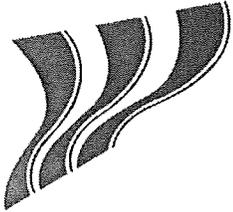
| | | | |
|--|--|---|---|
| Bill To: Willmar Police Department PO Box 995 Willmar, MN 56201-0995 | Customer ID: 104315 Accounts Payable | Ship To: Willmar Police Department 2201 23rd St NE Willmar, MN 56201-9500 | <i>UPS Ground</i> Chief Jim Felt |
|--|--|---|---|

| Grp | Qty | Package | Description | Wrnty/Mo | Price | Ext Price |
|--------------------|-----------|-------------|--|---|--------------|--------------------|
| 1 | 1 | 821-1099-00 | Stalker MC360 Message Trailer (3'x6') Demo Trailer | 24 | \$12,500.00 | \$12,500.00 |
| | Ln | Qty | Part Number | Description | Price | Ext Price |
| | 1 | 1 | 015-2684-59 | [268459] MC 360 Message Trailer (3' x 6') | | \$0.00 |
| | 2 | 1 | 200-0880-57 | Traffic Statistics Sensor w/2-Comm Ports, USB | | \$0.00 |
| | 3 | 1 | 006-0569-00 | Certificate of Accuracy, Speed Sensor II | | \$0.00 |
| | 4 | 1 | 015-5779-00 | [274712] MC360 Solar Panel | | \$0.00 |
| | 5 | 1 | 015-1819-00 | [275569] Trailer Tongue Jack | | \$0.00 |
| | 7 | 1 | 200-1038-00 | Traffic Statistics Software,Thumb Drive, Manual | | \$0.00 |
| | 8 | 1 | 060-1000-24 | 24-Month Warranty | | \$0.00 |
| Group Total | | | | | | \$12,500.00 |

| | | | |
|----------------------------|-------------|----------------------|--------------------|
| Product | \$12,500.00 | Sub-Total: | \$12,500.00 |
| Discount | \$0.00 | Sales Tax 0% | \$0.00 |
| Payment Terms: Net 30 days | | Shipping & Handling: | \$250.00 |
| | | Total: | \$12,750.00 |

Demo Trailer

001



WILLMAR

City Finance Department

City Office Building
333 SW 6th Street
Willmar, MN 56201
Main Number 320-235-4984
Fax Number 320-235-4917

COUNCIL ACTION REQUEST

DATE: September 26, 2016

SUBJECT: Finalize 2016 Street Financing

RECOMMENDATION: Introduce a resolution to finalize the 2016A Street Financing.

BACKGROUND: City Council has previously authorized the financing for the 2016A Street Program and authorized the Pricing Committee to negotiate with local banks to price the financing. The criteria used included an amount not to exceed \$1,600,000 with an interest rate not to exceed 3.25%. The proposal is for institutions to participate as follows:

| | |
|---------------------------|-----------|
| Lake Region Bank | \$500,000 |
| Home State Bank | \$500,000 |
| North American State Bank | \$500,000 |
| Concorde Bank | \$100,000 |

FINANCIAL CONSIDERATION: \$1,600,000 additional debt at a flat rate of 2.50%

LEGAL: Chapter 429

Department/Responsible Party: Finance Department/Finance Director Okins

CITY OF WILLMAR, MINNESOTA

\$1,600,000 General Obligation Improvement Bonds,
Series 2016A

CERTIFICATE OF PRICING COMMITTEE

September 19, 2016

Pursuant to a Resolution adopted by the City of Willmar, Minnesota (the “City”) on June 20, 2016 (the “Resolution”), relating to the \$1,600,000 General Obligation Improvement Bonds, Series 2016A (the “Bonds”), the City delegated to a Pricing Committee consisting of the Mayor (or a City Council member designated by the Mayor), the City Administrator (in whose absence the City has designated the City Planning and Development Services Director as signatory) and the City Finance Director of the City to (i) review proposals for the sale of the Bonds; (ii) award the sale of the Bonds to the prospective in an aggregate principal amount not to exceed \$1,600,000, with a true interest cost not to exceed 3.25% and a final maturity not later than February 1, 2027; (iii) approve the dates for optional redemption or any mandatory sinking fund redemption schedule; and (iv) approve the tax levy for the repayment of the Improvement Bonds.

1. Principal Amount of Bonds. The offer of Concorde Bank, Lake Region Bank, Home State Bank and North American State Bank (the “Purchasers”) is hereby found and determined to be a reasonable offer within the parameters of the Resolution. The Purchasers have agreed to purchase the Bonds at the rates of interest hereinafter set forth, and to pay therefor the aggregate sum of \$1,600,000. The aggregate principal amount of the Bonds is \$1,600,000, which does not exceed \$1,600,000. The Bonds shall be purchased by the Purchasers in the following principal amounts:

| <u>Name of Bank</u> | <u>Participation Interest</u> |
|---------------------------|-------------------------------|
| Lake Region Bank | \$500,000 |
| Home State Bank | 500,000 |
| North American State Bank | 500,000 |
| Concorde Bank | 100,000 |

2. Interest Rate and Payment Schedule. The aggregate payment schedule for the Bonds is as follows:

| <u>Date</u> | <u>Installment</u> | <u>Date</u> | <u>Installment</u> |
|-------------|--------------------|-------------|--------------------|
| 2018 | \$132,000 | 2023 | \$163,000 |
| 2019 | 147,000 | 2024 | 167,000 |
| 2020 | 151,000 | 2025 | 171,000 |
| 2021 | 155,000 | 2026 | 175,000 |
| 2022 | 159,000 | 2027 | 180,000 |

The Bonds shall bear interest at the rate of 2.50%. The true interest cost of the Bonds is 2.4987%, which does not exceed 3.25%.

3. Tax Levy. For the purpose of paying the principal of and interest on the Bonds, there is levied a direct annual irrevocable ad valorem tax upon all of the taxable property in the City, which will be spread upon the tax rolls and collected with and as part of other general taxes of the City. The tax levy will be in the years and amounts as follows as set forth in **Exhibit A**.

4. Prepayment. The City may elect on February 1, 2023, and on any day thereafter to prepay Bonds due on or after February 1, 2024. Redemption may be in whole or in part and if in part, at the option of the City and in such manner as the City will determine.

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Exhibit A

| <u>YEAR *</u> | <u>TAX LEVY</u> |
|---------------|-----------------|
| 2017 | \$77,540.27 |
| 2018 | 77,225.27 |
| 2019 | 77,566.52 |
| 2020 | 77,802.75 |
| 2021 | 77,934.01 |
| 2022 | 77,960.26 |
| 2023 | 77,881.51 |
| 2024 | 77,697.77 |
| 2025 | 77,409.01 |
| 2026 | 78,065.27 |

** Year tax levy collected.*

\$1,600,000

City of Willmar, Minnesota
General Obligation Improvement Bonds, Series 2016A

Sources & Uses

Dated 10/13/2016 | Delivered 10/13/2016

Sources Of Funds

| | |
|-----------------------------------|-----------------------|
| Par Amount of Bonds..... | \$1,600,000.00 |
| General Fund..... | 397,000.00 |
| State MSA Funds..... | 679,300.00 |
| Municipal Utility Commission..... | 52,900.00 |
| Wastewater Treatment Fund..... | 40,000.00 |
| Kandiyohi County..... | 100,000.00 |
| Total Sources..... | \$2,869,200.00 |

Uses Of Funds

| | |
|-----------------------------------|-----------------------|
| Deposit to Construction Fund..... | \$2,853,600.00 |
| Costs of Issuance..... | 15,600.00 |
| Total Uses..... | \$2,869,200.00 |

\$1,600,000

City of Willmar, Minnesota
General Obligation Improvement Bonds, Series 2016A

Pricing Summary

| Maturity | Type of Bond | Coupon | Yield | Maturity Value | Price | Dollar Price |
|------------|---------------|--------|--------|----------------|----------|----------------|
| 02/01/2018 | Serial Coupon | 2.500% | 2.500% | 132,000.00 | 100.000% | 132,000.00 |
| 02/01/2019 | Serial Coupon | 2.500% | 2.500% | 147,000.00 | 100.000% | 147,000.00 |
| 02/01/2020 | Serial Coupon | 2.500% | 2.500% | 151,000.00 | 100.000% | 151,000.00 |
| 02/01/2021 | Serial Coupon | 2.500% | 2.500% | 155,000.00 | 100.000% | 155,000.00 |
| 02/01/2022 | Serial Coupon | 2.500% | 2.500% | 159,000.00 | 100.000% | 159,000.00 |
| 02/01/2023 | Serial Coupon | 2.500% | 2.500% | 163,000.00 | 100.000% | 163,000.00 |
| 02/01/2024 | Serial Coupon | 2.500% | 2.500% | 167,000.00 | 100.000% | 167,000.00 |
| 02/01/2025 | Serial Coupon | 2.500% | 2.500% | 171,000.00 | 100.000% | 171,000.00 |
| 02/01/2026 | Serial Coupon | 2.500% | 2.500% | 175,000.00 | 100.000% | 175,000.00 |
| 02/01/2027 | Serial Coupon | 2.500% | 2.500% | 180,000.00 | 100.000% | 180,000.00 |
| Total | - | - | - | \$1,600,000.00 | - | \$1,600,000.00 |

Bid Information

| | |
|-------------------------------|----------------|
| Par Amount of Bonds..... | \$1,600,000.00 |
| Gross Production..... | \$1,600,000.00 |
| Bid (100.000%)..... | 1,600,000.00 |
| Total Purchase Price..... | \$1,600,000.00 |
| Bond Year Dollars..... | \$9,664.00 |
| Average Life..... | 6.040 Years |
| Average Coupon..... | 2.5000000% |
| Net Interest Cost (NIC)..... | 2.5000000% |
| True Interest Cost (TIC)..... | 2.4986631% |

\$500,000

City of Willmar, Minnesota
General Obligation Improvement Bonds, Series 2016A
Lake Region Bank

Debt Service Schedule

| Date | Principal | Coupon | Interest | Total P+I |
|--------------|---------------------|----------|--------------------|---------------------|
| 08/01/2017 | - | - | 10,000.00 | 10,000.00 |
| 02/01/2018 | 42,000.00 | 2.500% | 6,250.00 | 48,250.00 |
| 08/01/2018 | - | - | 5,725.00 | 5,725.00 |
| 02/01/2019 | 46,000.00 | 2.500% | 5,725.00 | 51,725.00 |
| 08/01/2019 | - | - | 5,150.00 | 5,150.00 |
| 02/01/2020 | 47,000.00 | 2.500% | 5,150.00 | 52,150.00 |
| 08/01/2020 | - | - | 4,562.50 | 4,562.50 |
| 02/01/2021 | 49,000.00 | 2.500% | 4,562.50 | 53,562.50 |
| 08/01/2021 | - | - | 3,950.00 | 3,950.00 |
| 02/01/2022 | 49,000.00 | 2.500% | 3,950.00 | 52,950.00 |
| 08/01/2022 | - | - | 3,337.50 | 3,337.50 |
| 02/01/2023 | 51,000.00 | 2.500% | 3,337.50 | 54,337.50 |
| 08/01/2023 | - | - | 2,700.00 | 2,700.00 |
| 02/01/2024 | 53,000.00 | 2.500% | 2,700.00 | 55,700.00 |
| 08/01/2024 | - | - | 2,037.50 | 2,037.50 |
| 02/01/2025 | 52,000.00 | 2.500% | 2,037.50 | 54,037.50 |
| 08/01/2025 | - | - | 1,387.50 | 1,387.50 |
| 02/01/2026 | 54,000.00 | 2.500% | 1,387.50 | 55,387.50 |
| 08/01/2026 | - | - | 712.50 | 712.50 |
| 02/01/2027 | 57,000.00 | 2.500% | 712.50 | 57,712.50 |
| Total | \$500,000.00 | - | \$75,375.00 | \$575,375.00 |

SIGNIFICANT DATES

| | |
|------------------------|------------|
| Dated Date..... | 10/13/2016 |
| Delivery Date..... | 10/13/2016 |
| First Coupon Date..... | 8/01/2017 |

Yield Statistics

| | |
|--|-------------|
| Bond Year Dollars..... | \$3,015.00 |
| Average Life..... | 6.030 Years |
| Average Coupon..... | 2.5000000% |
| Net Interest Cost (NIC)..... | 2.5000000% |
| True Interest Cost (TIC)..... | 2.4986609% |
| Bond Yield for Arbitrage Purposes..... | 2.4986631% |
| All Inclusive Cost (AIC)..... | 2.6777111% |

IRS Form 8038

| | |
|--------------------------------|-------------|
| Net Interest Cost..... | 2.5000000% |
| Weighted Average Maturity..... | 6.030 Years |

\$500,000

City of Willmar, Minnesota
General Obligation Improvement Bonds, Series 2016A
Home State Bank

Debt Service Schedule

| Date | Principal | Coupon | Interest | Total P+I |
|--------------|---------------------|----------|--------------------|---------------------|
| 08/01/2017 | - | - | 10,000.00 | 10,000.00 |
| 02/01/2018 | 41,000.00 | 2.500% | 6,250.00 | 47,250.00 |
| 08/01/2018 | - | - | 5,737.50 | 5,737.50 |
| 02/01/2019 | 46,000.00 | 2.500% | 5,737.50 | 51,737.50 |
| 08/01/2019 | - | - | 5,162.50 | 5,162.50 |
| 02/01/2020 | 47,000.00 | 2.500% | 5,162.50 | 52,162.50 |
| 08/01/2020 | - | - | 4,575.00 | 4,575.00 |
| 02/01/2021 | 48,000.00 | 2.500% | 4,575.00 | 52,575.00 |
| 08/01/2021 | - | - | 3,975.00 | 3,975.00 |
| 02/01/2022 | 50,000.00 | 2.500% | 3,975.00 | 53,975.00 |
| 08/01/2022 | - | - | 3,350.00 | 3,350.00 |
| 02/01/2023 | 51,000.00 | 2.500% | 3,350.00 | 54,350.00 |
| 08/01/2023 | - | - | 2,712.50 | 2,712.50 |
| 02/01/2024 | 52,000.00 | 2.500% | 2,712.50 | 54,712.50 |
| 08/01/2024 | - | - | 2,062.50 | 2,062.50 |
| 02/01/2025 | 54,000.00 | 2.500% | 2,062.50 | 56,062.50 |
| 08/01/2025 | - | - | 1,387.50 | 1,387.50 |
| 02/01/2026 | 55,000.00 | 2.500% | 1,387.50 | 56,387.50 |
| 08/01/2026 | - | - | 700.00 | 700.00 |
| 02/01/2027 | 56,000.00 | 2.500% | 700.00 | 56,700.00 |
| Total | \$500,000.00 | - | \$75,575.00 | \$575,575.00 |

SIGNIFICANT DATES

| | |
|------------------------|------------|
| Dated Date..... | 10/13/2016 |
| Delivery Date..... | 10/13/2016 |
| First Coupon Date..... | 8/01/2017 |

Yield Statistics

| | |
|--|-------------|
| Bond Year Dollars..... | \$3,023.00 |
| Average Life..... | 6.046 Years |
| Average Coupon..... | 2.5000000% |
| Net Interest Cost (NIC)..... | 2.5000000% |
| True Interest Cost (TIC)..... | 2.4986644% |
| Bond Yield for Arbitrage Purposes..... | 2.4986631% |
| All Inclusive Cost (AIC)..... | 2.6772494% |
| IRS Form 8038 | |
| Net Interest Cost..... | 2.5000000% |
| Weighted Average Maturity..... | 6.046 Years |

\$500,000

City of Willmar, Minnesota
General Obligation Improvement Bonds, Series 2016A
North American Bank

Debt Service Schedule

| Date | Principal | Coupon | Interest | Total P+I |
|--------------|---------------------|----------|--------------------|---------------------|
| 08/01/2017 | - | - | 10,000.00 | 10,000.00 |
| 02/01/2018 | 41,000.00 | 2.500% | 6,250.00 | 47,250.00 |
| 08/01/2018 | - | - | 5,737.50 | 5,737.50 |
| 02/01/2019 | 46,000.00 | 2.500% | 5,737.50 | 51,737.50 |
| 08/01/2019 | - | - | 5,162.50 | 5,162.50 |
| 02/01/2020 | 47,000.00 | 2.500% | 5,162.50 | 52,162.50 |
| 08/01/2020 | - | - | 4,575.00 | 4,575.00 |
| 02/01/2021 | 48,000.00 | 2.500% | 4,575.00 | 52,575.00 |
| 08/01/2021 | - | - | 3,975.00 | 3,975.00 |
| 02/01/2022 | 50,000.00 | 2.500% | 3,975.00 | 53,975.00 |
| 08/01/2022 | - | - | 3,350.00 | 3,350.00 |
| 02/01/2023 | 51,000.00 | 2.500% | 3,350.00 | 54,350.00 |
| 08/01/2023 | - | - | 2,712.50 | 2,712.50 |
| 02/01/2024 | 52,000.00 | 2.500% | 2,712.50 | 54,712.50 |
| 08/01/2024 | - | - | 2,062.50 | 2,062.50 |
| 02/01/2025 | 54,000.00 | 2.500% | 2,062.50 | 56,062.50 |
| 08/01/2025 | - | - | 1,387.50 | 1,387.50 |
| 02/01/2026 | 55,000.00 | 2.500% | 1,387.50 | 56,387.50 |
| 08/01/2026 | - | - | 700.00 | 700.00 |
| 02/01/2027 | 56,000.00 | 2.500% | 700.00 | 56,700.00 |
| Total | \$500,000.00 | - | \$75,575.00 | \$575,575.00 |

SIGNIFICANT DATES

| | |
|------------------------|------------|
| Dated Date..... | 10/13/2016 |
| Delivery Date..... | 10/13/2016 |
| First Coupon Date..... | 8/01/2017 |

Yield Statistics

| | |
|--|-------------|
| Bond Year Dollars..... | \$3,023.00 |
| Average Life..... | 6.046 Years |
| Average Coupon..... | 2.500000% |
| Net Interest Cost (NIC)..... | 2.500000% |
| True Interest Cost (TIC)..... | 2.4986644% |
| Bond Yield for Arbitrage Purposes..... | 2.4986631% |
| All Inclusive Cost (AIC)..... | 2.6772494% |
| IRS Form 8038 | |
| Net Interest Cost..... | 2.500000% |
| Weighted Average Maturity..... | 6.046 Years |

\$100,000

City of Willmar, Minnesota
General Obligation Improvement Bonds, Series 2016A
Concorde Bank

Debt Service Schedule

| Date | Principal | Coupon | Interest | Total P+I |
|--------------|---------------------|----------|--------------------|---------------------|
| 08/01/2017 | - | - | 2,000.00 | 2,000.00 |
| 02/01/2018 | 8,000.00 | 2.500% | 1,250.00 | 9,250.00 |
| 08/01/2018 | - | - | 1,150.00 | 1,150.00 |
| 02/01/2019 | 9,000.00 | 2.500% | 1,150.00 | 10,150.00 |
| 08/01/2019 | - | - | 1,037.50 | 1,037.50 |
| 02/01/2020 | 10,000.00 | 2.500% | 1,037.50 | 11,037.50 |
| 08/01/2020 | - | - | 912.50 | 912.50 |
| 02/01/2021 | 10,000.00 | 2.500% | 912.50 | 10,912.50 |
| 08/01/2021 | - | - | 787.50 | 787.50 |
| 02/01/2022 | 10,000.00 | 2.500% | 787.50 | 10,787.50 |
| 08/01/2022 | - | - | 662.50 | 662.50 |
| 02/01/2023 | 10,000.00 | 2.500% | 662.50 | 10,662.50 |
| 08/01/2023 | - | - | 537.50 | 537.50 |
| 02/01/2024 | 10,000.00 | 2.500% | 537.50 | 10,537.50 |
| 08/01/2024 | - | - | 412.50 | 412.50 |
| 02/01/2025 | 11,000.00 | 2.500% | 412.50 | 11,412.50 |
| 08/01/2025 | - | - | 275.00 | 275.00 |
| 02/01/2026 | 11,000.00 | 2.500% | 275.00 | 11,275.00 |
| 08/01/2026 | - | - | 137.50 | 137.50 |
| 02/01/2027 | 11,000.00 | 2.500% | 137.50 | 11,137.50 |
| Total | \$100,000.00 | - | \$15,075.00 | \$115,075.00 |

SIGNIFICANT DATES

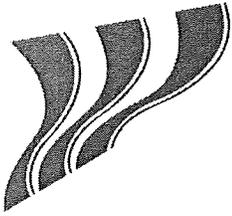
| | |
|------------------------|------------|
| Dated Date..... | 10/13/2016 |
| Delivery Date..... | 10/13/2016 |
| First Coupon Date..... | 8/01/2017 |

Yield Statistics

| | |
|--|-------------|
| Bond Year Dollars..... | \$603.00 |
| Average Life..... | 6.030 Years |
| Average Coupon..... | 2.5000000% |
| Net Interest Cost (NIC)..... | 2.5000000% |
| True Interest Cost (TIC)..... | 2.4986612% |
| Bond Yield for Arbitrage Purposes..... | 2.4986631% |
| All Inclusive Cost (AIC)..... | 2.6776748% |

IRS Form 8038

| | |
|--------------------------------|-------------|
| Net Interest Cost..... | 2.5000000% |
| Weighted Average Maturity..... | 6.030 Years |



City Finance Department

City Office Building
333 SW 6th Street
Willmar, MN 56201
Main Number 320-235-4984
Fax Number 320-235-4917

COUNCIL ACTION REQUEST

DATE: September 26, 2016

SUBJECT: Local Option Sales Tax Brochure Funding

RECOMMENDATION: Receive for information and charge the estimated \$10,000 cost to the Professional Services line item in the Mayor/Council Budget. There remains approximately \$24,000 of unspent appropriations as of August 31, 2016.

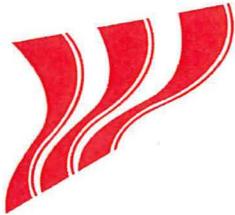
BACKGROUND:

FINANCIAL CONSIDERATION: \$10,000.00

LEGAL:

Department/Responsible Party: Finance Department/Finance Director Okins

| | | ANNUAL | ACT MTD POSTED | ACT YTD POSTED | REMAINING | | | |
|--------------------------|------------------------------------|------------------|----------------|----------------|------------------|--------------------------|---------------|-----|
| | | REVISED BUDGET | ENCUMBERED | AND IN PROCESS | AND IN PROCESS | BALANCE | PCT | |
| SOURCE-JE-ID | VENDOR/CUSTOMER/EXPLANATION | REF/REC/CHK | INVOICE | P.O. F 9 | AMOUNT | DESCRIPTION | | FIL |
| 101 | GENERAL FUND | | | | | | | |
| 41401 | MAYOR AND COUNCIL OTHER CHARGES | | | | | | | |
| 0446 | PROFESSIONAL SERVICES | 35,000.00 | 0.00 | 56.00 | 10,768.00 | 24,232.00 | 30 --- | |
| D-021116-669 | 000382 KANDIYOHI CO RECORDER'S | 045162 | 632310 | N | 46.00 | RECORDING FEES | | A |
| D-021116-669 | 000382 KANDIYOHI CO RECORDER'S | 045162 | 632311 | N | 46.00 | RECORDING FEES | | A |
| D-021116-669 | 000382 KANDIYOHI CO RECORDER'S | 045162 | 632312 | N | 46.00 | RECORDING FEES | | A |
| D-021116-669 | 000382 KANDIYOHI CO RECORDER'S | 045162 | SOP-066567 | N | 10.00 | PLAT COPIES FEE | | A |
| D-030216-682 | 003227 BIG RIVER GROUP LLC | 045244 | 02172016 | N | 5,820.00 | CNCL RETREAT FACILITATOR | | A |
| D-041316-757 | 000382 KANDIYOHI CO RECORDER'S | 045698 | SOP-067578 | N | 10.00 | PLAT COPIES FEE | | A |
| D-051116-813 | 000382 KANDIYOHI CO RECORDER'S | 045979 | 634383 | N | 46.00 | RECORDING FEES | | A |
| D-051116-813 | 000382 KANDIYOHI CO RECORDER'S | 045979 | SOP-067855 | N | 10.00 | PLAT COPIES FEE | | A |
| D-051116-813 | 000382 KANDIYOHI CO RECORDER'S | 045979 | SOP-067856 | N | 10.00 | PLAT COPIES FEE | | A |
| D-051116-813 | 000382 KANDIYOHI CO RECORDER'S | 045979 | SOP-067878 | N | 10.00 | PLAT COPIES FEE | | A |
| D-051116-813 | 000382 KANDIYOHI CO RECORDER'S | 045979 | 634517 | N | 46.00 | RECORDING FEES | | A |
| D-061516-877 | 000382 KANDIYOHI CO RECORDER'S | 046290 | SOP-068195 | N | 10.00 | PLAT COPIES FEE | | A |
| D-061516-877 | 000382 KANDIYOHI CO RECORDER'S | 046290 | 635061 | N | 46.00 | RECORDING FEES | | A |
| D-071316-921 | 000382 KANDIYOHI CO RECORDER'S | 046545 | 635511 | N | 46.00 | RECORDING FEES | | A |
| D-071316-921 | 000382 KANDIYOHI CO RECORDER'S | 046545 | SOP-068590 | N | 10.00 | PLAT COPIES FEE | | A |
| D-083116-004 | 001878 MID-MINNESOTA DEVELOPMEN | 046975 | FY-16-012 | N | 4,500.00 | SIGNIFICANT PROJ. SURVEY | | A |
| D-091416-039 | 000382 KANDIYOHI CO RECORDER'S | 047118 | 637350 | N | 46.00 | RECORDING FEES | | A |
| D-091416-039 | 000382 KANDIYOHI CO RECORDER'S | 047118 | SOP-069489 | N | 10.00 | PLAT COPIES FEE | | A |
| TOTAL: OTHER CHARGES | | 35,000.00 | 0.00 | 56.00 | 10,768.00 | 24,232.00 | 30 --- | |
| TOTAL: MAYOR AND COUNCIL | | 35,000.00 | 0.00 | 56.00 | 10,768.00 | 24,232.00 | 30 --- | |
| TOTAL: GENERAL FUND | | 35,000.00 | 0.00 | 56.00 | 10,768.00 | 24,232.00 | 30 --- | |



WILLMAR

CER Director

City Office Building
333 SW 6th Street
Willmar, MN 56201
Main Number 320-214-5160
Fax Number 320-235-4917

COUNCIL ACTION REQUEST

DATE: September 22, 2016

SUBJECT: Stinger Lease/Rent Waiver Request

RECOMMENDATION: Staff recommends staying with the lease agreement in place that the Stingers pay the city \$410.00 per game rate.

BACKGROUND: Marc Jerzak of the Stingers contacted city staff and Mayor requesting that the city waive the fee for two games in August that were played at Baker Field. They have made this request due to the cancellation of the remaining games at the stadium due to water issues from the storm that took place last month.

Staff recommends that the city follow the lease and have the Stingers pay the \$410.00 per game for a total of \$820.00. Staff prepared the field for usage and WCI cleaned the stadium after the games at a cost of \$160 per game so the city has had an outlay of cash for these two games that would be recovered by the lease payment.

FINANCIAL CONSIDERATION: \$820.00

LEGAL:

Department/Responsible Party: WCER/Steve Brisendine



★ WILLMAR

CER Director

City Office Building
333 SW 6th Street
Willmar, MN 56201
Main Number 320-214-5160
Fax Number 320-235-4917

COUNCIL ACTION REQUEST

DATE: September 22, 2016

SUBJECT: Bremer Grant for the Destination Playground

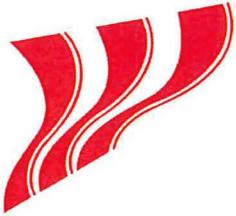
RECOMMENDATION: To approve of staff writing a grant to the Otto Bremer Foundation to assist funding the destination playground.

BACKGROUND: Staff was approached about writing a grant to the Otto Bremer Foundation to support funding efforts for the Destination Playground at Robbins Island. This grant is due in early October and staff has written grants to this organization before and believe this grant will be well received. The grant will be written for \$150,000.00. If successful funds will be put towards the cost of the Destination Playground.

FINANCIAL CONSIDERATION: No cost to the city but \$150,000.00 grant could be received into the city accounts.

LEGAL:

Department/Responsible Party: WCER/Steve Brisendine



WILLMAR

CER Director

City Office Building
333 SW 6th Street
Willmar, MN 56201
Main Number 320-214-5160
Fax Number 320-235-4917

COUNCIL ACTION REQUEST

DATE: September 22, 2016

SUBJECT: Blue Cross Blue Shield Grant/Donation for Water Safety Efforts in Willmar

RECOMMENDATION: Accept the gift of \$10,000.00 from Blue Cross Blue Shield for Water Safety Initiatives

BACKGROUND: Community Education and Recreation staff were contacted this summer about leading efforts to create some water safety initiatives in reaction to the tragic death of two young Willmar residents this past summer. Staff will work with community members to create opportunities over the next couple of years around water safety programming.

This effort could be in the form of swim lessons, water front safety programming and utilizing experts in the field to offer low or no cost programming to our community members. We plan to target our newest residents and those not comfortable around the water. We will utilize all of our assets such as the indoor pools, the DOAC and Robbins Island to assist with this effort.

These are the start-up funds that could lead to some great efforts around water safety in the future.

FINANCIAL CONSIDERATION: \$10,000.00 to be utilized over one or more years.

LEGAL:

Department/Responsible Party: WCER/Steve Brisendine-Pam Vruwink



★ WILLMAR

CER Director

City Office Building
333 SW 6th Street
Willmar, MN 56201
Main Number 320-214-5160
Fax Number 320-235-4917

COUNCIL ACTION REQUEST

DATE: September 20, 2016

SUBJECT: Civic Center Budget Adjustment

RECOMMENDATION: Revise the Civic Center Budget by \$10,650.00

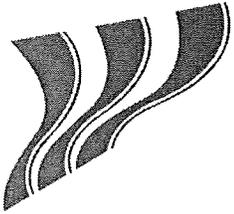
BACKGROUND: This fall a new hockey program was started in conjunction with the Willmar Hockey Association, Willmar Warhawks and Civic Center staff. Due to having ice available a new youth hockey program was started. We have 150 students involved in this activity with revenues of \$10,650.00. We would like to expand both the revenue and expense side of the budget to allow for this new program. The expenses will be mostly in supplies as we purchase new jerseys for the participants to wear for this activity along with additional staffing costs.

This program was not budgeted for as we did not know that we were going to have ice available this early in the fall to sponsor this new program.

FINANCIAL CONSIDERATION: \$10,650.00 in revenue but a net neutral impact on the Civic Center budget.

LEGAL:

Department/Responsible Party:
WCER/Steve Brisendine-Director



WILLMAR

City Finance Department

City Office Building
333 SW 6th Street
Willmar, MN 56201
Main Number 320-235-4984
Fax Number 320-235-4917

COUNCIL ACTION REQUEST

DATE: September 26, 2016

SUBJECT: 2017 Mayor's Proposed Budget Schedule

RECOMMENDATION: Review and discuss schedule for 2017 Mayor's Proposed Budget.

BACKGROUND: Discuss dates and information needed to review and recommend a 2017 Budget.

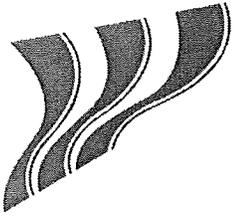
FINANCIAL CONSIDERATION: N/A

LEGAL: City Charter requirement/City Policy.

Department/Responsible Party: Finance Department/Finance Director Okins

Budget Calendar

| | |
|---------------------------------|---|
| August 31st | Presentation of Mayor's Proposed Budget and CIP |
| September 12th | Finance Committee recommends action on Proposed Tax Levy |
| Sept. 19th | Adopt and Certify Proposed Levy to County Auditor/Truth in Taxation |
| Sept- Nov. | Finance Committee Review |
| November 28th | Review of Willmar Municipal Utilities, Rice Hospital and final Council review of Budget adjustments |
| December 5th | Budget Adoption |
| December 31st | Certification of the Tax Levy to the County |



WILLMAR

City Finance Department

**City Office Building
333 SW 6th Street
Willmar, MN 56201
Main Number 320-235-4984
Fax Number 320-235-4917**

COUNCIL ACTION REQUEST

DATE: September 26, 2016

SUBJECT: Reports

RECOMMENDATION: It is respectfully requested the City Council consider receive the following reports for information:

07/31/16 Rice Memorial Hospital
08/31/16 Status of 2016 Capital Improvement Program

BACKGROUND: Periodically the Council receives various reports providing information for their review.

FINANCIAL CONSIDERATION: None

LEGAL: None

Department/Responsible Party: Finance Department/Finance Director Okins

Rice Memorial Hospital

Financial Statements

July 31, 2016

Executive Summary

July was a positive month in terms of actual financial performance with Rice generating Operating Income of \$565,000. Total Patient Revenues were 1.51% lower than the three-month average with Total Operating Revenues 1.55% greater than average. However, Net Operating Expenses were 1.93% lower than average contributing to the positive performance.

Here is a summary of key financial indicators:

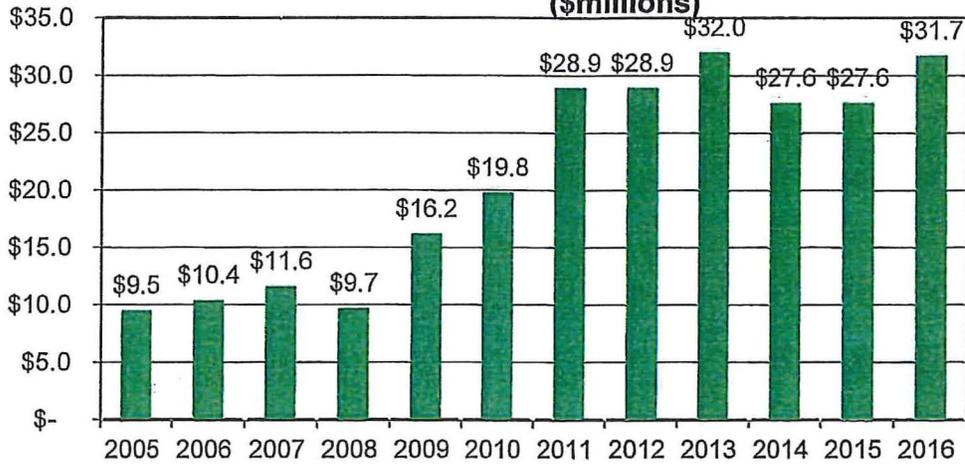
| | <u>Actual</u> | <u>Target</u> | <u>2015</u> | <u>2014</u> | <u>Benchmark</u> | <u>Actual - YTD</u> | <u>Desired</u> |
|-------------------------|---------------|---------------|-------------|-------------|------------------|---------------------|----------------|
| Operating Margin-Month | 6.4% | 2.8% | | | | ↑ | ↑ |
| Operating Margin-YTD | 4.4% | 2.8% | 2.4% | -3.3% | 2.8% | ↑ | |
| Excess Margin-Month | 5.1% | 3.8% | | | | ↑ | |
| Excess Margin-YTD | 5.5% | 3.8% | 3.3% | -1.8% | 5.4% | ↑ | |
| EBIDA Margin-Month | 15.9% | 12.8% | | | | ↑ | |
| EBIDA Margin-YTD | 13.9% | 12.8% | 12.9% | 7.1% | 11.1% | ↑ | |
| Debt/Capitalization | 40.7% | 40.0% | 43.5% | 45.8% | 35.5% | ↔ | ↓ |
| Net Days of Receivables | 53 | 50 | 63 | 53 | 47 | ↑ | ↓ |
| Days of Cash | 123 | 133 | 116 | 116 | 151 | ↓ | ↑ |
| Cash/Debt | 71% | 69% | 59% | 57% | 101% | ↑ | ↑ |

July 31, 2016 Balance Sheet:

The July Balance Sheet realized an increase in Net Assets of \$3.8 million from December 31, 2015. Total Assets increased \$4.9 million while Total Liabilities increased \$798,000. The Total Assets increase was due to a decrease in Current Assets of \$121,000; an increase in Property, Plant, and Equipment of \$2.2 million; and an increase in Other Assets of \$2.7 million. The decrease in Current Assets was due to decreases in Trustee Bond Agreements related to principal and interest payments made and Receivables which generated an increase in Cash. Assets-Use is Limited increased by \$38,000 due to earnings in the Endowment Fund. Property, Plant, and Equipment has increased due to higher capital expenditures (primarily the Rehab project) than depreciation. Other Assets

have increased due to General Investment earnings and WMS. Cash & General Investments have increased \$4.0 million since December 31, 2015.

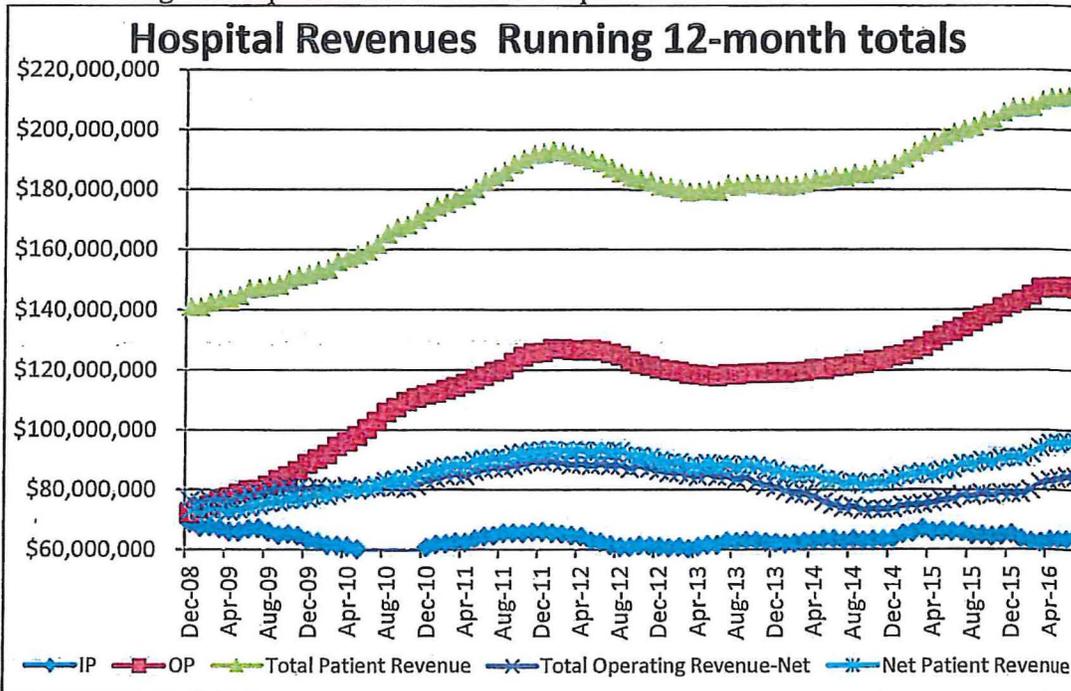
**Cash & General Investments
(\$millions)**



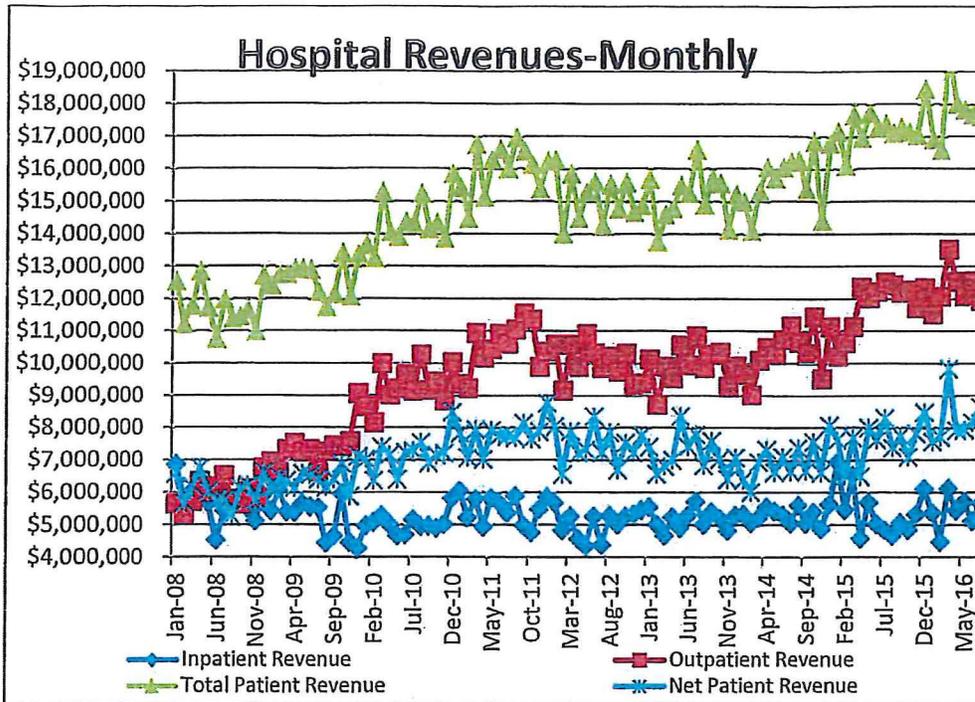
Liabilities have increased due to increases in Current Liabilities and partially offset by Debt Principal payments. Net Pension Liability has increased \$263,000. In the Net Asset section, Specific Purpose Funds have decreased \$109,000.

July 2016 Results:

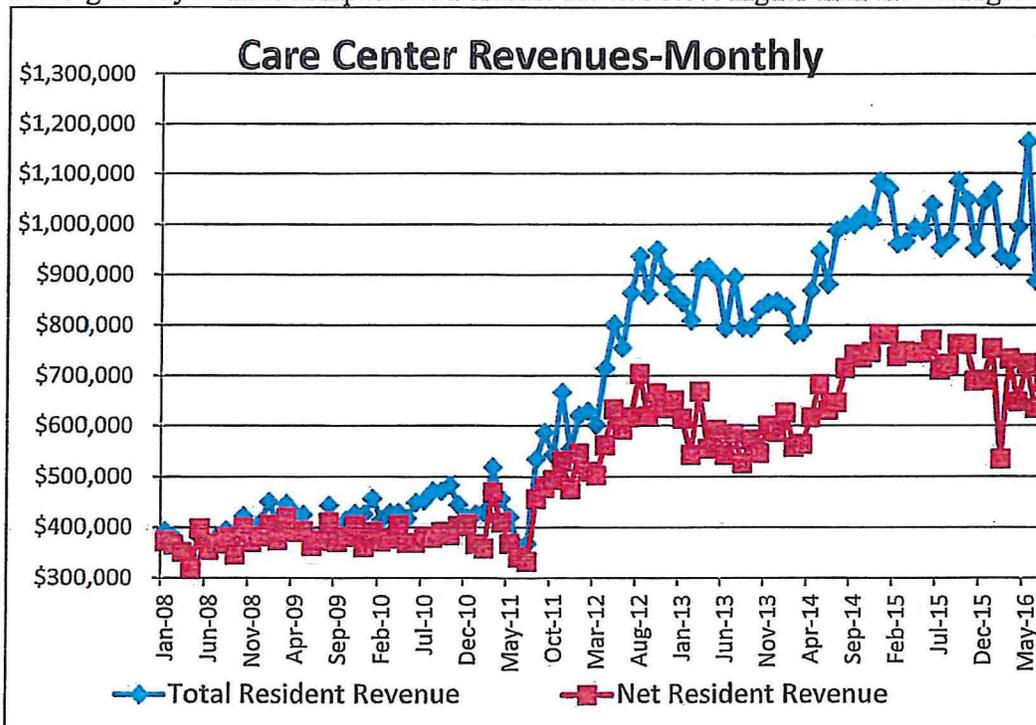
The Consolidated Operating Income was \$565,000 compared to the prior three-month average Operating Gain of \$267,000. Total Patient Revenues were 1.51% lower than the 3-month average while Total Operating Revenues were 1.55% higher than the average. Hospital Total Operating Revenues were 1.61% higher than the average with Inpatient Revenues 4.4% higher than average and Outpatient Revenues 3.61% lower than average. As shown in the graph below, Total Patient Revenues have been flat for the past few months along with Inpatient Revenues and Outpatient Revenues.



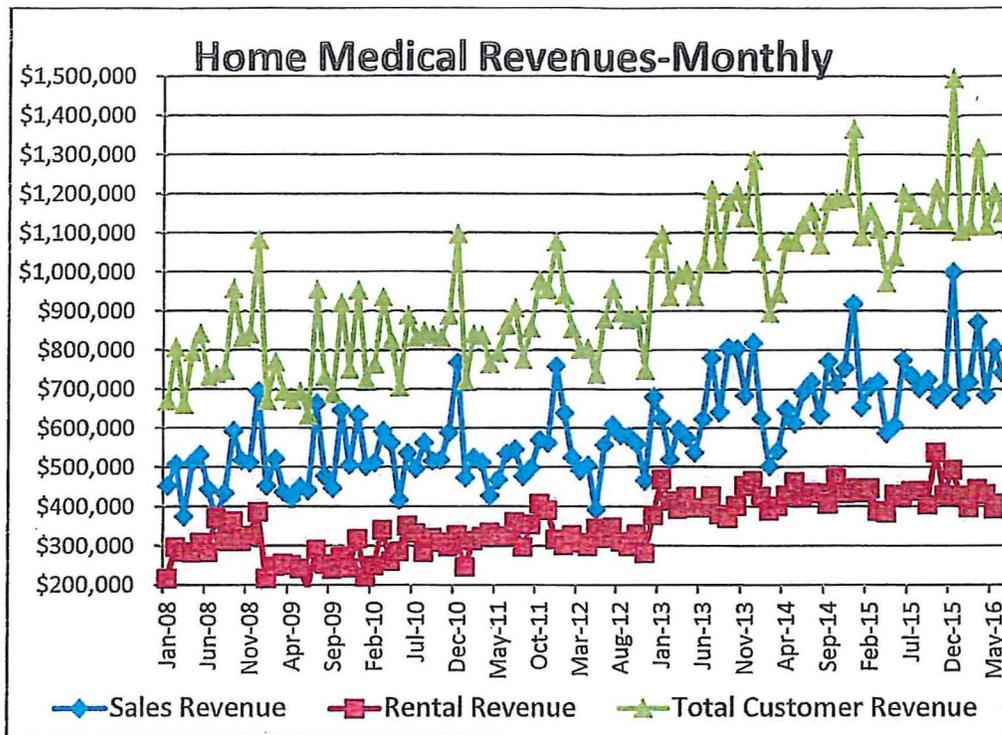
The monthly Hospital Revenues decreased again in July due to decreases in Outpatient Revenues even with increased Inpatient Revenues due to the 13.2% increase in Patient Days.



Care Center Total Operating Revenues were lower than average by 4.4% for the month with Total Resident Revenues at \$971,000. The decrease is due to a 2.5% decrease in Average Daily Census compared to Forecast but was 3.0% higher than the average.



Home Medical Total Customer Revenues were 4.2% lower than average. Sales Revenues were 6.1% lower than average while Rental Revenues were 1.0% lower than average.

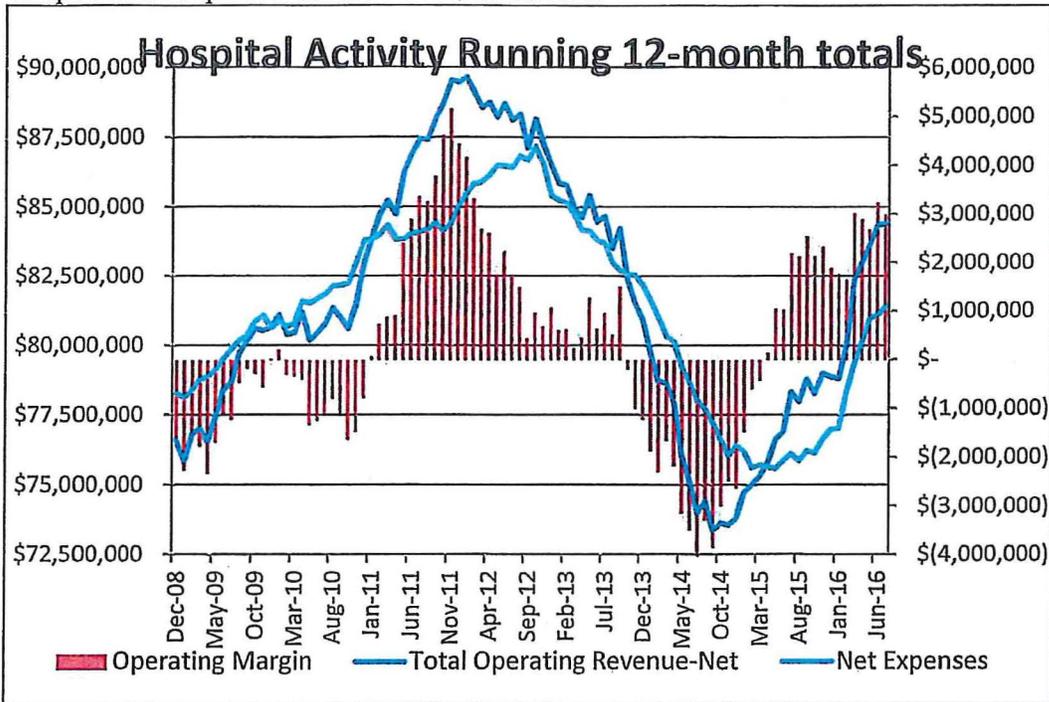


Total Deductions from Revenue were 9.22% lower than average. The Hospital's reimbursement rate for the month was 49.1% compared to the 2nd Quarter 2016 reimbursement rate of 44.9% and 1st Quarter 2016 reimbursement rate of 47.2%. A significant portion of this was the result of a payment of \$349,000 from Southern Prairie Community Care relating to decreased Medical Assistance utilization. As a result from decrease of Patient Revenues, the change in the Payer Mix, and the increase in reimbursement; Net Revenue from Patients was 7.11% higher than average. Other Operating Revenues were 32.87% lower than average as Meaningful Use funds were previously received and net WMS activity was 0.73% greater than the average.

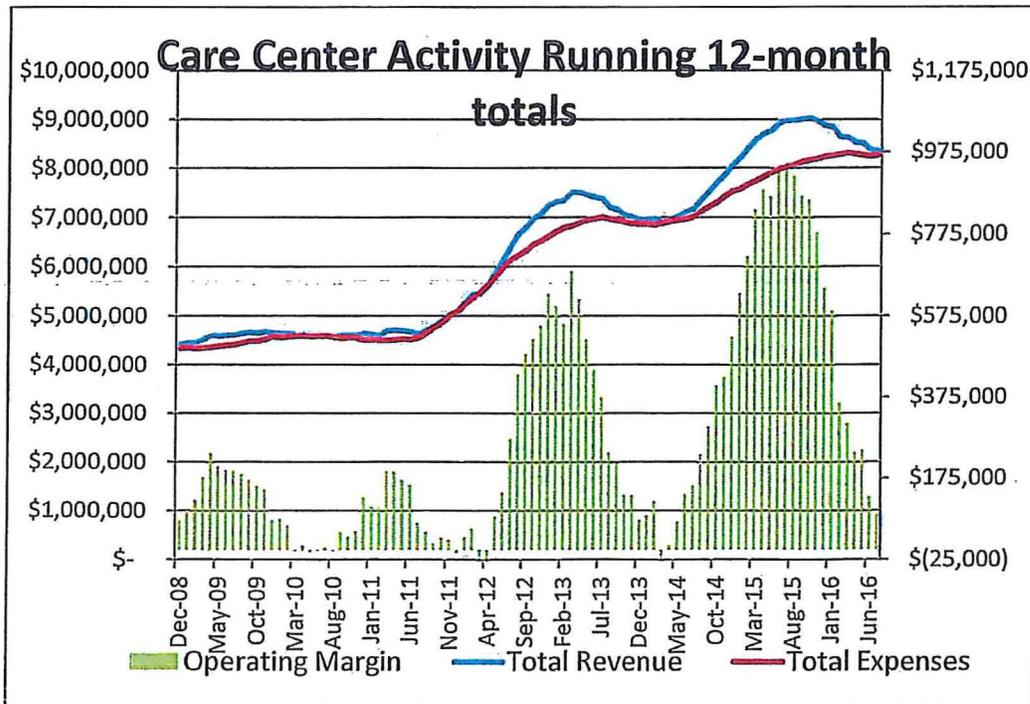
Net Expenses were \$8.2 million, 1.93% lower than average. Expenses were mixed for the month with Salaries 1.89% (\$76,000) higher than average due to FTE increases and accruals, Contract Labor was 10.78% (\$44,000) higher than average due to Emergency Room and Behavioral Health physician staffing, and Benefits 9.84% (\$129,000) lower than average due to lower benefits in many areas. The Hospital Compensation Ratio was 50.5% for the month compared to the target of 50%. Supplies were 15.85% (\$174,000) lower than average due to lower patient volumes and surgeries. Drugs were 5.61% (\$40,000) lower than average due to lower Oncology activity. Purchased Services were 4.77% (\$32,000) higher due to Administration; Repairs Service & Rentals were 11.3% (\$34,000) higher; Utilities 21.74% higher; Insurance 16.26% lower; Patient Related Travel 20.57% lower; Education Travel and Dues 42.64% lower; and Other 14.81% lower. Total Hospital Controllable Costs were \$7.4 million which was 2.4% lower than average due to variances identified above. Capital Costs were higher with Depreciation 2.26% higher due to the Rehab Building opening and Interest 1.89% lower. Taxes were 18.55% lower due to lower MN Care tax payments.

Non-operating activity was \$337,000 lower than the three-month average due to the write-off of prior renovations not fully depreciated. Investment Income was lower than average by 8.74% while Unrealized Gains were \$73,000 lower than average.

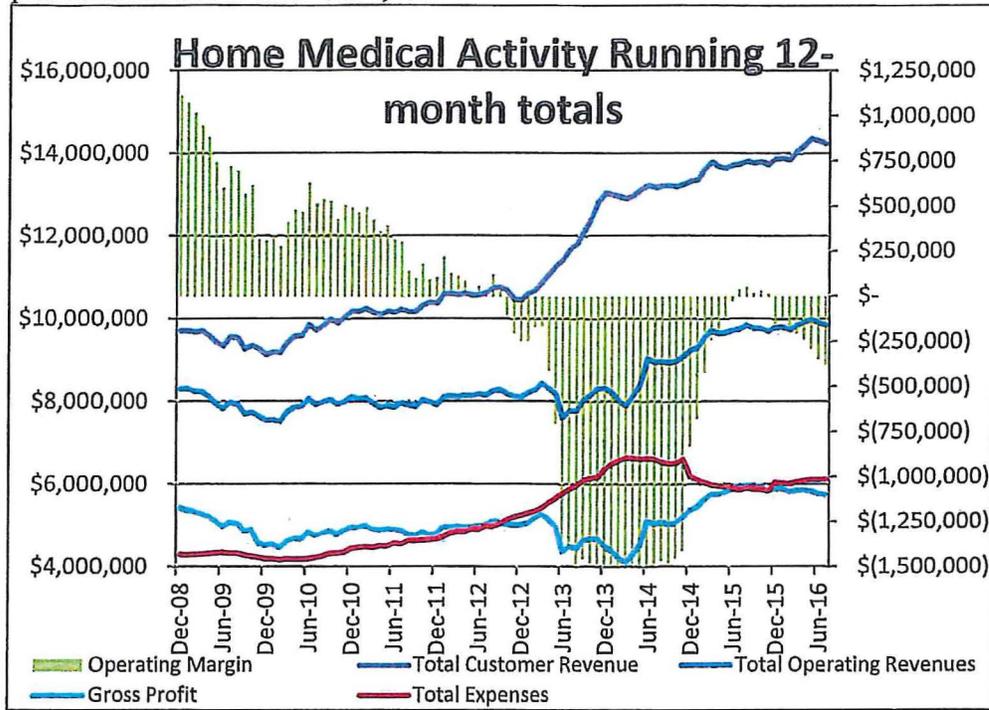
The Hospital generated Operating Income of \$616,000 compared to average Operating Income of \$326,000. Total Operating Revenues were higher than average by 1.61% while Net Operating Expenses were 2.50% lower than average. Operating Income at the Hospital for the past 12 months was \$2.9 million.



Care Center activity generated Operating Losses of \$19,000 compared to average Operating Income of \$10,000. Total Operating Revenues were 2.59% higher than average with Net Operating Expenses 7.21% higher than average. Lower than anticipated resident activity and higher than expected expenses contributed to the losses. Operating Income for the past twelve months was \$85,000.



Home Medical activity generated Operating Losses of \$23,000 compared to average Operating Losses of \$69,000. Total Operating Revenues were 7.7% higher than average while Total Operating Expenses were 2.4% lower than average. Operating Losses for the past twelve months were \$378,000.



July YTD Summary

The Consolidated YTD Operating Income was \$2.7 million compared to last year's Operating Income of \$2.3 million and 2014 YTD Operating Losses of \$3.7 million. Total Operating Revenues were 8.95% greater in 2016 compared to 2015 and 21.6% greater than 2014. Hospital Inpatient Revenues were 2.99% lower than 2015 and 2.61% higher than 2014 with Outpatient Revenues 6.41% higher than 2015 and 20.79% higher than 2014. Care Center Revenues were 0.33% lower than 2015 and 14.05% higher than 2014 and Home Medical Revenues were 4.77% higher than last year and 10.72% higher than 2014. Total Patient Revenues were 3.24% higher than last year; 14.33% higher than 2014; and 16.67% higher than 2013.

While the Revenue increase was significant from the prior year, the reimbursement rate also improved. Consolidated Deductions from Revenues were 0.94% lower than 2015 but 8.94% higher than 2014. Net Patient Revenues have increased 8.03% from 2015; 20.58% from 2014; and 15.76% compared to 2013. Other Operating Revenues were 7.58% higher than 2015 and 19.8% higher than 2014. WMS activity at Rice which transfers net revenues back to WMS has increased 2.56% from 2015 and 13.31% from 2014.

Net Expenses were 8.7% greater than 2015; 8.33% greater than 2014; and 3.49% greater than 2013. Expenses have increased in most categories with Salaries 4.45% higher than 2015 and 6.1% higher than 2014; Contract Labor 33.29% higher than 2015 due to Emergency Department physician coverage and 12.82% higher than 2014; and Benefits 20.5% higher than 2015 due to recording anticipated PERA expense and Health

Insurance activity and 13.67% higher than 2014. Other expenses that were higher were Supplies (7.74%/11.43% higher) due to Surgery increased activity, Drugs (10.45%/62.28% higher) due to increased Oncology activity, Purchased Services (6.38%/9.49% higher) due to increases in Radiation Therapy, Consulting and physician recruitment expense; Repairs (9.6%/18.4% higher) due to various maintenance items; Utilities (1.57%/0.74% lower); Insurance (7.75%/9.77% lower) due to tail insurance coverage; Education, Travel, & Dues (23.05%/32.15% higher) due to numerous departments and activity, and Other (1.20%/3.11% higher). Expense categories realizing lower costs in 2016 were Patient Related Travel (13.8%/33.16% lower). Capital Costs were higher with Depreciation (0.98% higher/3.6% lower) and Interest (3.26% lower/7.24% lower). Taxes were higher (0.28%/2.6% lower).

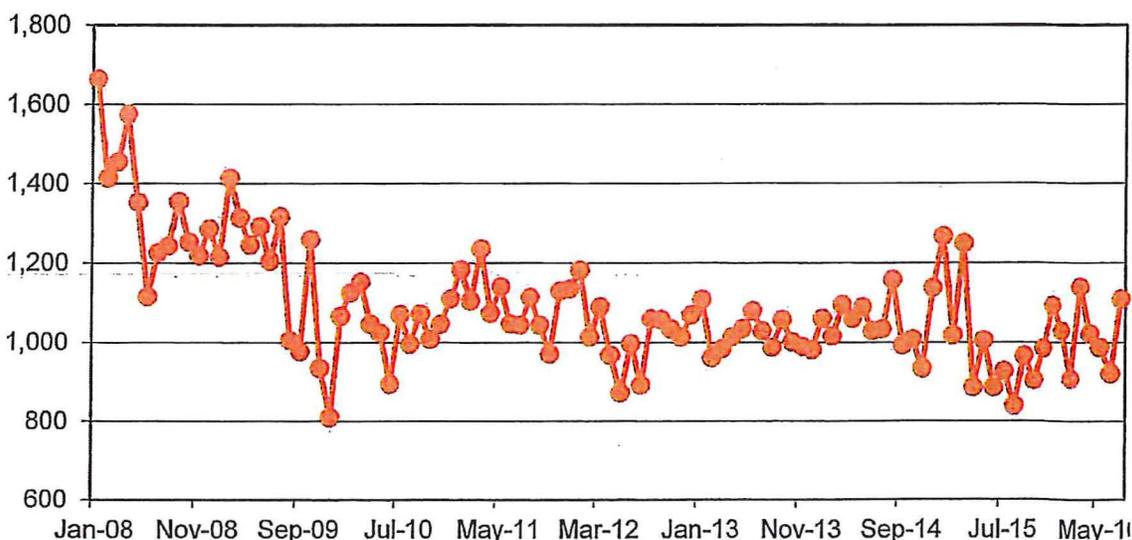
Non-Operating Income has decreased \$76,000 from 2015. Non-Operating Income was \$706,000 in 2016 compared to \$782,000 in 2015. Investment Income was \$32,000 lower; Unrealized Gains on Investments were \$360,000 higher compared to 2015; and Other Gains were \$404,000 lower compared to 2015 (disposal of undepreciated expenditures in 2016 and the sale of the old Rehab Building in 2015).

The Hospital generated Operating Income of \$3.0 million compared to last year's Operating Income of \$1.9 million. Care Center's Operating Loss was \$24,000 compared to last year's Income of \$534,000 while Home Medical's Operating Loss was \$296,000 compared to last year's Loss of \$70,000.

Statistical and Volume Summary

Patient days were 129 (13.2%) higher than forecast with admissions 31 (11.4%) higher than forecast yielding an increase in length of stay of 2.0% and a 4.6% increase in case-mix adjusted length of stay. Compared to the prior year, patient days were 19.8% higher with admissions 16.5% higher. The average daily census for the month was 35.8 compared to forecast of 31.6; 29.9 last year; and a 32.2 three month average.

Hospital Patient Days



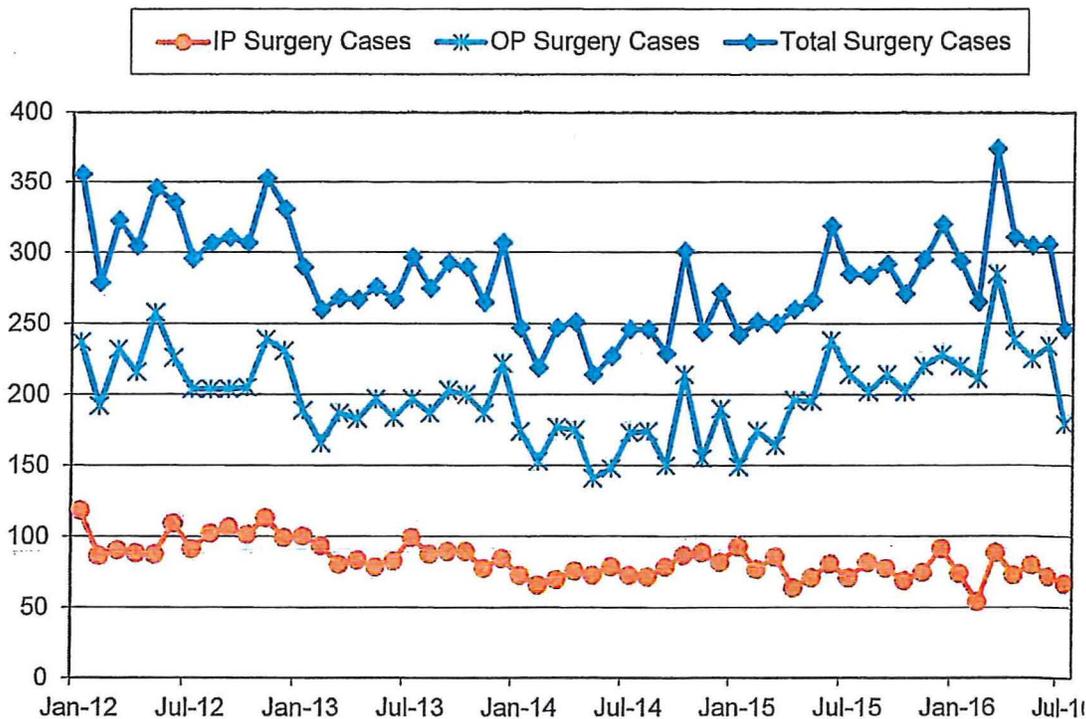
YTD Patient days were 244 (3.6%) greater than forecast with YTD admissions 77 (4.0%) greater than forecast yielding a decrease in length of stay of 0.4% and a 6.1% decrease in case-mix adjusted length of stay. Compared to the prior year, patient days were 1.7%

lower with admissions the same. The YTD average daily census was 33.4 compared to forecast of 32.2 and 34.1 last year.

The monthly Hospital Medicare case mix was 6.2% less than forecast and 1.2% less than last year. The overall case mix was 2.6% less than forecast but 21.7% greater than last year. Overall activity as measured in adjusted admissions was 19.3% higher than forecast and 1.3% higher than last year while adjusted patient days were 21.2% higher than forecast and 4.1% higher than last year. Care Center resident days were 2.5% less than forecast with a 73.1 average daily census. Care Center case mix was also lower by 7.1%.

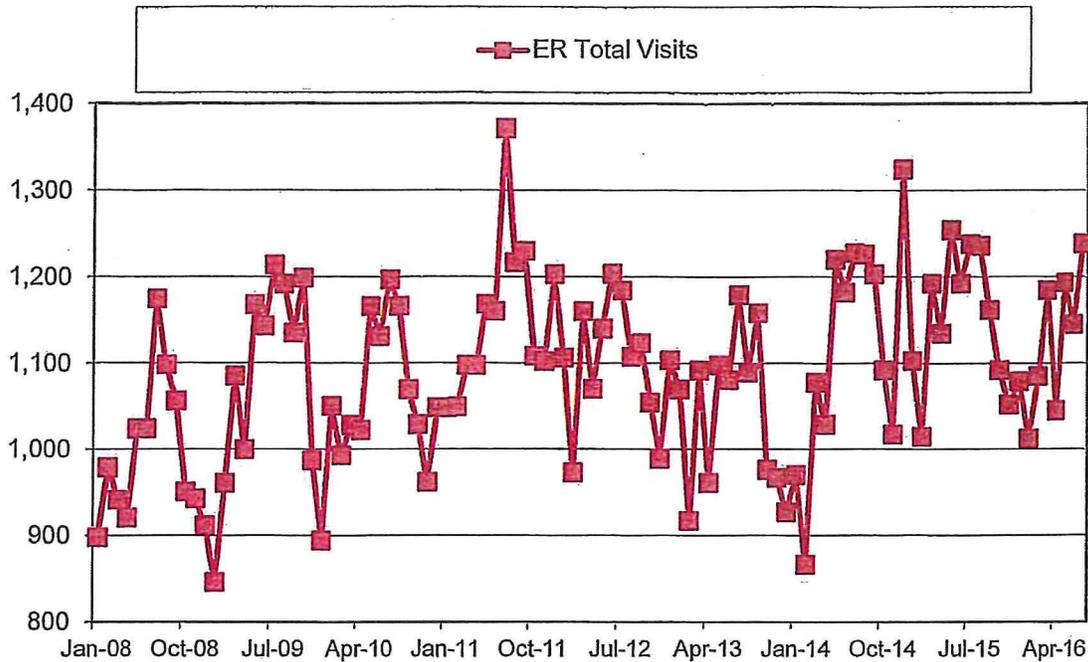
The YTD Hospital Medicare case mix was 1.5% greater than forecast and 1.7% greater than last year. The overall case mix was 6.1% greater than forecast and 6.6% greater than last year. YTD overall activity as measured in adjusted admissions was 17.4% greater than forecast and 6.0% higher than last year while adjusted patient days were 17.0% greater than forecast and 4.8% greater than last year. YTD Care Center resident days were 4.3% less than forecast with a 71.7 average daily census and the case mix was 5.9% less than forecast and 0.8% less than last year.

Ancillary departments were mixed for the month. Monthly Surgery & GI cases were 17.4% lower than forecast, 13.7% less than last year, and at the average. Inpatient activity was 10.7% less than forecast and 5.6% less than last year while Outpatient activity was 19.7% less than forecast and 13.7% less than last year.



YTD Surgery cases were 3.7% greater than forecast and 12.2% greater than last year. Inpatient cases were 4.7% less than forecast and 6.3% less than last year while Outpatient cases were 6.7% greater than forecast and 19.7% greater than last year.

Emergency Room visits were 10.1% greater than forecast for the month, 0.0% less than last year, and 0.8% higher than average. YTD visits were 0.7% less than forecast and 2.8% less than last year and 4.3% greater than 2014.



Monthly Laboratory tests were 0.8% less than forecast, 2.1% greater than last year, and 10.8% less than average. Medical Imaging procedures were 4.0% greater than forecast, 5.8% less than last year, and 2.0% less than average. Radiation Oncology visits 1.9% less than forecast, 20.0% less than last year while Medical Oncology volumes were 3.5% lower than forecast and 1.8% lower than last year. Dialysis treatments were 6.4% less than forecast, 13.0% less than last year, and 9.4% less than average; Rehab visits were 7.9% less than forecast, 6.7% less than last year, and 15.8% less than average; Hospice visits were 14.9% less than forecast, 9.8% less than last year, and 8.6% less than average; and Ambulance runs were 12.8% greater than forecast, 4.5% greater than last year, but 3.2% less than average.

YTD Laboratory tests were 0.9% less than forecast and 2.2% less than last year. Medical Imaging procedures were 0.8% greater than forecast and 4.2% less than last year. Radiation Oncology treatments were 1.9% less than forecast and 6.9% less than last year. Medical Oncology visits were 4.5% greater than forecast and 15.6% greater than last year. Dialysis treatments were 9.8% less than forecast and 11.9% less than last year; Rehab visits were 0.4% greater than forecast and 2.9% less than last year; Hospice visits were 4.3% less than forecast and 5.7% greater than last year; and Ambulance runs were 2.9% less than forecast and 4.3% less than last year.

Full Time Equivalents (FTE's) for the month were 802 compared to a forecast of 763 (5.2% higher) and last year's total of 776 (3.4% higher) and greater than the three month average of 784 (2.3% higher). Hospital FTE's were 5.6% higher than forecast, 4.3% higher than last year, and 3.1% higher than average. Care Center FTE's were 11.0% greater than forecast, 1.8% greater than last year and 6.2% higher than average. Home Medical FTE's were 4.6% less than forecast, 2.7% less than last year, and 8.4% less than average.

YTD FTE's were 2.8% higher than forecast at 786 compared to the forecast of 765 and higher than last year's FTE's of 775 (1.4% higher) but lower than the 790 (0.5% lower) from 2014. Hospital FTE's were 2.9% higher than forecast and 1.8% higher than last

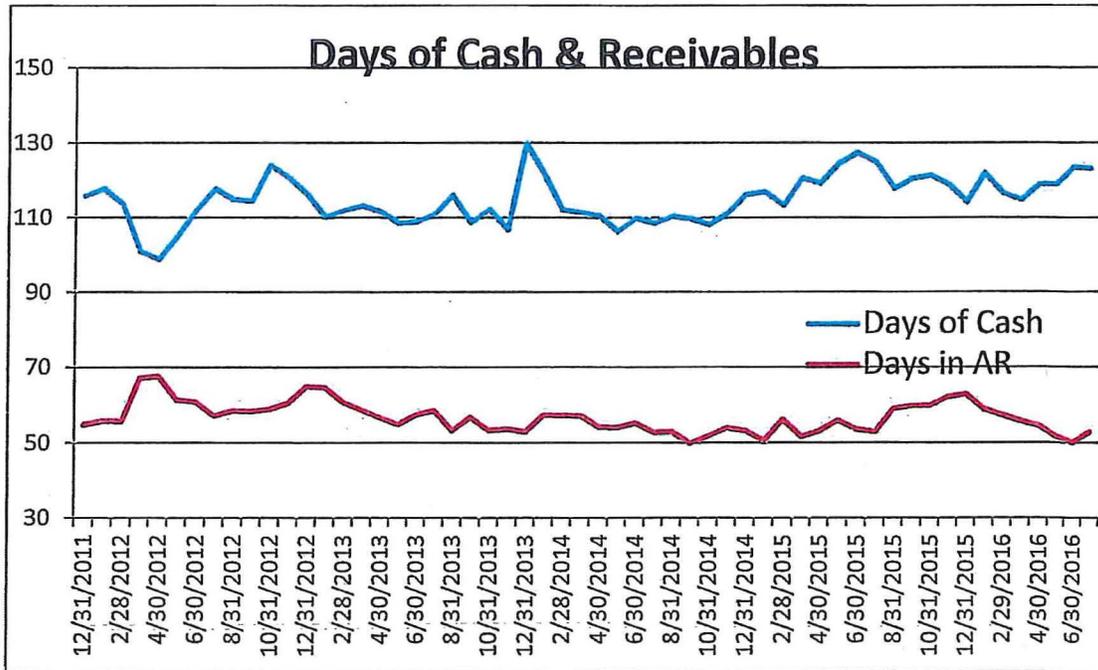
year. Care Center was 7.5% higher than forecast and 0.2% lower than last year while Home Medical was 3.8% less than forecast and 0.8% higher than last year.

Key Performance Indicators

The Operational indicators were positive for the month and compared to the forecast. Consolidated Operating Margin was 6.4% for the month; 4.4% YTD; forecast of 2.8% and last year's 2.4%. Excess Margin was 5.1% for the month; 5.5% YTD; forecast of 3.8% and last year's 3.3%. EBIDA Operating Margin was 15.9% for the month; 13.9% YTD; forecast of 12.8% and last year's 12.9%.

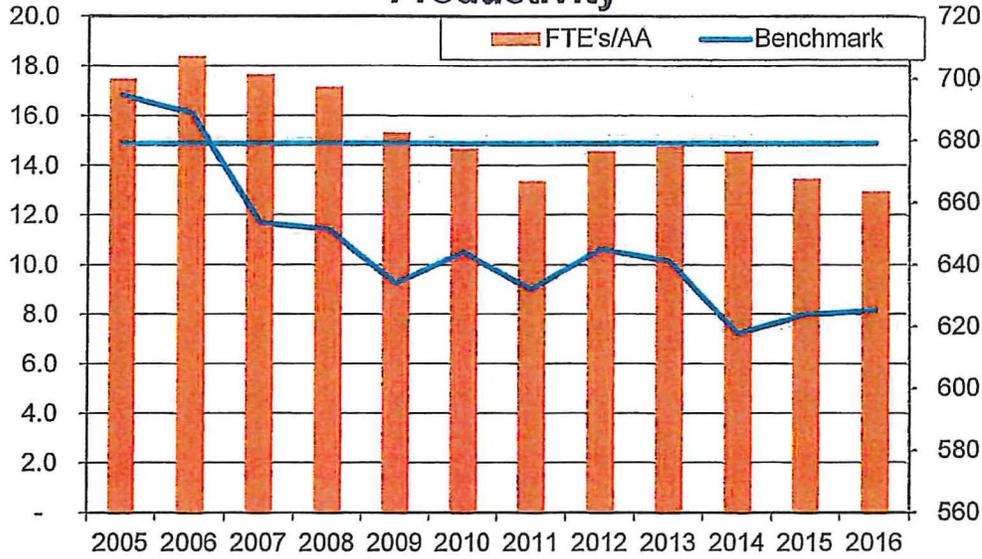
The Financial ratios indicate that the Debt/Capitalization ratio of 40.7% was lower than last month; higher than the forecast of 40.0%; lower than last year's 43.5%, and higher than the targeted ceiling of 35.5%. The Debt/Cap ratio does not include the Net Pension Liability for comparability purposes. Debt Service Coverage was 3.8 compared to the forecast of 3.6 and last year's 3.6. The Cash/Debt ratio was 71% compared to the forecast of 69% and last year's 59%.

Days in accounts receivable were 53 compared to the forecast of 50 and last year's 63. Days of Cash were 123 compared to the forecast of 133 and last year's 116.



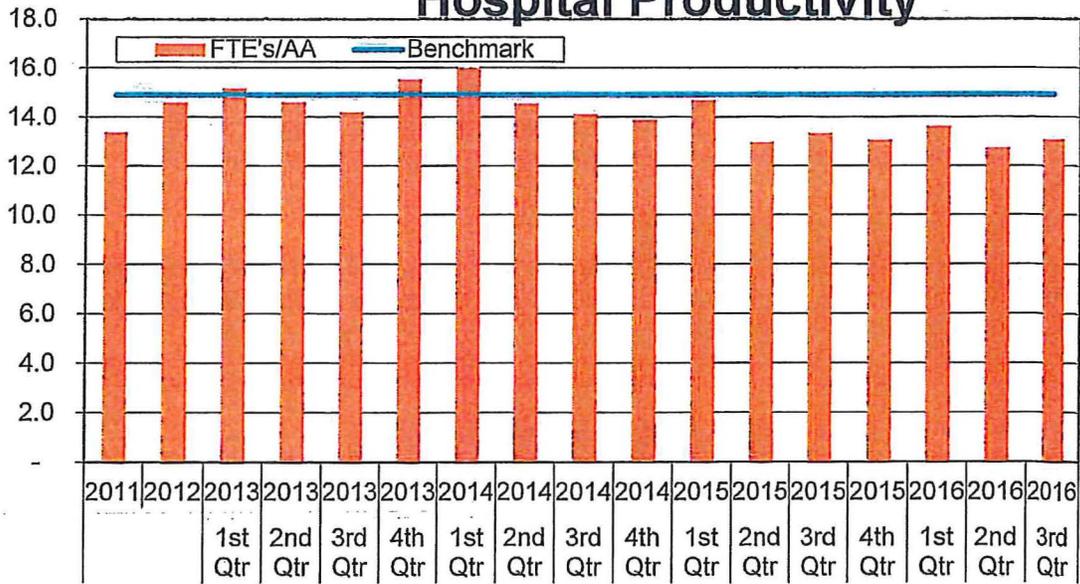
Hospital productivity ratios in terms of staffing were lower for the month than the forecast with FTE's per adjusted admit at 13.3 and 13.2 YTD compared to the forecast of 14.0 and last year's ratio of 13.5. FTE's per adjusted patient day were 3.6 for the month and 3.7 YTD compared to the forecast of 3.7 and 3.8 last year.

Hospital Full Time Equivalents & Productivity

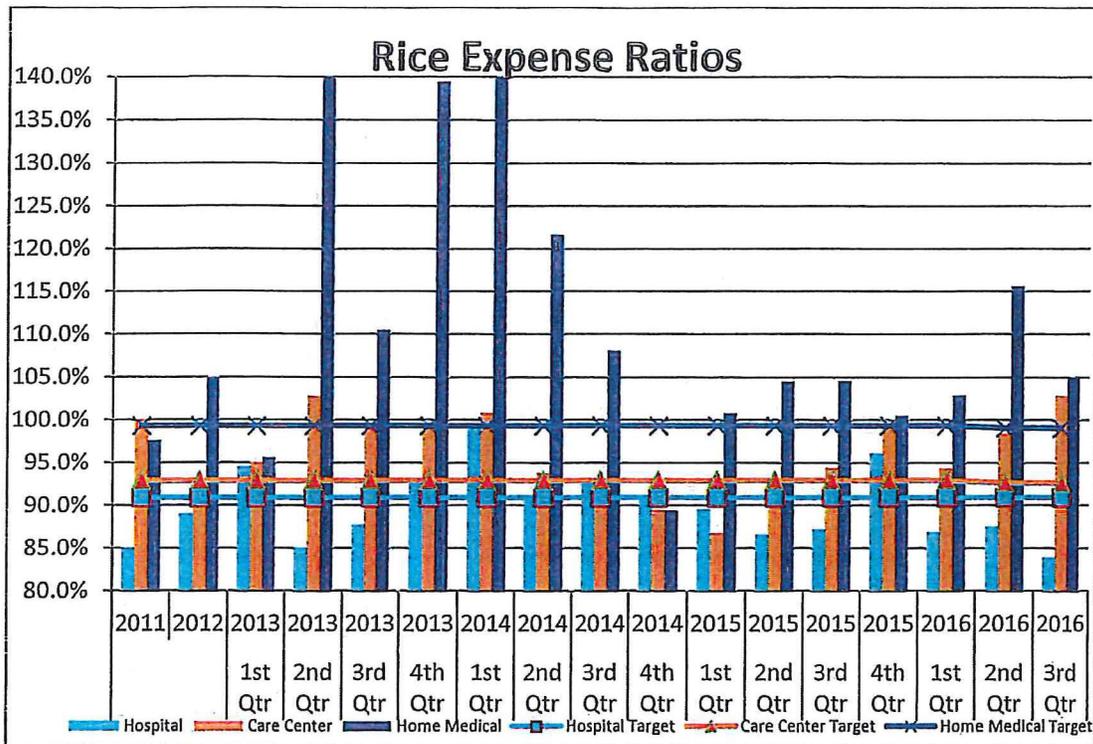


In 3rd Quarter 2016, the Hospital Productivity ratio increased slightly from 2nd Quarter but still improved compared to 1st Quarter.

Hospital Productivity



The Hospital Total Operating Expense Ratio was 84.0% for the month; 86.8% YTD, forecast of 91%; and last year's 89.9%. Bad Debt ratio was 0.7% YTD compared to the 2.0% forecast and significantly better than the benchmark of 7.4%. Capital Expense ratio was 8.0% YTD compared to 8.0% forecast, 8.6% last year, and the benchmark of 6.9%.

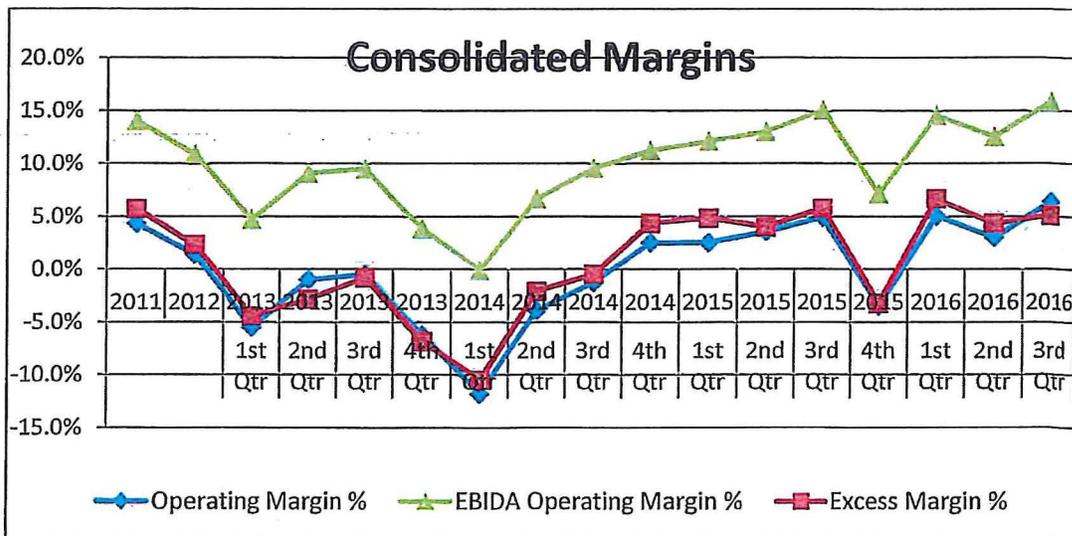


Care Center Hours per Resident Day were 6.9 for the month; 6.7 YTD; forecast of 6.5 and 6.7 last year. The Care Center's Total Operating Expense Ratio was 102.9% for the month; 100.5% YTD; 93% Forecast; and 92.8% in 2015.

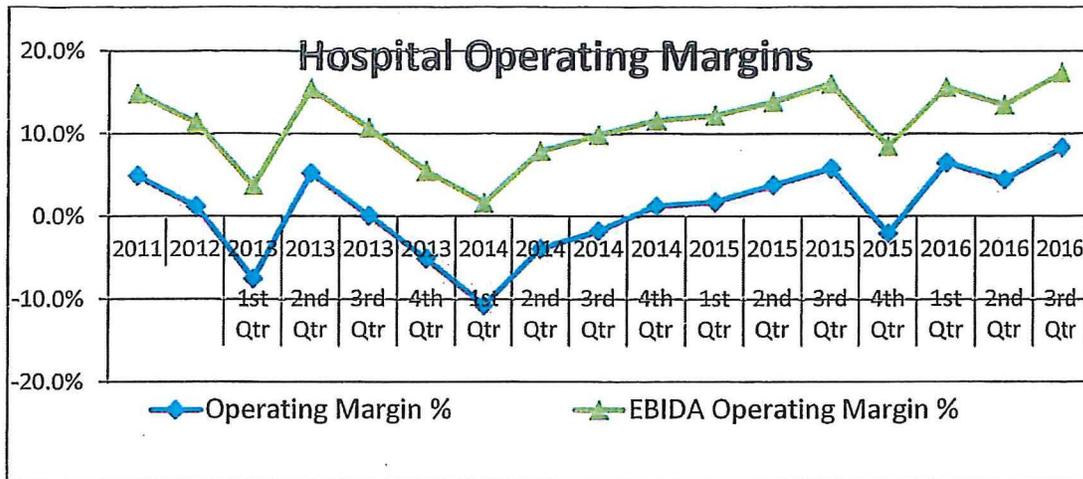
Sales per FTE at Home Medical were \$191,000 for the month; \$196,000 YTD; forecast of \$197,000 and \$194,800 last year. Home Medical's Total Operating Expense Ratio was 105.0% for the month; 109.1% YTD; 100.0% Forecast; and 102.6% in 2015.

Key Performance Indicators by Entity

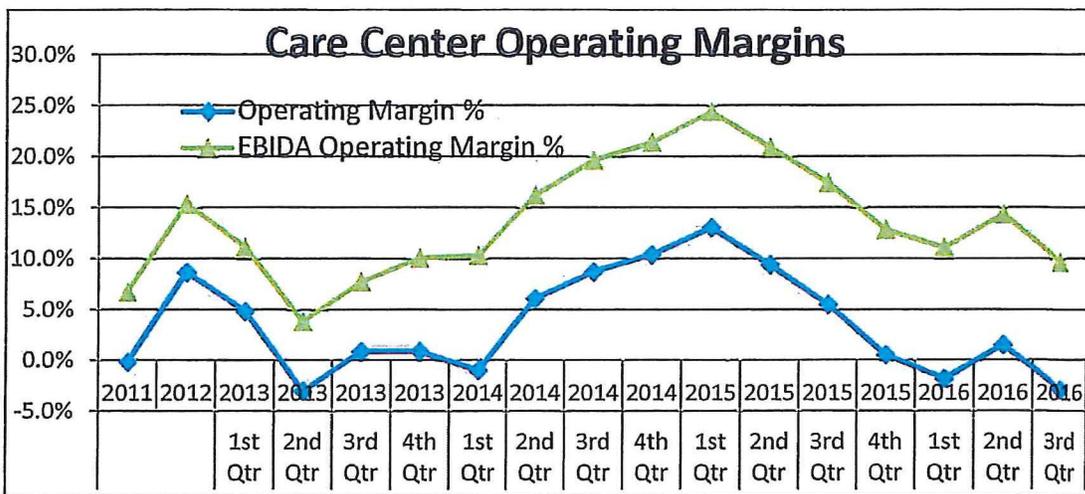
The Consolidated Margins continued to improve in 3rd Quarter 2016 at 6.4% compared to Operating Margin of 3.1% in 2nd Quarter and 5.1% in 1st Quarter 2016. The EBIDA Operating Margin and Excess Margin also improved from 2nd Quarter's results.



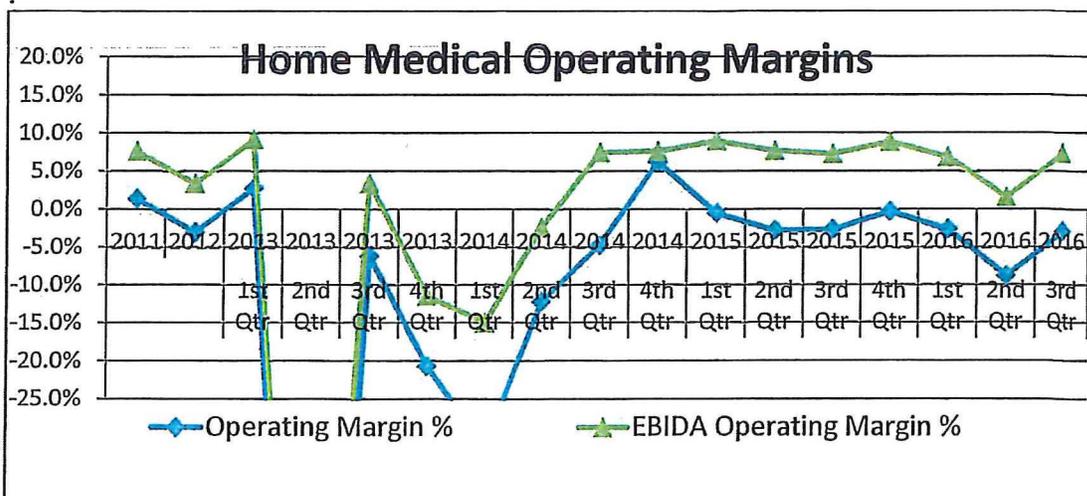
Hospital Margins improved in 3rd Quarter compared to 2nd and 1st Quarter 2016.



Care Center Margins declined in 3rd Quarter after improvements realized in 2nd Quarter 2016.



Home Medical financial performance experience improved in 3rd Quarter after a decline realized in 2nd Quarter 2016.



**RICE MEMORIAL HOSPITAL
CONSOLIDATED
BALANCE SHEET**
For the Seven Periods Ending July 31, 2016

| | July 2016 | 12/31/2015 | Variance | 12/31/2014 | Variance | 12/31/2013 | Variance |
|---|----------------------|----------------------|--------------------|----------------------|---------------------|----------------------|---------------------|
| 1 ASSETS | | | | | | | |
| 2 CURRENT ASSETS | | | | | | | |
| 3 CASH AND CASH EQUIVALENTS | \$5,754,527 | \$3,234,021 | \$2,520,505 | \$2,449,437 | \$3,305,089 | \$9,357,051 | (\$3,602,525) |
| 4 TRUSTEE BOND AGREEMENTS - CURRENT | 2,259,996 | 2,958,692 | (698,696) | 2,757,540 | (497,544) | 2,379,838 | (119,842) |
| 5 ACCOUNTS RECEIVABLE NET | 16,874,017 | 18,878,069 | (2,004,052) | 14,718,037 | 2,155,979 | 14,511,931 | 2,362,085 |
| 6 OTHER RECEIVABLES | 786,789 | 795,332 | (8,544) | 548,759 | 238,029 | 437,453 | 349,336 |
| 7 INVENTORY | 2,287,245 | 2,140,792 | 146,454 | 1,974,860 | 312,385 | 2,117,850 | 169,396 |
| 8 PREPAID EXPENSES | 948,540 | 1,025,311 | (76,771) | 877,299 | 71,241 | 991,750 | (43,210) |
| 10 TOTAL CURRENT ASSETS | 28,911,114 | 29,032,218 | (121,105) | 23,325,933 | 5,585,180 | 29,795,874 | (884,760) |
| 11 | | | | | | | |
| 12 ASSETS LIMITED AS TO USE | | | | | | | |
| 13 HELD BY TRUSTEES - BOND AGREEMENTS | 3,776,634 | 3,776,634 | 0 | 3,776,634 | 0 | 3,571,278 | 205,356 |
| 16 REMAINDER UNITRUST - RECEIVABLE | 47,522 | 47,522 | 0 | 47,522 | 0 | 47,522 | 0 |
| 17 ENDOWMENT FUND - INVESTMENTS | 2,959,173 | 2,920,922 | 38,250 | 3,061,232 | (102,059) | 2,960,184 | (1,011) |
| 19 TOTAL ASSETS - USE IS LIMITED | 6,783,329 | 6,745,079 | 38,250 | 6,885,388 | (102,059) | 6,578,984 | 204,344 |
| 20 | | | | | | | |
| 21 PROPERTY PLANT & EQUIPMENT | | | | | | | |
| 22 PROPERTY PLANT & EQUIPMENT | 151,406,338 | 148,474,757 | 2,931,581 | 142,634,962 | 8,771,375 | 136,903,754 | 14,502,583 |
| 23 LESS: ACCUMULATED DEPRECIATION | (88,107,360) | (87,408,770) | (698,590) | (80,874,221) | (7,233,139) | (75,712,695) | (12,394,665) |
| 25 NET PROPERTY, PLANT & EQUIPMENT | 63,298,978 | 61,065,987 | 2,232,990 | 61,760,741 | 1,538,237 | 61,191,059 | 2,107,919 |
| 26 | | | | | | | |
| 27 OTHER ASSETS | | | | | | | |
| 28 INVESTMENTS - FIXED INCOME | 25,909,756 | 24,355,400 | 1,554,356 | 25,106,026 | 803,730 | 22,595,563 | 3,314,193 |
| 29 INVESTMENTS - SHR | 487,523 | 487,523 | 0 | 459,048 | 28,476 | 439,455 | 48,068 |
| 30 INVESTMENTS - WMS | 5,258,027 | 4,020,928 | 1,237,099 | 4,269,043 | 988,984 | 3,769,317 | 1,488,710 |
| 31 INVESTMENTS - LAKE REGION HMS | (20,572) | (16,322) | (4,251) | 18,124 | (38,697) | 0 | (20,572) |
| 32 INVESTMENTS - VHA UMCSC | 50,000 | 50,000 | 0 | 54,963 | (4,963) | 54,963 | (4,963) |
| 33 GOODWILL, NET | 81,280 | 82,056 | (776) | 83,389 | (2,109) | 84,722 | (3,443) |
| 37 TOTAL OTHER ASSETS | 31,766,013 | 28,979,585 | 2,786,428 | 29,990,593 | 1,775,420 | 26,944,020 | 4,821,993 |
| 39 TOTAL ASSETS | \$130,759,433 | \$125,822,869 | \$4,936,564 | \$121,962,656 | \$8,796,777 | \$124,509,937 | \$6,249,496 |
| 41 | | | | | | | |
| 42 LIABILITIES AND NET ASSETS | | | | | | | |
| 43 CURRENT LIABILITIES | | | | | | | |
| 44 CURRENT MATURITIES OF LTD | \$2,239,597 | \$2,239,597 | \$0 | \$1,944,520 | \$295,077 | \$1,730,232 | \$509,365 |
| 45 ACCOUNTS PAYABLE TRADE | 2,476,528 | 2,418,818 | 57,710 | 1,856,340 | 620,187 | 1,939,719 | 536,808 |
| 46 EST. THIRD PARTY PAYOR SETTLEMENTS | 93,896 | 80,000 | 13,896 | (188,000) | 281,896 | 192,060 | (98,164) |
| 47 ACCRUED SALARIES AND BENEFITS | 11,080,699 | 10,635,036 | 445,663 | 11,471,484 | (390,785) | 11,131,571 | (50,871) |
| 48 ACCRUED INTEREST AND DUE TO WMS | 5,037,938 | 2,651,080 | 2,386,858 | 2,225,849 | 2,812,089 | 2,093,781 | 2,944,158 |
| 50 TOTAL CURRENT LIABILITIES | 20,928,658 | 18,024,531 | 2,904,127 | 17,310,194 | 3,618,465 | 17,087,362 | 3,841,296 |
| 51 | | | | | | | |
| 52 LONG TERM DEBT (LESS CURRENT) | 44,720,951 | 46,826,832 | (2,105,881) | 47,945,859 | (3,224,908) | 49,770,570 | (5,049,619) |
| 54 TOTAL LIABILITIES | 65,649,609 | 64,851,363 | 798,246 | 65,256,052 | 393,557 | 66,857,932 | (1,208,324) |
| 55 | | | | | | | |
| 56 NET PENSION LIABILITY | 35,682,265 | 35,418,495 | 263,770 | 0 | 35,682,265 | 0 | 35,682,265 |
| 57 | | | | | | | |
| 58 NET ASSETS | | | | | | | |
| 59 RESTRICTED FUNDS | | | | | | | |
| 60 DEBT SERVICE AND RESERVE | 3,776,634 | 3,776,634 | 0 | 3,776,634 | 0 | 3,571,278 | 205,356 |
| 61 SPECIFIC PURPOSE FUND | 164,105 | 273,764 | (109,658) | 216,568 | (52,462) | 270,286 | (106,181) |
| 62 PERMANENT ENDOWMENT | 2,959,173 | 2,920,922 | 38,250 | 3,061,232 | (102,059) | 2,960,184 | (1,011) |
| 63 CURRENT YEAR INCOME | 3,442,516 | 2,848,854 | 593,662 | (1,677,986) | 5,120,502 | (3,426,313) | 6,868,829 |
| 64 UNRESTRICTED | 19,085,131 | 15,732,837 | 3,352,294 | 51,330,156 | (32,245,025) | 54,276,569 | (35,191,438) |
| 66 TOTAL NET ASSETS | 29,427,559 | 25,553,011 | 3,874,548 | 56,706,604 | (27,279,044) | 57,652,005 | (28,224,446) |
| 68 TOTAL LIABILITIES AND NET ASSETS | \$130,759,433 | \$125,822,869 | \$4,936,564 | \$121,962,656 | \$8,796,777 | \$124,509,937 | \$6,249,496 |

RICE MEMORIAL HOSPITAL
CONSOLIDATED
For The Month Ending July 31, 2016

| | JULY 2016 | PRIOR 3 MO AVERAGE | % VAR | JUNE 2016 | % VAR | MAY 2016 | % VAR | APRIL 2016 | % VAR |
|---------------------------------------|-------------------|-----------------------|------------------|-------------------|------------------|-------------------|--------------------|--------------------|------------------|
| OPERATING REVENUE | | | | | | | | | |
| INPATIENT REVENUE | \$5,677,520 | \$5,438,336 | 4.40% | \$5,135,218 | 10.56% | \$5,726,479 | (0.85%) | \$5,453,310 | 4.11% |
| OUTPATIENT REVENUE | 11,960,704 | 12,408,549 | (3.61%) | 12,562,249 | (4.79%) | 12,107,866 | (1.22%) | 12,555,533 | (4.74%) |
| RICE CARE CENTER REVENUE | 971,305 | 1,015,978 | (4.40%) | 887,874 | 9.40% | 1,164,735 | (16.61%) | 995,325 | (2.41%) |
| RICE HOME MEDICAL REVENUE | 1,108,906 | 1,157,767 | (4.22%) | 1,151,361 | (3.69%) | 1,203,291 | (7.84%) | 1,118,650 | (0.87%) |
| TOTAL PATIENT REVENUE | 19,718,435 | 20,020,630 | (1.51%) | 19,736,703 | (0.09%) | 20,202,371 | (2.40%) | 20,122,817 | (2.01%) |
| LESS DISCOUNTS & CONTRACTUALS | 9,428,265 | 10,392,320 | (9.28%) | 9,840,475 | (4.19%) | 10,698,587 | (11.87%) | 10,637,897 | (11.37%) |
| LESS UNCOMPENSATED CARE | 14,182 | 46,980 | (69.81%) | 156,605 | (90.94%) | (105,481) | (113.44%) | 89,814 | (84.21%) |
| LESS BAD DEBT EXPENSE | 149,789 | 127,206 | 17.75% | 166,667 | (10.13%) | 141,360 | 5.96% | 73,592 | 103.54% |
| TOTAL DEDUCTIONS FROM REVENUE | 9,592,236 | 10,566,506 | (9.22%) | 10,163,747 | (5.62%) | 10,734,466 | (10.64%) | 10,801,303 | (11.19%) |
| NET REVENUE FROM PATIENTS | 10,126,199 | 9,454,125 | 7.11% | 9,572,956 | 5.78% | 9,467,905 | 6.95% | 9,311,514 | 8.63% |
| OTHER OPERATING REVENUE | 1,062,675 | 1,582,933 | (32.87%) | 1,499,549 | (29.13%) | 1,845,092 | (42.41%) | 1,404,158 | (24.32%) |
| TOTAL OPERATING REVENUE | 11,188,874 | 11,037,058 | 1.38% | 11,072,504 | 1.05% | 11,312,998 | (1.10%) | 10,715,672 | 4.32% |
| LESS: WILLMAR MEDICAL SERVICES | | | | | | | | | |
| OPERATING REVENUE | 2,341,935 | 2,325,007 | 0.73% | 2,337,111 | 0.21% | 2,308,693 | 1.44% | 2,329,216 | 0.55% |
| TOTAL OPERATING REVENUE | 8,846,939 | 8,712,051 | 1.55% | 8,735,393 | 1.28% | 9,004,304 | (1.75%) | 8,386,456 | 5.37% |
| OPERATING EXPENSES | | | | | | | | | |
| SALARIES AND WAGES | 4,081,720 | 4,005,996 | 1.89% | 3,829,678 | 6.58% | 4,147,278 | (1.58%) | 4,041,033 | 1.01% |
| CONTRACT LABOR | 451,228 | 407,336 | 10.78% | 382,437 | 17.99% | 416,734 | 8.28% | 422,839 | 6.71% |
| SUPPLEMENTAL BENEFITS | 1,188,101 | 1,317,819 | (9.84%) | 1,174,093 | 1.19% | 1,262,272 | (5.88%) | 1,517,092 | (21.69%) |
| SUPPLIES | 923,380 | 1,097,331 | (15.85%) | 1,179,985 | (21.75%) | 1,138,586 | (18.90%) | 973,422 | (5.14%) |
| DRUGS | 681,105 | 721,610 | (5.61%) | 709,158 | (3.96%) | 806,953 | (15.60%) | 648,719 | 4.99% |
| PURCHASED SERVICES | 705,339 | 673,207 | 4.77% | 630,571 | 11.86% | 707,570 | (0.32%) | 681,480 | 3.50% |
| REPAIRS, SERVICE & RENTALS | 331,184 | 297,562 | 11.30% | 295,160 | 12.20% | 285,603 | 15.96% | 311,923 | 6.17% |
| UTILITIES | 169,832 | 139,499 | 21.74% | 151,675 | 11.97% | 126,678 | 34.07% | 140,146 | 21.18% |
| INSURANCE | 50,532 | 60,346 | (16.26%) | 79,949 | (36.80%) | 50,549 | (0.03%) | 50,539 | (0.01%) |
| PATIENT RELATED TRAVEL | 19,645 | 24,733 | (20.57%) | 27,467 | (28.48%) | 20,742 | (5.29%) | 25,990 | (24.41%) |
| EDUCATION, TRAVEL, & DUES | 66,441 | 115,825 | (42.64%) | 94,865 | (29.96%) | 134,678 | (50.67%) | 117,932 | (43.66%) |
| OTHER | 28,782 | 33,785 | (14.81%) | 38,283 | (24.82%) | 40,137 | (28.29%) | 22,935 | 25.50% |
| DEPRECIATION AND AMORT | 700,632 | 685,124 | 2.26% | 678,888 | 3.20% | 696,276 | 0.63% | 680,209 | 3.00% |
| INTEREST | 138,393 | 141,059 | (1.89%) | 140,754 | (1.68%) | 142,398 | (2.81%) | 140,025 | (1.17%) |
| TAXES & SURCHARGE | 152,384 | 187,080 | (18.55%) | 172,567 | (11.70%) | 199,338 | (23.55%) | 189,335 | (19.52%) |
| TOTAL OPERATING EXPENSES | 9,688,698 | 9,908,314 | (2.22%) | 9,585,529 | 1.08% | 10,175,792 | (4.79%) | 9,963,620 | (2.76%) |
| LESS: WILLMAR MEDICAL SERVICES | | | | | | | | | |
| OPERATING EXPENSES | 1,407,364 | 1,464,215 | (3.88%) | 1,420,373 | (0.92%) | 1,550,437 | (9.23%) | 1,421,835 | (1.02%) |
| NET OPERATING EXPENSES | 8,281,333 | 8,444,099 | (1.93%) | 8,165,156 | 1.42% | 8,625,355 | (3.99%) | 8,541,785 | (3.05%) |
| OPERATING INCOME (LOSS) | \$565,605 | \$267,953 | 111.08% | \$570,237 | (0.81%) | \$378,949 | 49.26% | (\$145,329) | (489.19%) |
| NON OPERATING INCOME | | | | | | | | | |
| INVESTMENT INCOME | 49,589 | 54,339 | (8.74%) | 58,112 | (14.67%) | 54,693 | (9.33%) | 50,212 | (1.24%) |
| UNREALIZED GAIN (LOSS) | (11,014) | 62,861 | (117.52%) | 252,531 | (104.36%) | (46,047) | (76.08%) | (17,900) | (38.47%) |
| OTHER GAIN (LOSS) | (157,580) | 1,750 | (9,106.50%) | 0 | 0.00% | 0 | 0.00% | 3,249 | (3,102.17%) |
| TOTAL NON OPERATING INCOME | (119,005) | 118,950 | (200.05%) | 310,643 | (138.31%) | 8,646 | (1,476.49%) | 37,561 | (416.83%) |
| NET INCOME (LOSS) | 446,600 | 386,903 | 15.43% | 880,880 | (49.30%) | 387,595 | 15.22% | (107,768) | (514.41%) |

RICE MEMORIAL HOSPITAL
RICE MEMORIAL HOSPITAL
For The Month Ending July 31, 2016

| | JULY 2016 | PRIOR 3 MO AVERAGE | % VAR | JUNE 2016 | % VAR | MAY 2016 | % VAR | APRIL 2016 | % VAR |
|---------------------------------------|-------------------|-----------------------|------------------|-------------------|------------------|-------------------|--------------------|-------------------|--------------------|
| OPERATING REVENUE | | | | | | | | | |
| INPATIENT REVENUE | \$5,677,520 | \$5,438,336 | 4.40% | \$5,135,218 | 10.56% | \$5,726,479 | (0.85%) | \$5,453,310 | 4.11% |
| OUTPATIENT REVENUE | 11,960,704 | 12,408,549 | (3.61%) | 12,562,249 | (4.79%) | 12,107,866 | (1.22%) | 12,555,533 | (4.74%) |
| TOTAL PATIENT REVENUE | 17,638,224 | 17,846,885 | (1.17%) | 17,697,468 | (0.33%) | 17,834,345 | (1.10%) | 18,008,842 | (2.06%) |
| LESS DISCOUNTS & CONTRACTUALS | 8,814,014 | 9,670,907 | (8.86%) | 9,205,061 | (4.25%) | 9,880,278 | (10.79%) | 9,927,382 | (11.22%) |
| LESS UNCOMPENSATED CARE | 13,863 | 45,885 | (69.79%) | 156,129 | (91.12%) | (106,682) | (112.99%) | 88,209 | (84.28%) |
| LESS BAD DEBT EXPENSE | 145,357 | 115,321 | 26.05% | 160,058 | (9.18%) | 117,199 | 24.03% | 68,706 | 111.57% |
| TOTAL DEDUCTIONS FROM REVENUE | 8,973,234 | 9,832,113 | (8.74%) | 9,521,248 | (5.76%) | 9,890,794 | (9.28%) | 10,084,296 | (11.02%) |
| NET REVENUE FROM PATIENTS | 8,664,990 | 8,014,773 | 8.11% | 8,176,220 | 5.98% | 7,943,551 | 9.08% | 7,924,546 | 9.34% |
| OTHER OPERATING REVENUE | 1,049,641 | 1,566,189 | (32.98%) | 1,479,649 | (29.06%) | 1,833,082 | (42.74%) | 1,385,836 | (24.26%) |
| TOTAL OPERATING REVENUE | 9,714,632 | 9,580,962 | 1.40% | 9,655,869 | 0.61% | 9,776,634 | (0.63%) | 9,310,382 | 4.34% |
| LESS: WILLMAR MEDICAL SERVICES | | | | | | | | | |
| OPERATING REVENUE | 2,341,935 | 2,325,007 | 0.73% | 2,337,111 | 0.21% | 2,308,693 | 1.44% | 2,329,216 | 0.55% |
| TOTAL OPERATING REVENUE | 7,372,697 | 7,255,955 | 1.61% | 7,318,758 | 0.74% | 7,467,940 | (1.28%) | 6,981,166 | 5.61% |
| OPERATING EXPENSES | | | | | | | | | |
| SALARIES AND WAGES | 3,533,766 | 3,483,589 | 1.44% | 3,318,080 | 6.50% | 3,610,364 | (2.12%) | 3,522,322 | 0.32% |
| CONTRACT LABOR | 364,102 | 320,832 | 13.49% | 300,711 | 21.08% | 322,283 | 12.98% | 339,501 | 7.25% |
| SUPPLEMENTAL BENEFITS | 1,009,263 | 1,140,975 | (11.54%) | 998,692 | 1.06% | 1,085,363 | (7.01%) | 1,338,870 | (24.62%) |
| SUPPLIES | 565,888 | 707,473 | (20.01%) | 790,971 | (28.46%) | 730,284 | (22.51%) | 601,164 | (5.87%) |
| DRUGS | 664,315 | 702,773 | (5.47%) | 692,618 | (4.09%) | 784,159 | (15.28%) | 631,541 | 5.19% |
| PURCHASED SERVICES | 657,303 | 619,792 | 6.05% | 578,205 | 13.68% | 656,399 | 0.14% | 624,772 | 5.21% |
| REPAIRS, SERVICE & RENTALS | 308,260 | 270,044 | 14.15% | 267,707 | 15.15% | 258,681 | 19.17% | 283,744 | 8.64% |
| UTILITIES | 149,786 | 119,628 | 25.21% | 130,408 | 14.86% | 108,952 | 37.48% | 119,524 | 25.32% |
| INSURANCE | 42,936 | 52,864 | (18.78%) | 72,353 | (40.66%) | 43,119 | (0.43%) | 43,119 | (0.43%) |
| PATIENT RELATED TRAVEL | 12,531 | 17,117 | (26.79%) | 19,901 | (37.03%) | 12,731 | (1.57%) | 18,718 | (33.05%) |
| EDUCATION, TRAVEL, & DUES | 61,647 | 109,313 | (43.61%) | 89,918 | (31.44%) | 129,500 | (52.40%) | 108,520 | (43.19%) |
| OTHER | 18,105 | 26,706 | (32.21%) | 32,929 | (45.02%) | 29,684 | (39.01%) | 17,506 | 3.42% |
| DEPRECIATION AND AMORT | 558,158 | 543,157 | 2.76% | 538,951 | 3.56% | 551,166 | 1.27% | 539,355 | 3.49% |
| INTEREST | 113,305 | 115,971 | (2.30%) | 115,665 | (2.04%) | 117,310 | (3.41%) | 114,936 | (1.42%) |
| TAXES & SURCHARGE | 104,004 | 163,207 | (36.27%) | 149,084 | (30.24%) | 175,105 | (40.60%) | 165,433 | (37.13%) |
| TOTAL OPERATING EXPENSES | 8,163,368 | 8,393,440 | (2.74%) | 8,096,193 | 0.83% | 8,615,100 | (5.24%) | 8,469,027 | (3.61%) |
| LESS: WILLMAR MEDICAL SERVICES | | | | | | | | | |
| OPERATING EXPENSES | 1,407,364 | 1,464,215 | (3.88%) | 1,420,373 | (0.92%) | 1,550,437 | (9.23%) | 1,421,835 | (1.02%) |
| NET OPERATING EXPENSES | 6,756,004 | 6,929,225 | (2.50%) | 6,675,820 | 1.20% | 7,064,663 | (4.37%) | 7,047,192 | (4.13%) |
| OPERATING INCOME (LOSS) | \$616,693 | \$326,730 | 88.75% | \$642,938 | (4.08%) | \$403,278 | 52.92% | (\$66,026) | (1,034.02%) |
| NON OPERATING INCOME | | | | | | | | | |
| INVESTMENT INCOME | 48,091 | 52,424 | (8.27%) | 55,309 | (13.05%) | 53,252 | (9.69%) | 48,712 | (1.28%) |
| UNREALIZED GAIN (LOSS) | (11,014) | 62,861 | (117.52%) | 252,531 | (104.36%) | (46,047) | (76.08%) | (17,900) | (38.47%) |
| OTHER GAIN (LOSS) | (157,580) | 1,750 | (9,106.50%) | 0 | 0.00% | 0 | 0.00% | 5,249 | (3,102.17%) |
| TOTAL NON OPERATING INCOME | (120,503) | 117,035 | (202.96%) | 307,840 | (139.14%) | 7,205 | (1,772.48%) | 36,061 | (434.16%) |
| NET INCOME (LOSS) | 496,190 | 443,765 | 11.81% | 950,778 | (47.81%) | 410,483 | 20.88% | (29,965) | (1,755.92%) |

RICE MEMORIAL HOSPITAL
RICE CARE CENTER
For The Month Ending July 31, 2016

| | JULY 2016 | PRIOR 3 MO AVERAGE | % VAR | JUNE 2016 | % VAR | MAY 2016 | % VAR | APRIL 2016 | % VAR |
|---------------------------------------|-------------------|-----------------------|------------------|-------------------|-----------------|------------------|------------------|----------------|--------------------|
| OPERATING REVENUE | | | | | | | | | |
| RICE CARE CENTER REVENUE | \$971,305 | \$1,015,978 | (4.40%) | \$887,874 | 9.40% | \$1,164,735 | (16.61%) | \$995,325 | (2.41%) |
| TOTAL PATIENT REVENUE | 971,305 | 1,015,978 | (4.40%) | 887,874 | 9.40% | 1,164,735 | (16.61%) | 995,325 | (2.41%) |
| LESS DISCOUNTS & CONTRACTUALS | 273,528 | 337,747 | (19.01%) | 247,577 | 10.48% | 426,198 | (35.82%) | 339,467 | (19.42%) |
| LESS UNCOMPENSATED CARE | 150 | 233 | (35.71%) | 150 | 0.00% | 150 | 0.00% | 400 | (62.50%) |
| LESS BAD DEBT EXPENSE | 10,633 | 8,449 | 25.85% | 4,577 | 132.33% | 14,414 | (26.23%) | 6,357 | 67.27% |
| TOTAL DEDUCTIONS FROM REVENUE | 284,311 | 346,430 | (17.93%) | 252,304 | 12.69% | 440,762 | (35.50%) | 346,224 | (17.88%) |
| NET REVENUE FROM PATIENTS | 686,994 | 669,548 | 2.61% | 635,570 | 8.09% | 723,974 | (5.11%) | 649,101 | 5.84% |
| OTHER OPERATING REVENUE | 895 | 974 | (8.04%) | 1,344 | (33.36%) | 1,140 | (21.43%) | 438 | 104.49% |
| TOTAL OPERATING REVENUE | 687,890 | 670,522 | 2.59% | 636,914 | 8.00% | 725,113 | (5.13%) | 649,539 | 5.90% |
| LESS: WILLMAR MEDICAL SERVICES | | | | | | | | | |
| TOTAL OPERATING REVENUE | 687,890 | 670,522 | 2.59% | 636,914 | 8.00% | 725,113 | (5.13%) | 649,539 | 5.90% |
| OPERATING EXPENSES | | | | | | | | | |
| SALARIES AND WAGES | 308,249 | 279,876 | 10.14% | 279,386 | 10.33% | 288,795 | 6.74% | 271,447 | 13.56% |
| CONTRACT LABOR | 87,126 | 86,505 | 0.72% | 81,725 | 6.61% | 94,451 | (7.76%) | 83,338 | 4.55% |
| SUPPLEMENTAL BENEFITS | 96,441 | 93,788 | 2.83% | 96,717 | (0.28%) | 94,901 | 1.62% | 89,745 | 7.46% |
| SUPPLIES | 35,032 | 37,611 | (6.86%) | 38,331 | (8.61%) | 38,306 | (8.55%) | 36,196 | (3.22%) |
| DRUGS | 16,790 | 18,838 | (10.87%) | 16,540 | 1.51% | 22,794 | (26.34%) | 17,178 | (2.26%) |
| PURCHASED SERVICES | 10,344 | 15,150 | (31.72%) | 10,265 | 0.77% | 13,152 | (21.35%) | 22,032 | (53.05%) |
| REPAIRS, SERVICE & RENTALS | 4,801 | 6,667 | (27.98%) | 4,912 | (2.25%) | 6,644 | (27.74%) | 8,444 | (43.14%) |
| UTILITIES | 11,611 | 10,595 | 9.59% | 12,845 | (9.60%) | 9,319 | 24.60% | 9,622 | 20.67% |
| INSURANCE | 3,259 | 3,259 | 0.00% | 3,259 | 0.00% | 3,259 | 0.00% | 3,259 | 0.00% |
| PATIENT RELATED TRAVEL | 135 | 252 | (46.61%) | 282 | (52.28%) | 329 | (59.04%) | 146 | (7.53%) |
| EDUCATION, TRAVEL, & DUES | 4,135 | 2,601 | 58.99% | 2,350 | 76.01% | 2,215 | 86.66% | 3,238 | 27.70% |
| OTHER | 245 | 420 | (41.73%) | 383 | (36.07%) | 816 | (70.02%) | 61 | 301.51% |
| DEPRECIATION AND AMORT | 61,238 | 60,925 | 0.51% | 59,326 | 3.22% | 62,701 | (2.33%) | 60,748 | 0.81% |
| INTEREST | 25,088 | 25,088 | 0.00% | 25,088 | 0.00% | 25,088 | 0.00% | 25,088 | 0.00% |
| TAXES & SURCHARGE | 43,194 | 18,548 | 132.88% | 18,298 | 136.07% | 19,048 | 126.77% | 18,298 | 136.07% |
| TOTAL OPERATING EXPENSES | 707,689 | 660,122 | 7.21% | 649,707 | 8.92% | 681,818 | 3.79% | 648,840 | 9.07% |
| LESS: WILLMAR MEDICAL SERVICES | | | | | | | | | |
| NET OPERATING EXPENSES | 707,689 | 660,122 | 7.21% | 649,707 | 8.92% | 681,818 | 3.79% | 648,840 | 9.07% |
| OPERATING INCOME (LOSS) | (\$19,799) | \$10,400 | (290.37%) | (\$12,793) | 54.77% | \$43,295 | (145.73%) | \$699 | (2,932.59%) |
| NON OPERATING INCOME | | | | | | | | | |
| INVESTMENT INCOME | 1,500 | 2,128 | (29.52%) | 3,384 | (55.68%) | 1,500 | 0.00% | 1,500 | 0.00% |
| TOTAL NON OPERATING INCOME | 1,500 | 2,128 | (29.52%) | 3,384 | (55.68%) | 1,500 | 0.00% | 1,500 | 0.00% |
| NET INCOME (LOSS) | (18,299) | 12,528 | (246.06%) | (9,409) | 94.49% | 44,795 | (140.85%) | 2,199 | (932.17%) |

RICE HOME MEDICAL
RICE HOME MEDICAL
For the Month Ending July 31, 2016

| | July 2016 | % of Gross Sales | Prior 3 Mo Average | % of Gross Sales | June 2016 | % of Gross Sales | May 2016 | % of Gross Sales |
|------------------------------------|-------------------|---------------------|-----------------------|---------------------|-------------------|---------------------|-------------------|---------------------|
| GROSS SALES | | | | | | | | |
| SALES REVENUE | \$700,740 | 63.19% | \$745,040 | 64.35% | \$742,686 | 64.50% | \$806,503 | 67.02% |
| RENTS REVENUE | 408,166 | 36.81% | 412,727 | 35.65% | 408,676 | 35.50% | 396,788 | 32.98% |
| MISC REVENUE | 0 | 0.00% | (33) | 0.00% | 0 | 0.00% | 0 | 0.00% |
| GROSS SALES | 1,108,906 | 100.00% | 1,157,734 | 100.00% | 1,151,361 | 100.00% | 1,203,291 | 100.00% |
| LESS: CONTRACTUAL ALLOWANCES | (340,723) | (30.73%) | (383,666) | (33.14%) | (387,837) | (33.69%) | (392,112) | (32.59%) |
| LESS: UNCOMPENSATED CARE | (169) | (0.02%) | (861) | (0.07%) | (326) | (0.03%) | (1,052) | (0.09%) |
| LESS: BAD DEBT EXPENSE | 6,201 | 0.56% | (3,437) | (0.30%) | (2,033) | (0.18%) | (9,747) | (0.81%) |
| NET SALES | 774,215 | 69.82% | 769,771 | 66.49% | 761,165 | 66.11% | 800,380 | 66.52% |
| COST OF GOODS SOLD | | | | | | | | |
| OXYGEN | 6,509 | 0.59% | 6,220 | 0.54% | 6,478 | 0.56% | 5,894 | 0.49% |
| EQUIPMENT | 45,867 | 4.14% | 57,174 | 4.94% | 49,073 | 4.26% | 66,677 | 5.54% |
| SUPPLY - FREIGHT | 11,262 | 1.02% | 14,430 | 1.25% | 16,242 | 1.41% | 12,648 | 1.05% |
| SUPPLY | 234,114 | 21.11% | 243,631 | 21.04% | 250,496 | 21.76% | 248,207 | 20.63% |
| EQUIPMENT REPAIR | 17,809 | 1.61% | 18,663 | 1.61% | 15,390 | 1.34% | 23,510 | 2.12% |
| SHOP EXPENSE | 1,402 | 0.13% | 1,401 | 0.12% | 1,230 | 0.11% | 1,429 | 0.12% |
| EQUIPMENT RENTAL & LEASES | 2,775 | 0.25% | 3,838 | 0.33% | 3,405 | 0.30% | 3,628 | 0.30% |
| PURCHASE DISCOUNTS | (10,239) | (0.92%) | (5,452) | (0.47%) | (4,701) | (0.41%) | (2,977) | (0.25%) |
| TOTAL COST OF GOODS SOLD | 309,499 | 27.91% | 339,906 | 29.36% | 337,613 | 29.32% | 361,015 | 30.00% |
| GROSS PROFIT | 464,716 | 41.91% | 429,865 | 37.13% | 423,552 | 36.79% | 439,365 | 36.51% |
| OTHER OPERATING REVENUE | 9,536 | 0.86% | 10,432 | 0.90% | 11,963 | 1.04% | 9,965 | 0.83% |
| TOTAL OPERATING REVENUE | 474,251 | 42.77% | 440,297 | 38.03% | 435,515 | 37.83% | 449,330 | 37.34% |
| OPERATING EXPENSES | | | | | | | | |
| SALARIES & WAGES | 239,705 | 21.62% | 242,531 | 20.95% | 232,211 | 20.17% | 248,119 | 20.62% |
| SUPPLEMENTAL BENEFITS | 82,396 | 7.43% | 83,056 | 7.17% | 78,684 | 6.83% | 82,008 | 6.82% |
| SUPPLIES AND DRUGS | 2,721 | 0.25% | 6,889 | 0.60% | 8,369 | 0.73% | 6,004 | 0.50% |
| PURCHASED SERVICES | 37,693 | 3.40% | 38,266 | 3.31% | 42,101 | 3.66% | 38,020 | 3.16% |
| REPAIRS, SERVICE & RENTALS | 18,123 | 1.63% | 20,851 | 1.80% | 22,542 | 1.96% | 20,277 | 1.69% |
| UTILITIES | 8,434 | 0.76% | 9,276 | 0.80% | 8,423 | 0.73% | 8,407 | 0.70% |
| INSURANCE | 4,337 | 0.39% | 4,223 | 0.36% | 4,337 | 0.38% | 4,171 | 0.35% |
| PATIENT RELATED TRAVEL | 6,979 | 0.63% | 7,364 | 0.64% | 7,283 | 0.63% | 7,682 | 0.64% |
| EDUCATION, TRAVEL, & DUES | 659 | 0.06% | 3,912 | 0.34% | 2,598 | 0.23% | 2,963 | 0.25% |
| OTHER EXPENSE | 10,432 | 0.94% | 6,659 | 0.58% | 4,971 | 0.43% | 9,637 | 0.80% |
| DEPRECIATION & AMORTIZATION | 81,236 | 7.33% | 81,042 | 7.00% | 80,611 | 7.00% | 82,409 | 6.85% |
| TAXES | 5,185 | 0.47% | 5,325 | 0.46% | 5,185 | 0.45% | 5,185 | 0.43% |
| TOTAL OPERATING EXPENSES | 497,902 | 44.90% | 509,394 | 44.00% | 497,315 | 43.19% | 514,881 | 42.79% |
| NET OPERATING INCOME (LOSS) | (23,651) | (2.13%) | (69,097) | (5.97%) | (61,800) | (5.37%) | (65,552) | (5.45%) |
| INVESTMENT INCOME (LOSS) | (7,637) | (0.69%) | (81) | (0.01%) | 1,892 | 0.16% | (2,072) | (0.17%) |
| OTHER GAIN (LOSS) | (3) | 0.00% | (214) | (0.02%) | (581) | (0.05%) | (59) | 0.00% |
| NET INCOME (LOSS) | (\$31,291) | (2.82%) | (\$69,391) | (5.99%) | (\$60,489) | (5.25%) | (\$67,683) | (5.62%) |

RICE MEMORIAL HOSPITAL
CONSOLIDATED
For the Year to Date July 31, 2016

| | JULY 2016 | JULY 2015 | % VAR | JULY 2014 | % VAR | JULY 2013 | % VAR |
|--------------------------------------|--------------------|--------------------|----------------|----------------------|------------------|----------------------|-----------------|
| OPERATING REVENUE | | | | | | | |
| INPATIENT REVENUE | \$38,000,393 | \$39,172,280 | (2.99%) | \$37,034,065 | 2.61% | \$36,499,836 | 4.11% |
| OUTPATIENT REVENUE | 86,367,693 | 81,162,084 | 6.41% | 71,501,942 | 20.79% | 69,748,841 | 23.83% |
| RICE CARE CENTER REVENUE | 6,952,891 | 6,976,180 | (0.33%) | 6,096,605 | 14.05% | 6,068,819 | 14.57% |
| RICE HOME MEDICAL REVENUE | 8,123,077 | 7,752,992 | 4.77% | 7,336,469 | 10.72% | 7,206,021 | 12.73% |
| TOTAL PATIENT REVENUE | 139,444,054 | 135,063,536 | 3.24% | 121,969,082 | 14.33% | 119,523,518 | 16.67% |
| LESS DISCOUNTS & CONTRACTUALS | 70,383,234 | 70,609,265 | (0.32%) | 63,551,761 | 10.75% | 58,884,837 | 19.53% |
| LESS UNCOMPENSATED CARE | 490,406 | 741,049 | (33.82%) | 755,584 | (35.10%) | 722,688 | (32.14%) |
| LESS BAD DEBT EXPENSE | 501,971 | 703,917 | (28.69%) | 1,210,884 | (58.55%) | 1,114,840 | (54.97%) |
| TOTAL DEDUCTIONS FROM REVENUE | 71,375,611 | 72,054,231 | (0.94%) | 65,518,229 | 8.94% | 60,722,365 | 17.54% |
| NET REVENUE FROM PATIENTS | 68,068,443 | 63,009,305 | 8.03% | 56,450,853 | 20.58% | 58,801,153 | 15.76% |
| OTHER OPERATING REVENUE | 9,709,546 | 9,289,575 | 4.52% | 8,469,840 | 14.64% | 9,779,084 | (0.71%) |
| TOTAL OPERATING REVENUE | 77,777,989 | 72,298,880 | 7.58% | 64,920,693 | 19.80% | 68,580,237 | 13.41% |
| LESS: WILLMAR MEDICAL SERVICES | | | | | | | |
| OPERATING REVENUE | 15,900,906 | 15,503,953 | 2.56% | 14,033,089 | 13.31% | 12,702,278 | 25.18% |
| TOTAL OPERATING REVENUE | 61,877,082 | 56,794,927 | 8.95% | 50,887,604 | 21.60% | 55,877,959 | 10.74% |
| OPERATING EXPENSES | | | | | | | |
| SALARIES AND WAGES | 28,211,653 | 27,010,527 | 4.45% | 26,588,597 | 6.10% | 26,787,093 | 5.32% |
| CONTRACT LABOR | 2,897,140 | 2,173,639 | 33.29% | 2,567,899 | 12.82% | 1,999,825 | 44.87% |
| SUPPLEMENTAL BENEFITS | 9,296,534 | 7,714,786 | 20.50% | 8,178,866 | 13.67% | 7,749,176 | 19.97% |
| SUPPLIES | 7,446,842 | 6,912,045 | 7.74% | 6,682,907 | 11.43% | 6,973,299 | 6.79% |
| DRUGS | 4,769,613 | 4,318,360 | 10.45% | 2,939,162 | 62.28% | 4,183,167 | 14.02% |
| PURCHASED SERVICES | 4,744,537 | 4,459,826 | 6.38% | 4,333,270 | 9.49% | 3,816,457 | 24.32% |
| REPAIRS, SERVICE & RENTALS | 2,195,745 | 2,003,422 | 9.60% | 1,854,590 | 18.40% | 2,022,574 | 8.56% |
| UTILITIES | 1,010,976 | 995,383 | 1.57% | 1,018,474 | (0.74%) | 939,424 | 7.62% |
| INSURANCE | 382,056 | 354,586 | 7.75% | 423,429 | (9.77%) | 402,043 | (4.97%) |
| PATIENT RELATED TRAVEL | 158,586 | 183,964 | (13.80%) | 237,272 | (33.16%) | 265,031 | (40.16%) |
| EDUCATION, TRAVEL, & DUES | 698,895 | 567,974 | 23.05% | 528,848 | 32.15% | 635,993 | 9.89% |
| OTHER | 258,355 | 255,290 | 1.20% | 250,559 | 3.11% | 255,455 | 1.14% |
| DEPRECIATION AND AMORT | 4,876,539 | 4,829,293 | 0.98% | 5,058,426 | (3.60%) | 4,759,345 | 2.46% |
| INTEREST | 991,145 | 1,024,576 | (3.26%) | 1,068,553 | (7.24%) | 974,027 | 1.76% |
| TAXES & SURCHARGE | 1,268,538 | 1,264,946 | 0.28% | 1,302,376 | (2.60%) | 1,290,280 | (1.69%) |
| TOTAL OPERATING EXPENSES | 69,207,155 | 64,068,616 | 8.02% | 63,033,228 | 9.79% | 63,053,189 | 9.76% |
| LESS: WILLMAR MEDICAL SERVICES | | | | | | | |
| OPERATING EXPENSES | 10,065,807 | 9,662,065 | 4.18% | 8,440,844 | 19.25% | 5,904,700 | 70.47% |
| NET OPERATING EXPENSES | 59,141,349 | 54,406,552 | 8.70% | 54,592,384 | 8.33% | 57,148,489 | 3.49% |
| OPERATING INCOME (LOSS) | \$2,735,734 | \$2,388,375 | 14.54% | (\$3,704,780) | (173.84%) | (\$1,270,530) | (315.32) |
| NON OPERATING INCOME | | | | | | | |
| INVESTMENT INCOME | 394,908 | 426,385 | (7.38%) | 427,785 | (7.69%) | 384,571 | 2.69% |
| UNREALIZED GAIN (LOSS) | 464,205 | 104,089 | 345.97% | 286,234 | 62.18% | (641,860) | (172.32%) |
| OTHER GAIN (LOSS) | (152,331) | 252,476 | (160.34%) | (36,653) | 315.61% | 103,337 | (247.41%) |
| TOTAL NON OPERATING INCOME | 706,782 | 782,950 | (9.73%) | 677,365 | 4.34% | (153,952) | (559.09) |
| NET INCOME (LOSS) | 3,442,516 | 3,171,324 | 8.55% | (3,027,415) | (213.71%) | (1,424,482) | (341.67) |

RICE MEMORIAL HOSPITAL
RICE MEMORIAL HOSPITAL
For the Year to Date July 31, 2016

| | JULY 2016 | JULY 2015 | % VAR | JULY 2014 | % VAR | JULY 2013 | % VAR |
|---------------------------------------|--------------------|--------------------|-----------------|----------------------|------------------|--------------------|-------------------|
| OPERATING REVENUE | | | | | | | |
| INPATIENT REVENUE | \$38,000,393 | \$39,172,280 | (2.99%) | \$37,034,065 | 2.61% | \$36,499,836 | 4.11% |
| OUTPATIENT REVENUE | 86,367,693 | 81,162,084 | 6.41% | 71,501,942 | 20.79% | 69,748,841 | 23.83% |
| TOTAL PATIENT REVENUE | 124,368,086 | 120,334,364 | 3.35% | 108,536,008 | 14.59% | 106,248,678 | 17.05% |
| LESS DISCOUNTS & CONTRACTUALS | 65,627,961 | 66,622,914 | (1.49%) | 59,541,203 | 10.22% | 54,103,568 | 21.30% |
| LESS UNCOMPENSATED CARE | 486,182 | 740,367 | (34.33%) | 751,626 | (35.32%) | 718,924 | (32.37%) |
| LESS BAD DEBT EXPENSE | 424,365 | 656,440 | (35.35%) | 1,140,530 | (62.79%) | 1,093,204 | (61.18%) |
| TOTAL DEDUCTIONS FROM REVENUE | 66,538,508 | 68,019,721 | (2.18%) | 61,433,360 | 8.31% | 55,915,696 | 19.00% |
| NET REVENUE FROM PATIENTS | 57,829,578 | 52,314,643 | 10.54% | 47,102,648 | 22.77% | 50,332,981 | 14.89% |
| OTHER OPERATING REVENUE | 9,609,008 | 9,204,699 | 4.39% | 8,422,550 | 14.09% | 9,725,032 | (1.19%) |
| TOTAL OPERATING REVENUE | 67,438,586 | 61,519,342 | 9.62% | 55,525,198 | 21.46% | 60,058,013 | 12.29% |
| LESS: WILLMAR MEDICAL SERVICES | | | | | | | |
| OPERATING REVENUE | 15,900,906 | 15,503,953 | 2.56% | 14,033,089 | 13.31% | 12,702,278 | 25.18% |
| TOTAL OPERATING REVENUE | 51,537,680 | 46,015,389 | 12.00% | 41,492,109 | 24.21% | 47,355,735 | 8.83% |
| OPERATING EXPENSES | | | | | | | |
| SALARIES AND WAGES | 24,509,764 | 23,586,648 | 3.91% | 23,257,563 | 5.38% | 23,582,244 | 3.93% |
| CONTRACT LABOR | 2,249,794 | 1,463,886 | 53.69% | 1,918,124 | 17.29% | 1,272,159 | 76.85% |
| SUPPLEMENTAL BENEFITS | 8,040,147 | 6,484,797 | 23.98% | 6,874,165 | 16.96% | 6,504,481 | 23.61% |
| SUPPLIES | 4,774,550 | 4,408,937 | 8.29% | 4,154,876 | 14.91% | 4,526,242 | 5.49% |
| DRUGS | 4,640,800 | 4,162,331 | 11.50% | 2,817,553 | 64.71% | 4,058,691 | 14.34% |
| PURCHASED SERVICES | 4,389,222 | 4,164,141 | 5.41% | 4,049,903 | 8.38% | 3,412,819 | 28.61% |
| REPAIRS, SERVICE & RENTALS | 2,009,372 | 1,829,977 | 9.80% | 1,682,906 | 19.40% | 1,822,104 | 10.28% |
| UTILITIES | 867,199 | 843,782 | 2.78% | 847,145 | 2.37% | 806,664 | 7.50% |
| INSURANCE | 329,755 | 302,303 | 9.08% | 367,069 | (10.17%) | 343,708 | (4.06%) |
| PATIENT RELATED TRAVEL | 107,630 | 127,764 | (15.76%) | 148,672 | (27.61%) | 164,322 | (34.50%) |
| EDUCATION, TRAVEL, & DUES | 653,798 | 520,575 | 25.59% | 479,474 | 36.36% | 570,432 | 14.61% |
| OTHER | 188,470 | 147,249 | 27.99% | 148,188 | 27.18% | 189,490 | (0.54%) |
| DEPRECIATION AND AMORT | 3,887,719 | 3,852,634 | 0.91% | 4,160,026 | (6.55%) | 4,183,948 | (7.08%) |
| INTEREST | 815,527 | 839,717 | (2.88%) | 873,877 | (6.68%) | 872,198 | (6.50%) |
| TAXES & SURCHARGE | 1,078,511 | 981,770 | 9.85% | 1,024,414 | 5.28% | 1,014,197 | 6.34% |
| TOTAL OPERATING EXPENSES | 58,542,259 | 53,716,511 | 8.98% | 52,803,955 | 10.87% | 53,323,699 | 9.79% |
| LESS: WILLMAR MEDICAL SERVICES | | | | | | | |
| OPERATING EXPENSES | 10,065,807 | 9,662,065 | 4.18% | 8,440,844 | 19.25% | 5,904,700 | 70.47% |
| NET OPERATING EXPENSES | 48,476,452 | 44,054,447 | 10.04% | 44,363,111 | 9.27% | 47,418,999 | 2.23% |
| OPERATING INCOME (LOSS) | \$3,061,228 | \$1,960,942 | 56.11% | (\$2,871,002) | (206.63%) | (\$63,264) | (4,938.81) |
| NON OPERATING INCOME | | | | | | | |
| INVESTMENT INCOME | 375,425 | 419,711 | (10.55%) | 422,665 | (11.18%) | 382,138 | (1.76%) |
| UNREALIZED GAIN (LOSS) | 464,205 | 104,089 | 345.97% | 286,234 | 62.18% | (641,860) | (172.32%) |
| OTHER GAIN (LOSS) | (152,331) | 244,730 | (162.24%) | (46,252) | 229.35% | 96,928 | (257.16%) |
| TOTAL NON OPERATING INCOME | 687,299 | 768,530 | (10.57%) | 662,646 | 3.72% | (162,794) | (522.19) |
| NET INCOME (LOSS) | 3,748,527 | 2,729,472 | 37.34% | (2,208,356) | (269.74%) | (226,058) | (1,758.21) |

RICE MEMORIAL HOSPITAL
RICE CARE CENTER
For the Year to Date July 31, 2016

| | JULY 2016 | JULY 2015 | % VAR | JULY 2014 | % VAR | JULY 2013 | % VAR |
|--------------------------------------|-------------------|------------------|------------------|------------------|------------------|------------------|-----------------|
| OPERATING REVENUE | | | | | | | |
| RICE CARE CENTER REVENUE | \$6,952,891 | \$6,976,180 | (0.33%) | \$6,096,605 | 14.05% | \$6,068,819 | 14.57% |
| TOTAL PATIENT REVENUE | 6,952,891 | 6,976,180 | (0.33%) | 6,096,605 | 14.05% | 6,068,819 | 14.57% |
| LESS DISCOUNTS & CONTRACTUALS | 2,171,345 | 1,718,555 | 26.35% | 1,756,322 | 23.63% | 1,959,785 | 10.80% |
| LESS UNCOMPENSATED CARE | 1,033 | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% |
| LESS BAD DEBT EXPENSE | 61,355 | 12,027 | 410.13% | 4,510 | 1,260.44% | (1,868) | (3,384.57) |
| TOTAL DEDUCTIONS FROM REVENUE | 2,233,733 | 1,730,582 | 29.07% | 1,760,832 | 26.86% | 1,957,917 | 14.09% |
| NET REVENUE FROM PATIENTS | 4,719,159 | 5,245,598 | (10.04%) | 4,335,773 | 8.84% | 4,110,903 | 14.80% |
| OTHER OPERATING REVENUE | 6,849 | 8,352 | (17.99%) | 2,857 | 139.74% | 3,153 | 117.25% |
| TOTAL OPERATING REVENUE | 4,726,008 | 5,253,949 | (10.05%) | 4,338,630 | 8.93% | 4,114,055 | 14.87% |
| LESS: WILLMAR MEDICAL SERVICES | | | | | | | |
| TOTAL OPERATING REVENUE | 4,726,008 | 5,253,949 | (10.05%) | 4,338,630 | 8.93% | 4,114,055 | 14.87% |
| OPERATING EXPENSES | | | | | | | |
| SALARIES AND WAGES | 1,984,604 | 1,809,472 | 9.68% | 1,562,844 | 26.99% | 1,490,798 | 33.12% |
| CONTRACT LABOR | 647,346 | 709,753 | (8.79%) | 649,393 | (0.32%) | 727,666 | (11.04%) |
| SUPPLEMENTAL BENEFITS | 678,581 | 614,614 | 10.41% | 612,606 | 10.77% | 606,626 | 11.86% |
| SUPPLIES | 263,067 | 287,411 | (8.47%) | 269,782 | (2.49%) | 296,777 | (11.36%) |
| DRUGS | 128,813 | 155,380 | (17.10%) | 121,100 | 6.37% | 124,476 | 3.48% |
| PURCHASED SERVICES | 105,212 | 103,689 | 1.47% | 102,457 | 2.69% | 145,808 | (27.84%) |
| REPAIRS, SERVICE & RENTALS | 55,258 | 42,854 | 28.95% | 28,464 | 94.14% | 48,535 | 13.85% |
| UTILITIES | 76,977 | 82,618 | (6.83%) | 89,737 | (14.22%) | 69,560 | 10.66% |
| INSURANCE | 22,811 | 23,804 | (4.17%) | 29,368 | (22.32%) | 28,321 | (19.45%) |
| PATIENT RELATED TRAVEL | 1,482 | 2,248 | (34.07%) | 2,520 | (41.17%) | 1,672 | (11.31%) |
| EDUCATION, TRAVEL, & DUES | 24,573 | 21,674 | 13.38% | 28,787 | (14.64%) | 25,819 | (4.83%) |
| OTHER | 2,119 | 10,653 | (80.11%) | 15,649 | (86.46%) | 3,574 | (40.72%) |
| DEPRECIATION AND AMORT | 430,083 | 425,242 | 1.14% | 266,043 | 61.66% | 195,207 | 120.32% |
| INTEREST | 175,618 | 184,859 | (5.00%) | 194,677 | (9.79%) | 75,356 | 133.05% |
| TAXES & SURCHARGE | 153,729 | 245,001 | (37.25%) | 251,932 | (38.98%) | 245,616 | (37.41%) |
| TOTAL OPERATING EXPENSES | 4,750,273 | 4,719,271 | 0.66% | 4,225,358 | 12.42% | 4,085,809 | 16.26% |
| LESS: WILLMAR MEDICAL SERVICES | | | | | | | |
| NET OPERATING EXPENSES | 4,750,273 | 4,719,271 | 0.66% | 4,225,358 | 12.42% | 4,085,809 | 16.26% |
| OPERATING INCOME (LOSS) | (\$24,266) | \$534,678 | (104.54%) | \$113,272 | (121.42%) | \$28,246 | (185.91) |
| NON OPERATING INCOME | | | | | | | |
| INVESTMENT INCOME | 20,358 | 6,700 | 203.85% | 5,120 | 297.62% | 2,461 | 727.25% |
| OTHER GAIN (LOSS) | 0 | 0 | 0.00% | 0 | 0.00% | 3,500 | (100.00%) |
| TOTAL NON OPERATING INCOME | 20,358 | 6,700 | 203.85% | 5,120 | 297.62% | 5,961 | 241.53% |
| NET INCOME (LOSS) | (3,908) | 541,378 | (100.72%) | 118,392 | (103.30%) | 34,207 | (111.42) |

Rice Home Medical
RICE HOME MEDICAL
For the 07 Months Ending July 31, 2016

| | July 2016 | % of Gross Sales | July 2015 | % of Gross Sales | July 2014 | % of Gross Sales | July 2013 | % of Gross Sales |
|------------------------------------|--------------------|---------------------|-------------------|---------------------|--------------------|---------------------|----------------------|---------------------|
| GROSS SALES | | | | | | | | |
| SALES REVENUE | \$5,201,419 | 64.03% | \$4,787,330 | 61.74% | \$4,348,781 | 59.20% | \$4,265,395 | 59.14% |
| RENTS REVENUE | 2,921,658 | 35.97% | 2,965,662 | 38.25% | 2,987,688 | 40.67% | 2,940,626 | 40.77% |
| MISC REVENUE | 73 | 0.00% | 764 | 0.01% | 8,858 | 0.12% | 6,388 | 0.09% |
| GROSS SALES | 8,123,150 | 100.00% | 7,753,756 | 100.00% | 7,345,327 | 100.00% | 7,212,409 | 100.00% |
| LESS: CONTRACTUAL ALLOWANCES | (2,583,929) | (31.81%) | (2,267,796) | (29.25%) | (2,254,233) | (30.69%) | (2,821,484) | (39.12%) |
| LESS: UNCOMPENSATED CARE | (3,190) | (0.04%) | (683) | (0.01%) | (3,957) | (0.05%) | (3,764) | (0.05%) |
| LESS: BAD DEBT EXPENSE | (16,251) | (0.20%) | (35,449) | (0.46%) | (65,844) | (0.90%) | (23,504) | (0.33%) |
| NET SALES | 5,519,780 | 67.95% | 5,449,828 | 70.29% | 5,021,291 | 68.36% | 4,363,657 | 60.50% |
| COST OF GOODS SOLD | | | | | | | | |
| OXYGEN | 40,347 | 0.50% | 49,720 | 0.64% | 45,211 | 0.62% | 66,267 | 0.92% |
| EQUIPMENT | 397,745 | 4.90% | 378,545 | 4.88% | 567,075 | 7.72% | 532,588 | 7.38% |
| SUPPLY - FREIGHT | 98,057 | 1.21% | 94,413 | 1.22% | 81,596 | 1.11% | 99,503 | 1.38% |
| SUPPLY | 1,630,509 | 20.07% | 1,447,033 | 18.66% | 1,295,704 | 17.64% | 1,210,165 | 16.78% |
| EQUIPMENT REPAIR | 153,015 | 1.88% | 159,397 | 2.06% | 182,483 | 2.48% | 155,628 | 2.16% |
| SHOP EXPENSE | 17,715 | 0.22% | 10,971 | 0.14% | 28,189 | 0.38% | 28,204 | 0.39% |
| EQUIPMENT RENTAL & LEASES | 27,093 | 0.33% | 23,261 | 0.30% | 7,042 | 0.10% | 40 | 0.00% |
| PURCHASE DISCOUNTS | (43,832) | (0.54%) | (48,659) | (0.63%) | (60,793) | (0.83%) | (44,512) | (0.62%) |
| TOTAL COST OF GOODS SOLD | 2,320,649 | 28.57% | 2,114,681 | 27.27% | 2,146,507 | 29.22% | 2,047,882 | 28.39% |
| GROSS PROFIT | 3,199,130 | 39.38% | 3,335,147 | 43.01% | 2,874,783 | 39.14% | 2,315,774 | 32.11% |
| OTHER OPERATING REVENUE | 54,034 | 0.67% | 64,261 | 0.83% | 25,562 | 0.35% | 0 | 0.00% |
| TOTAL OPERATING REVENUE | 3,253,165 | 40.05% | 3,399,408 | 43.84% | 2,900,345 | 39.49% | 2,315,774 | 32.11% |
| OPERATING EXPENSES | | | | | | | | |
| SALARIES & WAGES | 1,717,285 | 21.14% | 1,614,406 | 20.82% | 1,768,190 | 24.07% | 1,714,051 | 23.77% |
| CONTRACT LABOR | 0 | 0.00% | 0 | 0.00% | 382 | 0.01% | 0 | 0.00% |
| SUPPLEMENTAL BENEFITS | 577,807 | 7.11% | 615,376 | 7.94% | 692,094 | 9.42% | 638,069 | 8.85% |
| SUPPLIES AND DRUGS | 44,744 | 0.55% | 53,006 | 0.68% | 51,459 | 0.70% | 57,886 | 0.80% |
| PURCHASED SERVICES | 250,103 | 3.08% | 191,996 | 2.48% | 180,911 | 2.46% | 257,831 | 3.57% |
| REPAIRS, SERVICE & RENTALS | 131,115 | 1.61% | 130,592 | 1.68% | 143,220 | 1.95% | 151,936 | 2.11% |
| UTILITIES | 66,800 | 0.82% | 68,983 | 0.89% | 81,592 | 1.11% | 63,201 | 0.88% |
| INSURANCE | 29,489 | 0.36% | 28,479 | 0.37% | 26,992 | 0.37% | 30,014 | 0.42% |
| PATIENT RELATED TRAVEL | 49,474 | 0.61% | 53,952 | 0.70% | 86,080 | 1.17% | 99,037 | 1.37% |
| EDUCATION, TRAVEL, & DUES | 20,524 | 0.25% | 25,726 | 0.33% | 20,587 | 0.28% | 39,741 | 0.55% |
| OTHER EXPENSE | 67,766 | 0.83% | 97,388 | 1.26% | 86,722 | 1.18% | 62,391 | 0.87% |
| DEPRECIATION & AMORTIZATION | 558,738 | 6.88% | 551,417 | 7.11% | 632,358 | 8.61% | 380,190 | 5.27% |
| INTEREST EXPENSE | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 26,474 | 0.37% |
| TAXES | 36,298 | 0.45% | 38,175 | 0.49% | 26,029 | 0.35% | 30,468 | 0.42% |
| TOTAL OPERATING EXPENSES | 3,550,142 | 43.70% | 3,469,494 | 44.75% | 3,796,615 | 51.69% | 3,551,286 | 49.24% |
| NET OPERATING INCOME (LOSS) | (296,977) | (3.66%) | (70,086) | (0.90%) | (896,270) | (12.20%) | (1,235,512) | (17.13%) |
| INVESTMENT INCOME (LOSS) | (4,251) | (0.05%) | (37,160) | (0.48%) | (50,781) | (0.69%) | 0 | 0.00% |
| OTHER GAIN (LOSS) | (875) | (0.01%) | 7,720 | 0.10% | 9,599 | 0.13% | 2,881 | 0.04% |
| NET INCOME (LOSS) | (\$302,104) | (3.72%) | (\$99,526) | (1.28%) | (\$937,451) | (12.76%) | (\$1,232,631) | (17.09%) |

**RICE MEMORIAL HOSPITAL
CONSOLIDATED CASH FLOW STATEMENT**

**FOR THE PERIOD ENDED:
July 31, 2016**

| Line # | Current YTD | Prior YTD |
|---|----------------------|----------------------|
| 1 Sources of Cash & Investments: | | |
| 2 Net Income | \$ 3,442,515 | \$ 3,171,327 |
| 3 Depreciation & Amortization | 4,876,539 | \$ 4,829,293 |
| 4 Debt Proceeds | - | - |
| 5 Other | | |
| 6 | | |
| 7 Total Sources | <u>8,319,054</u> | <u>8,000,620</u> |
| 8 | | |
| 9 Uses | | |
| 10 Property, Plant, and Equipment - Gross | 7,191,020 | 4,543,382 |
| 11 Debt Payments/Re-funding | 2,105,881 | 2,003,923 |
| 12 Working Capital Changes & Other - Net | (5,053,438) | (478,025) |
| 13 | | |
| 14 Total Uses | <u>4,243,463</u> | <u>6,069,280</u> |
| 15 | | |
| 16 Increase / (Decrease) Cash & Investments | 4,075,591 | 1,931,340 |
| 17 | | |
| 18 Beginning of Period (January 1) | <u>27,588,692</u> | <u>27,553,337</u> |
| 19 | | |
| 20 End of Period | <u>\$ 31,664,283</u> | <u>\$ 29,484,677</u> |

RICE MEMORIAL HOSPITAL
STATISTICAL AND VOLUME SUMMARY
FOR THE PERIOD ENDED:
July 31, 2016

| Line # | Patient Days | CURRENT MONTH | | | | Act/2015 | Prior | Act/Prior | |
|--------|---------------------------------------|---------------|----------|---------|--------|----------|--------|-----------|--------|
| | | Actual | Forecast | Var. | Var. % | 2015 | Var. % | 3 mo avg | Var. % |
| 1 | Adult Health Care | 599 | 482 | 117 | 24.3% | 456 | 31.4% | 472 | 26.9% |
| 2 | Women and Children's Care | 154 | 185 | (31) | -16.8% | 206 | -25.2% | 183 | -15.8% |
| 3 | ICCU | 50 | 37 | 13 | 35.1% | 34 | 47.1% | 35 | 42.9% |
| 4 | Mental Health | 306 | 276 | 30 | 10.9% | 230 | 33.0% | 286 | 7.0% |
| 5 | Total Adult & Peds | 1,109 | 980 | 129 | 13.2% | 926 | 19.8% | 976 | 13.6% |
| 6 | | | | | | | | | |
| 7 | Average Daily Census | 35.8 | 31.6 | 4.2 | 13.2% | 29.9 | 19.8% | 32.2 | 11.2% |
| 8 | | | | | | | | | |
| 9 | Average Length of Stay | 3.67 | 3.60 | 0.07 | 2.0% | 3.6 | 2.3% | 3.3 | 10.9% |
| 10 | Average Length of Stay-CMI | 3.49 | 3.34 | 0.15 | 4.6% | 4.2 | -15.9% | 3.2 | 10.1% |
| 11 | | | | | | | | | |
| 12 | Admissions-Inpatient | 303 | 272 | 31 | 11.4% | 260 | 16.5% | 291 | 4.1% |
| 13 | Observation patients | 111 | 140 | (29) | -20.8% | 161 | -30.9% | 96 | 15.5% |
| 14 | | | | | | | | | |
| 15 | Medicare Case Mix Index | 1.187 | 1.266 | (0.079) | -6.2% | 1.201 | -1.2% | 1.270 | -6.5% |
| 16 | Case Mix Index-Total | 1.052 | 1.080 | (0.028) | -2.6% | 0.865 | 21.7% | 1.040 | 1.2% |
| 17 | | | | | | | | | |
| 18 | Adjusted Admissions | 941 | 789 | 153 | 19.3% | 929 | 1.3% | 957 | -1.6% |
| 19 | Adjusted Patient Days | 3,445 | 2,842 | 603 | 21.2% | 3,310 | 4.1% | 3,205 | 7.5% |
| 20 | | | | | | | | | |
| 21 | Births | 53 | 68 | (15) | -22.1% | 83 | -36.1% | 65 | -18.5% |
| 22 | | | | | | | | | |
| 23 | Rice Care Center-Days | 2,267 | 2,325 | (58) | -2.5% | 2,160 | 5.0% | 2,155 | 5.2% |
| 24 | Rice Care Center-Average Daily Census | 73.1 | 75.0 | (1.9) | -2.5% | 69.7 | 5.0% | 71.0 | 3.0% |
| 25 | Rice Care Center Case Mix Index | 1.040 | 1.120 | (0.080) | -7.1% | 1.110 | -6.3% | 1.025 | 1.5% |
| 26 | | | | | | | | | |
| 27 | | | | | | | | | |
| 28 | | | | | | | | | |
| Line # | Patient Days | YEAR-TO-DATE | | | | Act/2015 | 2014 | Act/2014 | |
| | | Actual | Forecast | Var. | Var. % | 2015 | Var. % | 2014 | Var. % |
| 29 | Adult Health Care | 3,461 | 3,470 | (9) | -0.3% | 3,815 | -9.3% | 4,005 | -4.7% |
| 30 | Women and Children's Care | 1,250 | 1,319 | (69) | -5.2% | 1,435 | -12.9% | 1,350 | 6.3% |
| 31 | ICCU | 263 | 292 | (29) | -9.9% | 401 | -34.4% | 435 | -7.8% |
| 32 | Mental Health | 2,139 | 1,788 | 351 | 19.6% | 1,587 | 34.8% | 1,593 | -0.4% |
| 33 | Total Adult & Peds | 7,113 | 6,869 | 244 | 3.6% | 7,238 | -1.7% | 7,383 | -2.0% |
| 34 | | | | | | | | | |
| 35 | | | | | | | | | |
| 36 | Average Daily Census | 33.4 | 32.2 | 1.1 | 3.6% | 34.1 | -2.2% | 34.8 | -2.0% |
| 37 | | | | | | | | | |
| 38 | Average Length of Stay | 3.59 | 3.60 | (0.01) | -0.4% | 3.64 | -1.5% | 3.8 | -4.4% |
| 39 | Average Length of Stay-CMI | 3.40 | 3.62 | (0.22) | -6.1% | 3.68 | -7.6% | 3.9 | -4.6% |
| 40 | | | | | | | | | |
| 41 | Admissions-Inpatient | 1,984 | 1,907 | 77 | 4.0% | 1,984 | 0.0% | 1,946 | 2.0% |
| 42 | Observation patients | 772 | 1,034 | (262) | -25.3% | 1,156 | -33.2% | 946 | 22.2% |
| 43 | | | | | | | | | |
| 44 | Medicare Case Mix Index | 1.285 | 1.266 | 0.019 | 1.5% | 1.263 | 1.7% | 1.273 | -0.7% |
| 45 | Case Mix Index-Total | 1.056 | 0.995 | 0.061 | 6.1% | 0.991 | 6.6% | 0.989 | 0.2% |
| 46 | | | | | | | | | |
| 47 | Adjusted Admissions | 6,492 | 5,530 | 962 | 17.4% | 6,125 | 6.0% | 5,708 | 7.3% |
| 48 | Adjusted Patient Days | 23,304 | 19,920 | 3,384 | 17.0% | 22,244 | 4.8% | 21,642 | 2.8% |
| 49 | | | | | | | | | |
| 50 | Births | 429 | 476 | (47) | -9.9% | 478 | -10.3% | 454 | 5.3% |
| 51 | | | | | | | | | |
| 52 | Rice Care Center-Days | 15,281 | 15,975 | (694) | -4.3% | 15,475 | -1.3% | 13,099 | 18.1% |
| 53 | Rice Care Center-Average Daily Census | 71.7 | 75.0 | (3.3) | -4.3% | 73.0 | -1.7% | 61.8 | 18.1% |
| 54 | Rice Care Center Case Mix Index | 1.054 | 1.120 | (0.066) | -5.9% | 1.063 | -0.8% | 1.044 | 1.8% |

RICE MEMORIAL HOSPITAL
STATISTICAL AND VOLUME SUMMARY
FOR THE PERIOD ENDED:
July 31, 2016

| | CURRENT MONTH | | | | 2015 | Act/2015 | Prior | Act/Prior |
|--------------------------------------|---------------|----------|-------|--------|--------|----------|----------|-----------|
| | Actual | Forecast | Var. | Var. % | | Var. % | 3 mo avg | Var. % |
| Ancillary Services | | | | | | | | |
| 1 IP Surgeries | 67 | 75 | (8) | -10.7% | 71 | -5.6% | 73 | -8.2% |
| 2 OP Surgeries | 179 | 223 | (44) | -19.7% | 214 | -16.4% | 173 | 3.5% |
| 3 Total Surgeries | 246 | 298 | (52) | -17.4% | 285 | -13.7% | 246 | 0.0% |
| 4 | | | | | | | | |
| 5 ER Visits-Inpatient | 186 | 169 | 17 | 10.1% | 176 | 5.7% | 168 | 10.7% |
| 6 ER Visits-Outpatient | 1,053 | 956 | 97 | 10.1% | 1,063 | -0.9% | 1,061 | -0.8% |
| 7 ER Visits-Total | 1,239 | 1,125 | 114 | 10.1% | 1,239 | 0.0% | 1,229 | 0.8% |
| 8 | | | | | | | | |
| 9 Lab Tests | 21,799 | 21,964 | (165) | -0.8% | 21,341 | 2.1% | 24,434 | -10.8% |
| 10 Medical Imaging Procedures | 1,452 | 1,396 | 56 | 4.0% | 1,542 | -5.8% | 1,481 | -2.0% |
| 11 Radiation Oncology Treatments | 543 | 533 | 10 | 1.9% | 679 | -20.0% | 316 | 71.8% |
| 12 Medical Oncology Visits | 662 | 686 | (24) | -3.5% | 674 | -1.8% | 183 | 261.7% |
| 13 | | | | | | | | |
| 14 Dialysis Treatments | 911 | 973 | (62) | -6.4% | 1,047 | -13.0% | 1,006 | -9.4% |
| 15 Rehab Visits | 3,432 | 3,726 | (294) | -7.9% | 3,677 | -6.7% | 4,075 | -15.8% |
| 16 Hospice Visits | 1,684 | 1,980 | (296) | -14.9% | 1,866 | -9.8% | 1,843 | -8.6% |
| 17 Ambulance Runs | 255 | 226 | 29 | 12.8% | 244 | 4.5% | 247 | 3.2% |
| 18 | | | | | | | | |
| 19 | | | | | | | | |
| Full Time Equivalents (FTE's) | | | | | | | | |
| 21 FTE's - Hospital | 638 | 604 | 34 | 5.6% | 612 | 4.3% | 619 | 3.1% |
| 22 FTE's - Care Center | 95 | 86 | 9 | 11.0% | 93 | 1.8% | 89 | 6.2% |
| 23 FTE's - Home Medical | 70 | 73 | (3) | -4.6% | 72 | -2.7% | 76 | -8.4% |
| 24 Total FTE's | 802 | 763 | 40 | 5.2% | 776 | 3.4% | 784 | 2.3% |

| | YEAR-TO-DATE | | | | 2015 | Act/2015 | 2014 | Act/2014 |
|--------------------------------------|--------------|----------|---------|--------|---------|----------|---------|----------|
| | Actual | Forecast | Var. | Var. % | | Var. % | | Var. % |
| Ancillary Services | | | | | | | | |
| 30 IP Surgeries | 509 | 534 | (25) | -4.7% | 543 | -6.3% | 510 | -0.2% |
| 31 OP Surgeries | 1,592 | 1,492 | 100 | 6.7% | 1,330 | 19.7% | 1,141 | 39.5% |
| 32 Total Surgeries | 2,101 | 2,026 | 75 | 3.7% | 1,873 | 12.2% | 1,651 | 27.3% |
| 33 | | | | | | | | |
| 34 ER Visits-Inpatient | 1,197 | 1,225 | (28) | -2.3% | 1,321 | -9.4% | 1,200 | -0.2% |
| 35 ER Visits-Outpatient | 6,709 | 6,734 | (25) | -0.4% | 6,812 | -1.5% | 6,378 | 5.2% |
| 36 ER Visits-Total | 7,906 | 7,959 | (53) | -0.7% | 8,133 | -2.8% | 7,578 | 4.3% |
| 37 | | | | | | | | |
| 38 Lab Tests | 153,123 | 154,576 | (1,453) | -0.9% | 156,581 | -2.2% | 158,813 | -3.6% |
| 39 Medical Imaging Procedures | 9,983 | 9,901 | 82 | 0.8% | 10,420 | -4.2% | 10,293 | -3.0% |
| 40 Radiation Oncology Treatments | 3,762 | 3,833 | (71) | -1.9% | 4,041 | -6.9% | 1,884 | 99.7% |
| 41 Medical Oncology Visits | 4,896 | 4,685 | 211 | 4.5% | 4,234 | 15.6% | 1,645 | 197.6% |
| 42 | | | | | | | | |
| 43 Dialysis Treatments | 6,299 | 6,985 | (686) | -9.8% | 7,148 | -11.9% | 6,817 | -7.6% |
| 44 Rehab Visits | 26,604 | 26,487 | 117 | 0.4% | 27,405 | -2.9% | 27,093 | -1.8% |
| 45 Hospice Visits | 12,855 | 13,434 | (579) | -4.3% | 12,159 | 5.7% | 13,181 | -2.5% |
| 46 Ambulance Runs | 1,553 | 1,600 | (47) | -2.9% | 1,622 | -4.3% | 1,645 | -5.6% |
| 47 | | | | | | | | |
| 48 | | | | | | | | |
| Full Time Equivalents (FTE's) | | | | | | | | |
| 50 FTE's - Hospital | 622 | 605 | 17 | 2.9% | 612 | 1.8% | 626 | -0.6% |
| 51 FTE's - Care Center | 92 | 86 | 6 | 7.5% | 93 | -0.2% | 83 | 11.1% |
| 52 FTE's - Home Medical | 71 | 74 | (3) | -3.8% | 70 | 0.8% | 80 | -11.3% |
| 53 Total FTE's | 786 | 765 | 21 | 2.8% | 775 | 1.4% | 790 | -0.5% |

**RICE MEMORIAL HOSPITAL
KEY PERFORMANCE INDICATORS**

FOR THE PERIOD ENDED:

| Line # | 07/31/16 Actual | 2016 YTD Actual | 2016 Forecast | 2015 Actual | 2014 Actual | 2013 Actual | 2012 Actual | 2011 Actual | Industry Benchmarks |
|--------|--------------------------|--------------------|------------------|----------------|----------------|----------------|----------------|----------------|------------------------|
| 1 | OPERATIONAL | | | | | | | | |
| 2 | Operating Margin | | | | | | | | |
| 3 | 8.4% | 5.9% | 2.7% | 2.4% | -3.6% | -1.5% | 1.3% | 5.0% | |
| 4 | -2.9% | -0.5% | 6.8% | 7.2% | 6.5% | 1.0% | 8.7% | -0.1% | |
| 5 | -3.0% | -5.3% | 0.4% | -1.5% | -9.0% | -22.5% | -3.0% | 1.4% | |
| 6 | | | | | | | | | |
| 7 | 6.4% | 4.4% | 2.8% | 2.4% | -3.3% | -3.2% | 1.4% | 4.4% | 2.8% |
| 8 | | | | | | | | | |
| 9 | 5.1% | 5.5% | 3.8% | 3.3% | -1.8% | -3.6% | 2.4% | 5.8% | 5.4% |
| 10 | | | | | | | | | |
| 11 | 15.9% | 13.9% | 12.8% | 12.9% | 7.1% | 7.0% | 11.6% | 14.6% | 11.1% |
| 12 | | | | | | | | | |
| 13 | FINANCIAL | | | | | | | | |
| 14 | | 40.7% | 40.0% | 43.5% | 45.8% | 46.3% | 43.3% | 46.3% | 35.5% |
| 15 | | 3.8 | 3.6 | 3.6 | 2.4 | 1.8 | 3.0 | 3.5 | 3.3 |
| 16 | | 53 | 50 | 63 | 53 | 52 | 64 | 55 | 47 |
| 17 | | 123 | 133 | 116 | 116 | 128 | 114 | 116 | 161 |
| 18 | | 71% | 69% | 59% | 57% | 64% | 63% | 59% | 101% |
| 19 | | 7.5 | 8.0 | 7.4 | 7.7 | 8.9 | 7.1 | 6.3 | 11.0 |
| 20 | | 12.2 | 12.0 | 11.4 | 10.6 | 9.3 | 9.1 | 9.2 | 9.8 |
| 21 | | 1.67 | 1.00 | 0.94 | (0.33) | (0.52) | 0.75 | 1.65 | 0.30 |
| 22 | PRODUCTIVITY | | | | | | | | |
| 23 | Rice Hospital | | | | | | | | |
| 24 | | | | | | | | | |
| 25 | \$ 7,848 | \$ 8,125 | | \$ 8,008 | \$ 8,197 | \$ 8,255 | \$ 8,287 | \$ 7,610 | |
| 26 | | | | | | | | | |
| 27 | 84.0% | 86.8% | 91.0% | 89.9% | 93.5% | 90.0% | 89.1% | 85.0% | |
| 28 | | | | | | | | | |
| 29 | 50.5% | 51.6% | 50.0% | 52.3% | 55.5% | 52.6% | 50.5% | 48.1% | 57% |
| 30 | | | | | | | | | |
| 31 | 13.3 | 13.2 | 14.0 | 13.5 | 14.6 | 14.9 | 14.6 | 13.4 | 14.9 |
| 32 | 3.6 | 3.7 | 3.7 | 3.8 | 3.9 | 4.2 | 4.1 | 3.8 | 4.4 |
| 33 | | | | | | | | | |
| 34 | \$ 573 | \$ 697 | | \$ 748 | \$ 771 | \$ 770 | \$ 755 | \$ 739 | |
| 35 | \$ 673 | \$ 677 | | \$ 713 | \$ 584 | \$ 684 | \$ 762 | \$ 614 | |
| 36 | \$ 1,246 | \$ 1,374 | | \$ 1,461 | \$ 1,355 | \$ 1,454 | \$ 1,517 | \$ 1,353 | |
| 37 | | | | | | | | | |
| 38 | | 0.7% | 2.0% | 1.4% | 2.6% | 2.0% | 2.2% | 2.1% | 7.4% |
| 39 | | | | | | | | | |
| 40 | | 8.0% | 8.0% | 8.6% | 9.3% | 9.1% | 9.0% | 9.6% | 6.9% |
| 41 | | | | | | | | | |
| 42 | Rice Care Center | | | | | | | | |
| 43 | 6.9 | 6.7 | 6.3 | 6.7 | 6.7 | 6.6 | 6.7 | 6.5 | 5.8 |
| 44 | | | | | | | | | |
| 45 | 102.9% | 100.5% | 93.0% | 92.8% | 93.5% | 99.0% | 91.3% | 100.1% | |
| 46 | | | | | | | | | |
| 47 | Rice Home Medical | | | | | | | | |
| 48 | \$ 191,000 | \$ 196,000 | \$ 197,000 | \$ 194,900 | \$ 171,700 | \$ 161,600 | \$ 144,500 | \$ 158,000 | |
| 49 | | | | | | | | | |
| 50 | 105.0% | 109.1% | 99.4% | 102.6% | 115.5% | 142.0% | 104.9% | 97.7% | |
| 51 | | | | | | | | | |
| 52 | | 4.4 | 5.0 | 4.6 | 4.9 | 4.7 | 5.8 | 6.0 | |
| 53 | | 83 | 70 | 80 | 74 | 78 | 63 | 61 | |
| 54 | | | | | | | | | |

CITY OF WILLMAR, MINNESOTA

8/31/2016

CAPITAL IMPROVEMENT PROGRAM

| | <u>2016 COUNCIL ADOPTED</u> | <u>YTD POSTED IN PROCESS</u> | <u>DESCRIPTION OF PURCHASE</u> | <u>REMAINING BALANCE</u> |
|---|-------------------------------------|--|---|------------------------------|
| VEHICLE REPLACEMENT | | | | |
| FIRE | | | | |
| Fire Pumper | 400,000 | 0.00 | | 400,000.00 |
| TOTAL FIRE | <u>400,000</u> | <u>0.00</u> | | <u>400,000.00</u> |
| POLICE DEPARTMENT | | | | |
| 2006 Chevrolet Impala Patrol Car (Car 29) | 41,483 | 6,538.22 52.27 2,954.40 <u>133.50</u> 9,678.39 | Transferrable Equipment Freight Charges Stalker DSR 2X Radar Anti-Theft Ignition | 31,804.61 |
| 2013 Chevrolet Impala Patrol Car (Car 5) | 39,508 | 5,808.89 3,700.00 52.27 <u>133.50</u> 9,694.66 | Transferrable Equipment Thermal Image Camera Freight Charges Anti-Theft Ignition | 29,813.34 |
| 2013 Chevrolet Impala Patrol Car (Car 6) | 39,508 | 5,808.89 3,700.00 52.26 <u>133.49</u> 9,694.64 | Transferrable Equipment Thermal Image Camera Freight Charges Anti-Theft Ignition | 29,813.36 |
| 2013 Chevrolet Impala Patrol Car (Car 27) | 39,508 | 4,826.66 3,700.00 52.26 <u>133.49</u> 8,712.41 | Transferrable Equipment Thermal Image Camera Freight Charges Anti-Theft Ignition | 30,795.59 |
| TOTAL POLICE DEPARTMENT | <u>160,007</u> | <u>37,780.10</u> | | <u>122,226.90</u> |
| PUBLIC WORKS DEPARTMENT | | | | |
| New-Bobcat Toolcat | 60,000 | 46,551.10 | 2016 Bobcat Tool Cat | 13,448.90 |
| 2006 Ford - F350 1/2-Ton Pickup | 37,500 | 29,924.15 <u>1,945.07</u> 31,869.22 | 2016 Ford F150 4WD #160774-Tax | 5,630.78 |
| Transfer for Fiber Flex Mat'l (P.W. Operating Budget) | | | | -18,655.00 |
| 2004 Ford - F350 1-Ton Pickup | 49,000 | 26,689.72 1,734.83 <u>15,847.00</u> 44,271.55 | 2016 Ford F350 #165719-Tax #165719-Dump Box | 4,728.45 |
| TOTAL PUBLIC WORKS DEPARTMENT | <u>146,500</u> | <u>122,691.87</u> | | <u>5,153.13</u> |
| WASTE WATER TREATMENT PLANT | | | | |
| 2006 Gator | 18,500 | 13,550.89 | 2016 Polaris UTV | 4,949.11 |
| TOTAL WASTE WATER TREATMENT PL | <u>18,500</u> | <u>13,550.89</u> | | <u>4,949.11</u> |
| TOTAL VEHICLE REPLACEMENT | 725,007 | 174,022.86 | | 532,329.14 |

CITY OF WILLMAR, MINNESOTA

CAPITAL IMPROVEMENT PROGRAM

| | <u>2016 COUNCIL ADOPTED</u> | <u>YTD POSTED IN PROCESS</u> | <u>DESCRIPTION OF PURCHASE</u> | <u>REMAINING BALANCE</u> |
|-------------------------------------|-------------------------------------|--------------------------------------|------------------------------------|------------------------------|
| CAPITAL ALLOCATIONS | | | | |
| INFORMATION TECHNOLOGY | | | | |
| WTP Switches | 25,000 | 0.00 | | 25,000.00 |
| Server Room Generator | 20,000 | 305.00 | Gas Meter-Generator Proj. | |
| | | 1,805.85 | Gas Piping for Generator | |
| | | 17,707.21 | Gas Meter-Generator Proj. | |
| | | -1,041.97 | Gas Meter-Generator Proj. | |
| | | <u>18,776.09</u> | | 1,223.91 |
| Server Switches | 31,000 | 0.00 | | 31,000.00 |
| New City Website | 25,000 | 20,000.00 | City Website Project | 5,000.00 |
| Video Server | 10,000 | 8,774.93 | Cablecast Video Server | 1,225.07 |
| Document Management System | 0.00 | 5,233.84 | 2 Canon Scanners | |
| | | 3,822.00 | Document Mgmt Subscrip. | |
| | | 28,185.00 | Document Mgmt Licensing | |
| | | 1,650.00 | Installation and Training | |
| | | <u>38,890.84</u> | | -38,890.84 |
| TOTAL INFORMATION TECHNOLOGY | <u>111,000</u> | <u>86,441.86</u> | | <u>24,558.14</u> |
| FIRE DEPARTMENT | | | | |
| Roof Replacement | 48,500 | 0.00 | | 48,500.00 |
| 50 SCBA Packs | 275,000 | 39,780.00 | Containment Fill Station | |
| 50 SCBA Bottles | 65,000 | 100.09 | Neckstrap/Spectacle Kit | |
| SCBA Compressor | 40,000 | 71.70 | Frame Inserts | |
| | <u>380,000</u> | 64.97 | Frame Inserts | |
| | | 64.97 | Frame Inserts | |
| | | 237.95 | SCBA Compressor & Wire | |
| | | 332,002.37 | SCBA Air Packs | |
| | | 468.13 | RFID Reader/Writer | |
| | | 45.00 | SCBA Lens Inserts | |
| | | 45.00 | SCBA Lens Inserts | |
| | | 64.97 | SCBA Lens Inserts | |
| | | 122.00 | Air Tank Station-Labor | |
| | | 64.97 | SCBA Lens Inserts | |
| | | 2,000.00 | 2 SCBA Cylinders | |
| | | 1,103.04 | 2 Respirators | |
| | | <u>376,235.16</u> | | 3,764.84 |
| TOTAL FIRE DEPARTMENT | <u>428,500</u> | <u>376,235.16</u> | | <u>52,264.84</u> |
| ENGINEERING | | | | |
| Update Survey Equipment | 50,000 | 7,438.51 | Trimble Tablet W/Access. | |
| | | 27,087.67 | Robotic Survey Station | |
| | | 12,575.57 | Trimble GPS Rover Unit | |
| | | 2,695.00 | Software for GPS Equip | |
| | | <u>49,796.75</u> | | 203.25 |
| Pavement Management | 3,000,000 | 0.00 | | 3,000,000.00 |
| Storm Sewer Design | 200,000 | 0.00 | | 200,000.00 |
| TOTAL ENGINEERING | <u>3,250,000</u> | <u>49,796.75</u> | | <u>3,200,203.25</u> |

CITY OF WILLMAR, MINNESOTA

CAPITAL IMPROVEMENT PROGRAM

| | <u>2016 COUNCIL ADOPTED</u> | <u>YTD POSTED IN PROCESS</u> | <u>DESCRIPTION OF PURCHASE</u> | <u>REMAINING BALANCE</u> |
|----------------------------------|-------------------------------------|---|---|------------------------------|
| CAPITAL ALLOCATIONS | | | | |
| PUBLIC WORKS | | | | |
| Public Works Garage Lighting | 35,000 | 17,420.13 7,274.98 <u>1,386.00</u> 26,081.11 | LED Lighting Project Installed LED Lighting LED Lighting Project | 8,918.89 |
| Roof Repair | 40,000 | 0.00 | | 40,000.00 |
| Paint Striping Machine | 12,000 | 6,489.00 | Paint Machine | 5,511.00 |
| Pressure Washer | 9,000 | 6,372.00 | Whitco Pressure Washer | 2,628.00 |
| TOTAL PUBLIC WORKS | <u>96,000</u> | <u>38,942.11</u> | | <u>57,057.89</u> |
| AIRPORT | | | | |
| Credit Card Jet Fuel | 20,000 | 0.00 | | 20,000.00 |
| Airport Master Plan | 250,000 | 0.00 | | 250,000.00 |
| Overlay Taxi Lanes (East Hangar) | 250,000 | 0.00 | | 250,000.00 |
| NavAid Access Roads | 55,000 | 0.00 | | 55,000.00 |
| Tiling & Drainage | 31,500 | 0.00 | | 31,500.00 |
| | <u>606,500</u> | <u>0.00</u> | | <u>606,500.00</u> |
| LEISURE SERVICES | | | | |
| Rice Park Improvements | 706,000 | 1,950.00 | Surveying-Rice Park | 704,050.00 |
| TOTAL LEISURE SERVICES | <u>706,000</u> | <u>1,950.00</u> | | <u>704,050.00</u> |
| CIVIC CENTER | | | | |
| Cedar Shake Replacement | 95,000 | 77.25 | Ad for Bids-Roof Repl. | 94,922.75 |
| R.O. Water System | 23,000 | 33.07 50.37 17.72 10,000.00 91.60 <u>311.11</u> 10,503.87 | R.O. System Elec Parts R.O. System Elec Parts R.O. System Elec Parts R.O. System R.O. System Elec Parts | 12,496.13 |
| TOTAL CIVIC CENTER | <u>118,000</u> | <u>10,581.12</u> | | <u>107,418.88</u> |
| AQUATIC CENTER | | | | |
| Pool Heater | 40,000 | 34,901.00 <u>254.47</u> 35,155.47 | Pool Heater Pool Heater Hookup | 4,844.53 |
| TOTAL AQUATIC CENTER | <u>40,000</u> | <u>35,155.47</u> | | <u>4,844.53</u> |
| AUDITORIUM | | | | |
| Lighting | 20,000 | 0.00 | | 20,000.00 |
| Ceiling | 110,000 | 0.00 | | 110,000.00 |
| | <u>130,000</u> | <u>0.00</u> | | <u>130,000.00</u> |

CITY OF WILLMAR, MINNESOTA

CAPITAL IMPROVEMENT PROGRAM

| | 2016 COUNCIL ADOPTED | YTD POSTED IN PROCESS | PRIOR YEAR'S CIP DOLLARS | REMAINING BALANCE |
|---|-------------------------------------|--------------------------------------|-------------------------------------|------------------------------|
| CAPITAL ALLOCATIONS | | | | |
| WTP - TREATMENT | | | | |
| Phase I Fairgrounds L.S. | 120,000 | 48,244.60 | 0.00 | 71,755.40 |
| Phase II Westwood Court L.S. | 950,000 | | | |
| Budget JE 6/10/15 | <u>190,000</u> | <u>140,335</u> | | |
| | 1,140,000 | | 20,740.00 | 1,119,260.00 |
| HVAC Admin Building | 30,000 | 0.00 | | 30,000.00 |
| Computer Software Upgrades | 146,000 | 0.00 | | 146,000.00 |
| Computer Hardware | 87,000 | 0.00 | | 87,000.00 |
| 4 RWW Muni Pumps | 100,000 | 0.00 | | 100,000.00 |
| Overlay Biosolid Driveway | 40,000 | 0.00 | | 40,000.00 |
| Industrial Stormwater Permit | 20,000 | 0.00 | | 20,000.00 |
| Streets Sewer Replacement | <u>50,000</u> | <u>0.00</u> | | <u>50,000.00</u> |
| TOTAL WTP - TREATMENT | <u>2,873,000</u> | <u>188,579.14</u> | | <u>1,664,015.40</u> |
| GRAND TOTAL CAPITAL IMPROVEMENTS | <u>9,084,007</u> | <u>961,704.47</u> | | <u>7,083,242.07</u> |

CITY OF WILLMAR, MINNESOTA

CAPITAL IMPROVEMENT PROGRAM

FOOT NOTES: THE FOLLOWING SHOWS CAPITAL PURCHASES MADE IN 2016 USING PRIOR YEAR'S CIP DOLLARS

| | | | <u>PRIOR YEAR COUNCIL ADOPTED</u> | <u>YTD POSTED IN PROCESS</u> | <u>DESCRIPTION OF PURCHASE</u> | <u>REMAINING BALANCE</u> |
|----------------------------|------|---------------|---|--------------------------------------|------------------------------------|------------------------------|
| VEHICLE REPLACEMENT | | | | | | |
| ENGINEERING | | | | | | |
| 2001 Chevy 1/2 Ton Pickup | 2015 | 37,352 | 25,337.42 | 1,646.94 | 2016 Ford F150 2WD | |
| | | | | 437.12 | #169534-Tax | |
| | | | | <u>27,421.48</u> | Knaack Tool Box | 9,930.52 |
| 1999 Ford F150 Pickup | 2015 | 37,353 | 25,337.42 | 1,646.94 | 2016 Ford F150 2WD | |
| | | | | 437.13 | #169535-Tax | |
| | | | | <u>27,421.49</u> | Knaack Tool Box | 9,931.51 |
| TOTAL ENGINEERING | | <u>74,705</u> | <u>54,842.97</u> | | | <u>19,862.03</u> |
| CAPITAL ALLOCATIONS | | | | | | |
| PUBLIC WORKS | | | | | | |
| Paint City Garage Exterior | 2014 | 100,000 | 42,574.00 | | Painted City Garage Ext. | 57,426.00 |
| PARK DEVELOPMENT | | | | | | |
| | | 150,000 | 21,844.87 | | Playground Equip Inst. | 128,155.13 |
| CIVIC CENTER | | | | | | |
| HVAC/Refrigeration Plants | 2014 | 1,000,000 | 219,415.54 | 406,446.10 | Prior Year Expenses | |
| | | | | 4,080.00 | HVAC Improvements | |
| | | | | 964.50 | HVAC Improvements | |
| | | | | <u>630,906.14</u> | HVAC Improvements | 369,093.86 |