

**CITY OF WILLMAR, MINNESOTA
REQUEST FOR COMMITTEE ACTION**

Agenda Item Number: _____

Meeting Date: September 29, 2014

Attachments: Yes No

CITY COUNCIL ACTION

Date: October 6, 2014

- | | |
|-----------------------------------|---------------------------------|
| <input type="checkbox"/> Approved | <input type="checkbox"/> Denied |
| <input type="checkbox"/> Amended | <input type="checkbox"/> Tabled |
| <input type="checkbox"/> Other | |

Originating Department: Finance

Agenda Item: 2015 Budget Discussion

Recommended Action: Receive and review various aspects of the 2015 Mayor's Proposed Budget, including fund balance updates, County & School 10-Year Levy History, 2015 Proposed Property Tax Levy, 10-Year Fees.

Background/Summary: Council conducts an ongoing review of proposed budgets each year.

Alternatives: N/A

Financial Considerations: Review Financial Status.

Preparer: Steve Okins, Finance Director

Signature: 

Comments:

CITY OF WILLMAR, MINNESOTA
NOTES TO FINANCIAL STATEMENTS
December 31, 2013

E. Fund Balance Detail

The following is a detail of Governmental Fund Balances at December 31, 2013:

Fund	Nonspendable	Restricted	Committed	Unassigned
General Fund				
Prepays/Deposits	\$ 287,963	\$ -	\$ -	\$ -
Working Capital	-	-	4,000,000	-
Year 2013	-	-	645,116	-
Year 2014	-	-	1,118,117	-
Retirees Insurance	-	-	223,540	-
Self-Insurance	-	-	1,000,000	-
Petty Cash	-	-	2,250	-
Public Works Blacktop	-	-	200,000	-
Uncompensated Absences-Regular	-	-	1,678,271	-
Uncompensated Absences-Overtime	-	-	1,376,588	-
Uncompensated Absences-Part Time	-	-	274,726	-
WRAC-8	-	-	328,468	-
Next Year's Budget	-	-	1,300,000	-
Current Year Emergency	-	-	1,300,000	-
Special Revenue Funds				
Industrial Development	-	-	6,236,423	-
Industrial Development-CP Airport	-	-	17,110	-
Industrial Development-Western Coll.	-	-	1,661,075	-
CVB-Prepays	23,574	-	-	-
CVB	-	-	160,790	-
CVB-Petty Cash	-	-	50	-
Willmar Municipal Airport	6,762	-	7,064	-
Library Improvement Reserve	-	-	156,864	-
Community Investment	-	7,583,532	-	-
Community Investment-PIR	-	-	1,000,000	-
Public Works Reserve	-	-	811,811	-
Law Enforcement Forfeiture Fund	-	48,031	-	-
Debt Service Funds				
Special Assessments Funds	786,270	4,532,544	-	-
Nonmajor Airport Debt Service	161,246	-	-	(2,876)
Capital Projects Funds				
Street Projects	-	-	618,255	-
Nonmajor Surface Water C.P.	-	-	207,915	-
Nonmajor Airport Development C.P.	-	-	-	(1,398)
Nonmajor Capital Improvements	-	-	-	-
Stormwater	-	-	213,545	-
Year 2011	-	-	55,284	-
Year 2012	-	-	544,159	-
Year 2013	-	-	1,302,313	-
Year 2014	-	-	1,301,489	-
Year 2015	-	-	292,278	-
WRAC-8	-	-	65,215	-
CVB	-	-	5,500	-
Permanent Funds	30,000	5,447	-	-
Totals	\$ 1,295,815	\$ 12,169,554	\$ 28,104,216	\$ (4,274)

2014 ANNUAL REPORT OF THE CITY ASSESSOR
CITY OF WILLMAR

A 10-YEAR COMPARISON OF THE TAX LEVIES AFTER AIDS

Year Tax Due	*City	School	Market Value Ref.	**County	H.R.A.	Rural Dev. Finance Auth.	Kandiyohi /Willmar EDC	Total
#2005	2,254,502	2,114,047	760,160	6,226,940	105,564	3,570	122,787	11,587,570
#2006	2,335,761	2,258,522	1,067,332	6,223,946	115,519	-	133,835	12,134,915
#2007	2,806,902	2,483,193	1,183,484	6,617,795	129,265	-	133,865	13,354,504
#2008	3,383,493	2,424,022	1,236,868	6,795,266	141,159	-	131,812	14,112,620
#2009	3,525,204	2,571,272	1,724,036	7,145,914	188,884	-	129,302	15,284,612
#2010	3,663,422	2,538,124	1,807,189	6,850,914	168,577	-	121,253	15,149,479
#2011	3,755,160	2,555,586	1,840,022	7,199,752	166,953	-	121,945	15,639,418
#2012	3,997,702	2,670,551	1,866,059	7,273,883	168,582	-	118,999	16,095,776
#2013	4,139,754	2,381,446	1,670,118	7,158,587	168,585	-	114,846	15,633,336
#2014	4,139,400	1,519,721	1,565,134	6,822,472	168,362	-	108,224	14,323,313

*This levy does not take into consideration the small reduction that results from agricultural property.

**Includes Mid-Minnesota Development Commission

#Includes reduction in tax levy for disparity aid and homestead/agricultural credit aid.

2014 ANNUAL REPORT OF THE CITY ASSESSOR
CITY OF WILLMAR

A 10-YEAR COMPARISON OF THE TAX RATES APPLIED WITHIN THE CITY OF WILLMAR

Year	**County	City	School Dist.	H.R.A.	Mid-Minn Dev.	Kandiyohi /	Total
<u>Tax Due</u>	<u>Tax Rate</u>	<u>Tax Rate</u>	<u>#347 Tax Rate</u>	<u>Tax Rate</u>	<u>Comm. Tax Rate</u>	<u>Willmar EDC rate</u>	<u>Tax Rate</u>
2005	69.782	25.265	23.691	1.183	0.004	1.376	121.301
2006	64.223	24.102	23.305	1.192	0.257	1.381	114.460
2007	60.411	25.623	22.664	1.180	0.235	1.222	111.335
2008	56.708	28.236	20.226	1.178	0.219	1.100	107.667
2009	56.875	28.163	20.542	1.509	0.214	1.033	108.336
2010	53.355	28.642	19.844	1.318	0.208	0.948	104.315
2011	55.940	29.285	19.927	1.302	0.208	0.951	107.613
2012	60.658	33.416	22.352	1.411	0.223	0.996	119.056
2013	59.058	34.280	19.720	.958	.220	.951	115.187
2014	56.400	34.347	12.610	1.397	.210	.898	105.862

**Includes Mid-Minnesota Development Commission.

NOTE: The total tax rate does not include the referendum tax (starting in payable 1995) or the state tax (starting in payable 2002).

Fees and Service Charges Revenues History

	2008	2009	2010	2011	2012	2013	2014	2014	2015
	Actual	Actual	Actual	Actual	Actual	Actual	thru 8/31/14	Budgeted	Mayor Proposed
Daycare	\$500.00	\$600.00	\$500.00	\$700.00	\$550.00	\$0.00	\$250.00	\$500.00	\$500.00
Election filing Fees	\$35.00	\$0.00	\$35.00	\$0.00	\$45.00	\$0.00	\$50.00	\$25.00	\$0.00
Sale of maps/Books	\$322.51	\$133.51	\$162.09	\$63.33	\$61.46	\$150.63	\$145.97	\$50.00	\$100.00
Assm. Cert.	\$3,960.00	\$745.00	\$1,790.00	\$665.00	\$230.00	\$30.00	\$615.00	\$250.00	\$200.00
photp Copies	\$133.27	\$191.02	\$132.67	\$96.10	\$307.48	\$213.12	\$153.13	\$150.00	\$200.00
City Hall Rent	\$14,400.00	\$14,400.00	\$14,400.00	\$14,750.00	\$15,350.00	\$16,300.00	\$11,350.00	\$15,800.00	\$16,000.00
Labor	\$601.81	\$465.60	\$721.68	\$488.88	-\$23.28	\$30.39	\$0.00	\$200.00	\$200.00
Fire Contracts	\$51,573.70	\$63,605.51	\$58,070.70	\$41,716.24	\$51,028.46	\$63,139.54	\$51,051.43	\$52,000.00	\$63,000.00
Background Inv.	\$975.00	\$0.00	\$600.00	\$0.00	\$600.00	\$150.00	\$300.00	\$300.00	\$300.00
Personnel Charges	\$129,187.67	\$141,087.38	\$125,001.30	\$118,096.06	\$120,327.58	\$118,234.82	\$65,342.87	\$124,548.00	\$120,000.00
Training Reimb.	\$12,817.42	\$13,478.06	\$14,120.67	\$12,119.22	\$9,962.69	\$10,594.32	\$9,332.49	\$10,000.00	\$10,000.00
False alarms	\$3,600.00	\$5,900.00	\$6,750.00	\$5,850.00	\$500.00	\$0.00	\$0.00	\$5,000.00	\$5,000.00
Equipment charges	\$4,100.00	\$13,225.00	\$3,313.50	\$13,675.00	\$13,175.00	\$6,075.00	\$675.00	\$13,175.00	\$10,000.00
automated Pawn	\$5,311.50	\$4,266.00	\$4,630.50	\$3,293.40	\$3,362.70	\$3,513.90	\$1,548.40	\$3,500.00	\$3,500.00
Fire Alarm Permits	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00	\$600.00	\$3,000.00	\$2,000.00

	2008	2009	2010	2011	2012	2013	2014	2014	2015
	Actual	Actual	Actual	Actual	Actual	Actual	thru 8/31/14	Budgeted	Mayor Proposed
ball Field Rent	\$235.40	\$1,120.00	\$278.97	\$11,340.00	\$11,230.00	\$12,000.00	\$10,725.00	\$11,200.00	\$17,200.00
showmobile Rent	\$2,456.80	\$1,400.00	\$0.00	\$0.00	\$698.75	\$495.00	\$215.00	\$500.00	\$500.00
Shelter Rent	\$8,533.73	\$7,582.40	\$6,701.32	\$7,064.79	\$6,751.00	\$5,927.00	\$4,948.00	\$7,250.00	\$6,000.00
Tournament Fees	\$4,721.00	\$1,386.80	\$840.00	\$2,246.00	\$2,401.00	\$309.10	\$300.00	\$500.00	\$0.00
Skating Programs	\$1,125.00	\$5,485.00	\$14,127.75	\$26,838.35	-\$5,725.00	\$5,498.00	-\$443.50	\$4,500.00	\$5,500.00
Ice Rental	\$134,703.00	\$130,165.00	\$147,741.69	\$152,232.50	\$137,589.94	\$145,433.25	\$77,190.50	\$130,000.00	\$140,000.00
Dry floor Events	\$59,554.21	\$53,915.30	\$50,839.70	\$52,425.18	\$52,569.04	\$46,404.68	\$27,282.92	\$52,000.00	\$50,000.00
Skate Rental/Sharp	\$1,468.63	\$1,237.95	\$928.52	\$1,129.22	\$1,399.79	\$1,252.41	\$712.98	\$1,200.00	\$1,300.00
Open Skating	\$3,119.24	\$3,841.04	\$3,540.86	\$4,375.33	\$4,911.40	\$5,345.21	\$3,031.58	\$5,500.00	\$5,500.00
Adult Hockey	\$-	\$-	\$-	\$-	\$10,650.00	\$12,975.00	\$165.00	\$12,000.00	\$14,000.00
Advertising Sales	\$6,975.00	\$3,631.28	\$8,165.62	\$2,550.00	\$7,575.00	\$3,054.00	\$8,621.00	\$5,000.00	\$4,000.00
Vending Machines	\$12,088.19	\$9,319.94	\$9,123.63	\$8,870.63	\$7,372.44	\$6,707.97	\$2,576.27	\$6,500.00	\$6,800.00
Concession Sales	\$50,888.53	\$44,116.40	\$49,928.34	\$47,935.13	\$46,540.89	\$43,167.98	\$26,795.98	\$47,000.00	\$46,000.00
Hockey Games	\$12,618.00	\$17,515.00	\$14,052.00	\$19,980.00	\$15,630.00	\$14,123.00	\$8,928.00	\$15,000.00	\$15,000.00
Accessories Sales	\$39.25	\$83.13	\$61.47	\$9.31	\$35.40	\$29.94	\$7.49	\$-	\$-
Football Fees	\$-	\$40.00	\$-	\$-	\$-	\$-	\$-	\$-	\$-

	2008	2009	2010	2011	2012	2013	2014	2014	2015
	Actual	Actual	Actual	Actual	Actual	Actual	thru 8/31/14	Budgeted	Mayor Proposed
Basketball Fees	\$ 5,474.52	\$ 10,659.50	\$ 11,264.70	\$ 13,283.25	\$ 12,020.00	\$ 15,628.00	\$ 2,705.00	\$ 12,000.00	\$ 14,000.00
Softball Fees	\$ 20,051.50	\$ 23,475.00	\$ 25,808.57	\$ 25,979.75	\$ 26,100.00	\$ 24,110.00	\$ 17,095.84	\$ 25,500.00	\$ 24,000.00
Youth Baseball/soft	\$ 30,853.00	\$ 34,817.00	\$ 28,064.95	\$ 31,296.18	\$ 21,427.00	\$ 18,476.00	\$ 15,820.00	\$ 22,000.00	\$ 18,500.00
Volleyball fees	\$ 18,004.00	\$ 15,905.00	\$ 18,643.05	\$ 20,503.64	\$ 19,325.00	\$ 21,247.00	\$ 5,319.00	\$ 18,750.00	\$ 19,500.00
Exercise Prog.	\$ 70.00	\$ 440.00	\$ 493.50	\$ 339.70	\$ 184.00	\$ -60.00	\$ 0.00	\$ 450.00	\$ 0.00
Adult Education	\$ 0.00	\$ 0.00	\$ 677.25	\$ 195.00	\$ 3,749.00	\$ 205.00	\$ 119.00	\$ 350.00	\$ 300.00
Pop Commissions	\$ 493.44	\$ 489.53	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Youth Programs	\$ 4,800.50	\$ 1,790.50	\$ 1,357.60	\$ 255.00	\$ 0.00	\$ 204.00	\$ 0.00	\$ 200.00	\$ 0.00
Tennis Lessons	\$ 150.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Rifle Range Fees	\$ 1,562.24	\$ 1,904.46	\$ 2,152.60	\$ 2,665.75	\$ 2,880.00	\$ 2,945.75	\$ 0.00	\$ 3,200.00	\$ 2,500.00
Soccer Fees	\$ 6,700.00	\$ 7,013.00	\$ 7,495.96	\$ 4,953.93	\$ 5,850.00	\$ 10,600.00	\$ 11,121.00	\$ 8,500.00	\$ 10,000.00
Aquatic Events	\$ 43,063.72	\$ 35,215.97	\$ 42,003.20	\$ 38,714.54	\$ 40,660.22	\$ 41,393.18	\$ 36,185.28	\$ 40,000.00	\$ 40,000.00
Aquatic Concessions	\$ 20,698.53	\$ 21,788.44	\$ 26,169.78	\$ 24,550.11	\$ 24,961.59	\$ 25,571.45	\$ 25,548.32	\$ 25,000.00	\$ 25,000.00
Aquatic Seas. Passes	\$ 9,847.65	\$ 9,441.12	\$ 4,693.15	\$ 3,326.67	\$ 4,077.80	\$ 4,065.49	\$ 1,955.58	\$ 4,200.00	\$ 4,000.00
Aquatic NT Goods	\$ 131.25	\$ 383.13	\$ 514.36	\$ 755.00	\$ 997.00	\$ 909.63	\$ 713.00	\$ 500.00	\$ 800.00
Aquatic Programs	\$ 0.00	\$ 0.00	\$ 0.00	\$ 1,810.00	\$ 1,046.04	\$ 565.47	\$ 626.83	\$ 800.00	\$ 500.00

	2008	2009	2010	2011	2012	2013	2014	2014	2015
	Actual	Actual	Actual	Actual	Actual	Actual	thru 8/31/14	Budgeted	Mayor Proposed
Ride for Trails	\$0.00	\$0.00	\$4,201.63	\$4,689.18	\$4,307.00	\$2,912.00	\$0.00	\$3,000.00	\$3,000.00
Snow Removal	\$0.00	\$498.44	\$309.00	\$360.60	\$0.00	\$315.00	\$72.00	\$300.00	\$300.00
Mowing/Tree Rem.	\$1,997.03	\$2,030.29	\$1,351.86	\$3,400.35	-\$697.59	\$3,032.01	\$675.00	\$2,000.00	\$2,000.00
Highways-Labor	\$1,368.60	\$5,601.80	\$2,636.16	\$3,228.68	\$3,970.31	\$2,891.38	\$761.76	\$2,000.00	\$2,000.00
Highway-Equip rent	\$686.00	\$2,294.00	\$162.00	\$280.00	\$109.00	\$267.00	\$272.00	\$250.00	\$300.00
Plans & Spec.	\$4,745.54	\$2,016.78	\$917.36	\$648.80	\$293.35	\$593.11	\$90.50	\$500.00	\$500.00
Sale of Materials	\$1,085.16	\$4,742.91	\$907.66	\$1,003.10	\$1,145.00	\$544.00	\$225.00	\$1,000.00	\$1,000.00
Fuel Sales	\$7,109.72	\$6,998.69	\$7,024.58	\$7,258.10	\$6,498.33	\$6,143.19	\$4,275.42	\$7,000.00	\$6,000.00
CC-Facility Rental	\$5,815.00	\$8,220.00	\$7,885.00	\$8,085.00	\$8,704.50	\$9,500.00	\$7,308.00	\$8,500.00	\$9,000.00
CC-Program Fees	\$1,666.47	\$2,757.11	\$5,982.95	\$5,254.82	\$4,200.84	\$3,374.86	\$3,445.83	\$5,000.00	\$4,000.00
Rental Income	\$123,022.18	\$132,386.00	\$117,975.61	\$160,079.71	\$168,377.21	\$0.00	\$0.00	\$24,230.00	\$25,000.00
Airport Fuel Sales	\$6,307.12	\$5,287.03	\$7,361.22	\$10,434.26	\$9,952.42	\$0.00	\$347.09	\$0.00	\$0.00
3.2% Liquor	\$900.00	\$637.50	\$750.00	\$600.00	\$900.00	\$900.00	\$750.00	\$900.00	\$900.00
Café/Rest.	\$1,925.00	\$1,925.00	\$2,190.00	\$1,830.00	\$2,490.00	\$2,340.00	\$570.00	\$2,000.00	\$2,300.00
Coit-Operated Mach	\$1,200.00	\$1,260.00	\$975.00	\$885.00	\$900.00	\$915.00	\$150.00	\$900.00	\$900.00
Excavators Permit	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$125.00	\$0.00	\$250.00	\$125.00

	2008	2009	2010	2011	2012	2013	2014	2014	2015
	Actual	Actual	Actual	Actual	Actual	Actual	thru 8/31/14	Budgeted	Mayor Proposed
Pawnbrokers	\$175.50	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$0.00	\$150.00	\$150.00
Liquor Clubs	\$1,200.00	\$1,200.00	\$600.00	\$600.00	\$600.00	\$600.00	\$600.00	\$600.00	\$600.00
Liquor On Sale	\$31,166.67	\$32,600.00	\$40,500.00	\$36,400.00	\$36,800.00	\$39,416.67	\$43,600.00	\$38,000.00	\$40,000.00
Liquor off-sale	\$4,750.00	\$4,750.00	\$5,700.00	\$5,541.66	\$5,700.00	\$4,750.00	\$4,750.00	\$5,500.00	\$5,000.00
Liquor Sunday	\$2,300.00	\$2,000.00	\$2,233.33	\$2,000.00	\$1,800.00	\$2,000.00	\$350.00	\$2,000.00	\$2,000.00
Wine On-sale	\$700.00	\$650.01	\$600.00	\$800.00	\$1,000.00	\$800.00	\$800.00	\$800.00	\$800.00
Soft Drink	\$1,640.00	\$2,150.00	\$2,340.00	\$2,100.00	\$2,610.00	\$2,460.00	\$690.00	\$2,500.00	\$2,500.00
Taxi Cab	\$25.00	\$25.00	\$30.00	\$30.00	\$30.00	\$30.00	\$60.00	\$50.00	\$0.00
Theatre	\$300.00	\$0.00	\$600.00	\$0.00	\$600.00	\$300.00	\$0.00	\$300.00	\$300.00
Liquor violations	\$0.00	\$4,500.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$1,000.00	\$0.00	\$0.00
Dog & Cat License	\$2,244.00	\$1,598.00	\$1,500.00	\$1,331.00	\$1,198.50	\$1,277.00	\$801.50	\$1,500.00	\$1,500.00
Fireworks Permit	\$1,100.00	\$990.00	\$1,170.00	\$1,200.00	\$1,120.00	\$930.00	\$910.00	\$1,100.00	\$1,100.00
Parade Permit	\$600.00	\$805.00	\$930.00	\$690.00	\$900.00	\$870.00	\$660.00	\$800.00	\$800.00
Service Parking Perm	\$75.00	\$60.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.00	\$50.00	\$0.00
ROW Permits	\$8,200.00	\$7,055.00	\$13,925.00	\$7,125.00	\$8,975.00	\$11,000.00	\$11,575.00	\$8,100.00	\$9,100.00

	12-31-2008	12-31-2009	12-31-2010	12-31-2011	12-31-2012	12-31-2013	08-31-2014 REVI
SED BUDGET Dept/Adm. Prop Mayor Prop.							
-----ACTUAL DOLLARS-----							
SERVICE CHARGES							
101.34350.0520	500.00	600.00	500.00	700.00	550.00	0.00	250.00
DAYCARE/FOSTER CARE INSPEC	0.00						
500.00							
101.34350.0906	0.00	.00	.00	0.00	0.00	0.00	0.00
CONTRIBUTIONS/DONATIONS	0.00						
0.00							
GENERAL GOVERNMENT							
101.34350.1601	120.00	16,890.00	120.00	120.00	3,832.50	120.00	120.00
MISCELLANEOUS	0.00						
120.00							
101.34350.1602	35.00	.00	35.00	0.00	45.00	0.00	50.00
ELECTION FILING FEES	0.00						
25.00							
101.34350.1603	322.51	133.51	162.09	63.33	61.46	150.63	145.97
SALE OF MAPS/ZONING BOOK	0.00						
50.00							
101.34350.1604	390.00	745.00	1,790.00	665.00	230.00	30.00	615.00
ASSESSMENT CERTIFICATE	0.00						
250.00							
200.00							
101.34350.1605	133.27	191.02	132.67	96.10	307.48	213.12	153.13
PHOTO COPIES	0.00						
150.00							
101.34350.1608	14,400.00	14,400.00	14,400.00	14,750.00	15,350.00	16,300.00	11,350.00
CITY HALL RENT	0.00						
15,800.00							
101.34350.1609	0.00	.00	.00	0.00	0.00	0.00	100.00
OTHER RENTS	0.00						
0.00							
101.34350.1610	601.81	465.60	721.68	488.88	23.28	30.39	0.00
LABOR	0.00						
200.00							
GENERAL GOVERNMENT	16,002.59	32,825.13	17,361.44	16,183.31	19,803.16	16,844.14	12,534.10
0.00							
16,595.00							
GENERAL GOVERNMENT							
16,595.00							
PUBLIC SAFETY							
101.34350.1701	5,505.37	1,753.82	506.16	2,718.20	2,583.37	3,313.28	5,878.42
MISCELLANEOUS	0.00						
2,500.00							
101.34350.1702	5,570.00	4,700.00	1,600.00	2,600.00	1,286.90	2,107.05	0.00
DONATIONS	0.00						
1,000.00							
101.34350.1703	51,573.70	63,605.51	58,070.70	41,716.24	51,028.46	63,139.54	51,051.43
FIRE CONTRACTS	0.00						
52,000.00							
101.34350.1704							
63,000.00							

	975.00	.00	600.00	0.00	600.00	150.00	300.00
BACKGROUND INVESTIGATION	300.00						
101.34350.1705	300.00						
PHOTO COPIES							
50.00	0.00	34.30	.00	54.31	9.31	0.00	0.00
101.34350.1706	0.00						
PERSONNEL CHARGES							
124,548.00	129,187.67	141,087.38	125,001.30	118,096.06	120,327.58	118,234.82	65,342.87
101.34350.1707	0.00						
TRAINING REIMBURSEMENTS							
10,000.00	12,817.16	13,478.06	14,120.67	12,119.22	9,962.69	10,594.32	9,332.49
101.34350.1709	0.00						
FIRE/POLICE FALSE ALARMS							
5,000.00	3,600.00	5,900.00	6,750.00	5,850.00	500.00	0.00	0.00
101.34350.1712	0.00						
EQUIPMENT CHARGES							
13,175.00	4,100.00	13,225.00	3,313.50	13,675.00	13,175.00	6,075.00	675.00
101.34350.1715	0.00						
AUTOMATED PAWN CHARGES							
3,500.00	5,311.50	4,266.00	4,630.50	3,293.40	3,362.70	3,513.90	1,548.40

BASKETBALL ENTRY FEES	5,474.52	11,264.70	13,283.25	12,020.00	15,628.00	2,705.00
12,000.00	0.00					
101.34350.2004						
SOFTBALL ENTRY FEES	20,051.50	25,808.57	25,979.75	26,100.00	24,110.00	17,095.84
25,500.00	0.00					
101.34350.2005						
YOUTH-BASEBALL/SOFTBALL FE	30,853.00	28,064.95	31,296.18	21,427.00	18,476.00	15,820.00
22,000.00	0.00					
101.34350.2006						
HOCKEY ENTRY FEES	0.00	.00	0.00	0.00	0.00	0.00
0.00	0.00					
101.34350.2007						
BROOMBALL ENTRY FEES	40.00-	.00	0.00	0.00	0.00	0.00
0.00	0.00					
101.34350.2008						
VOLLEYBALL ENTRY FEES	18,004.00	18,643.05	20,503.64	19,325.00	21,247.00	5,319.00
18,750.00	0.00					
101.34350.2009						
CROSS COUNTRY SKIING	0.00	.00	0.00	0.00	0.00	0.00
0.00	0.00					

Revenue Budget Worksheet

BUDGETS	ACTUAL DOLLARS						
	12-31-2008	12-31-2009	12-31-2010	12-31-2011	12-31-2012	12-31-2013	08-31-2014 REVI
SED BUDGET Dept/Adm. Prop Mayor Prop.							
SERVICE CHARGES							
LEISURE SERVICES							
101.34350.2010	70.00	440.00	493.50	339.70	184.00	60.00-	0.00
EXERCISE PROGRAM FEES	0.00						
450.00							
101.34350.2011							
ADULT RECREATION	0.00	.00	677.25	195.00	3,749.00	205.00	119.00
350.00							
101.34350.2012							
POP COMMISSIONS	493.44	489.53	.00	0.00	0.00	0.00	0.00
0.00							
101.34350.2013							
YOUTH PROGRAMS	4,800.50	1,790.50	1,357.60	255.00	0.00	204.00	0.00
200.00							
101.34350.2014							
DOG OBEDIENCE CLASSES	0.00	.00	.00	0.00	0.00	0.00	0.00
0.00							
101.34350.2015							
TENNIS LESSONS	150.00	.00	.00	0.00	0.00	0.00	0.00
0.00							
101.34350.2016							
DONATIONS	1,653.00	.00	.00	600.00	250.00	0.00	2,227.36
1,750.00							
101.34350.2017							
RIFLE RANGE FEES	1,562.24	1,904.46	2,152.60	2,665.75	2,880.00	2,945.75	0.00
3,200.00							
101.34350.2018							
SOCCER ENTRY FEES	6,700.00	7,013.00	7,495.96	4,953.93	5,850.00	10,600.00	11,121.00
8,500.00							
101.34350.2019							
OPERATION FITNESS FEES	0.00	.00	.00	0.00	0.00	0.00	0.00
0.00							
101.34350.2020							
AQUATIC CTR ADMISSIONS	43,063.72	35,215.97	42,003.20	38,714.54	40,660.22	41,393.18	36,185.28
40,000.00							
101.34350.2021							
AQUATIC CTR SPECIAL EVENTS	0.00	4.00	80.09	299.39	200.00	1,659.00	462.00
350.00							
101.34350.2022							
AQUATIC CTR CONCESSIONS	20,698.53	21,788.44	26,169.78	24,550.11	24,961.59	25,571.45	25,548.32
25,000.00							
101.34350.2023							
AQUATIC CTR SEASON PASSES	9,847.65	9,441.12	4,693.15	3,326.67	4,077.80	4,065.49	1,955.58
4,200.00							
101.34350.2024							
AQUATIC CTR NONTAXABLE GOO	131.25	383.13	514.36	755.00	997.00	909.63	713.00
500.00							
101.34350.2025							
AQUATIC CTR PROGRAMS	0.00	.00	.00	1,810.00	1,046.04	565.47	626.83
800.00							

GENERAL FUND

BUDGETS-----	-----ACTUAL DOLLARS-----						
	12-31-2008	12-31-2009	12-31-2010	12-31-2011	12-31-2012	12-31-2013	08-31-2014 REVI
SED BUDGET Dept/Adm. Prop							
LICENSES AND PERMITS							
BUSINESS LICENSES/PERMITS							
101.32330.0401	.00	30.00	30.00	30.00	30.00	30.00	73.92
MISCELLANEOUS							
50.00							
101.32330.0402	900.00	637.50	750.00	600.00	900.00	900.00	750.00
3.2%-INTOXICATING LIQUOR							
900.00							
101.32330.0403	1,925.00	1,925.00	2,190.00	1,830.00	2,490.00	2,340.00	570.00
CAPE-RESTAURANT							
2,000.00							
101.32330.0404	.00	.00	.00	0.00	0.00	0.00	0.00
CIGARETTE							
0.00 *							
101.32330.0405	1,200.00	1,260.00	975.00	885.00	900.00	915.00	150.00
COIN-OPERATED MACHINES							
900.00							
101.32330.0406	.00	.00	.00	0.00	0.00	125.00	0.00
EXCAVATORS PERMIT							
250.00							
101.32330.0407	.00	.00	.00	0.00	0.00	0.00	0.00
LIQUOR SERVING PERMITS							
0.00 *							
101.32330.0409	175.50	150.00	150.00	150.00	150.00	150.00	0.00
PANBROKER'S							
150.00							
101.32330.0411	.00	.00	.00	0.00	0.00	0.00	0.00
CONSUMPTION & DISPLAY LIC.							
0.00 *							
101.32330.0412	.00	.00	.00	0.00	0.00	0.00	0.00
LIQUEFIED PETROLEUM GAS							
0.00 *							
101.32330.0413	1,200.00	1,200.00	1,200.00	600.00	600.00	600.00	600.00
LIQUOR ON-SALE CLUBS							
600.00							
101.32330.0414	31,166.67	32,600.00	40,500.00	36,400.00	36,800.00	39,416.67	43,600.00
LIQUOR ON-SALE PRIVATE							
38,000.00							
101.32330.0415	4,750.00	4,750.00	5,700.00	5,541.66	5,700.00	4,750.00	4,750.00
LIQUOR OFF-SALE PRIVATE							
5,500.00							
101.32330.0416	2,300.00	2,000.00	2,233.33	2,000.00	1,800.00	2,000.00	350.00
LIQUOR SUNDAY ON-SALE							
2,000.00							
101.32330.0417	700.00	650.01	600.00	800.00	1,000.00	800.00	800.00
WINE ON-SALE							
800.00							
101.32330.0418							

RESOLUTION NO. ____

WHEREAS, the City Council of the City of Willmar duly establishes fees for service, sets fees for permits and licenses, and establishes rental rates for City equipment.

NOW, THEREFORE, BE IT RESOLVED that the below listed fees be duly adopted for the year 2014 and the same hereby ordered kept on file in the office of the City Clerk-Treasurer.

CITY CLERK:

Liquor License Investigation Fees:

Sole Proprietor	\$100.00
Partnership	150.00
Corporation	300.00
Limited Liability Company	300.00

Liquor Licenses:

On-Sale Liquor	\$4,000.00 per year
Off-Sale Liquor	950.00 per year
Club On-Sale Liquor	300.00 per year
On-Sale Wine	200.00 per year
On-Sale Sunday	200.00 per year
On-Sale 3.2% Malt Liquor	150.00 per year
Temporary On-Sale Liquor	100.00 per year
On-Sale Taproom	150.00 per year
Off-Sale Taproom	150.00 per year

PUBLIC WORKS:

Maintenance Trucks:

3 -5 Ton Trucks	\$ 35.00/hour
1 Ton Truck	18.00/hour
3 -5 Ton Truck/Plow/Sander	41.00/hour
3 -5 Ton Truck/Plow/Sander/Wing	55.00/hour
1 Ton Truck Plow	27.00/hour
1/2-3/4 Ton Pickup	17.00/hour
1 Ton /Water Tank	27.00/hour

Tractors, Loaders, Motor Graders:

2 -3 CY Loaders	\$ 82.00/hour
Loader/Plow/Wing	102.00/hour
Loader/Snow Blower	122.00/hour
Motor Grader	96.00/hour
Motor Grader/One-Way Plow	102.00/hour
Motor Grader/One-Way Plow/Wing	115.00/hour
40-50 Hp Tractor	21.00/hour
40-50 Hp Tractor/Attachments	35.00/hour
MT Trackless/Blower/Mower	61.00/hour
90 Hp Tractor/22' Flail Mower	55.00/hour
30-40 Hp Unit Mower/Blower/Sweeper	35.00/hour
Skid-Loader	35.00/hour
Skid-Loader/Attachments	50.00/hour
Snowplowing Sidewalks (incl. labor and equipment)	0.60/LF

Specialty Equipment:

Air Conveyance Unit	\$ 55.00/hour
Elgin Sweeper (4 CY)	\$ 70.00/hour
Hydraulic Sewer Cleaner	68.00/hour

Sewer Rodder	41.00/hour
Paint Sprayer	9.00/hour
Paint Sprayer and 1 Ton Truck	27.00/hour
50' Bucket Truck	70.00/hour
30' Bucket Truck	41.00/hour
Brush Chipper	29.00/hour
Tamper	9.00/hour
Bituminous Distributor and Truck (less material)	50.00/hour
Bituminous Roller	55.00/hour
Grass and Leaf Pickup Broom	29.00/hour
Chain Saws	10.00/hour
Trailers	12.00/hour
Over Seeder	29.00/hour
Turf Pro	29.00/hour
Gator and Sprayer	27.00/hour
Generator	9.00/hour
Trash Pumps	9.00/hour
Utility Vehicle with Crane Hoist	42.00/hour
Air Compressor	25.00/hour
Materials:	
Winter Sand Mixed with Salt	\$ 55.00 CY
Gravel	20.00/Ton
Bituminous Cold Mix	105.00/Ton
Chalk Dust (50lb. bag)	7.00/bag
Diamond Dry (50lb. bag)	13.00/bag
Bituminous Repair (incl. labor and equipment)	55.00/SY
Facilities or Equipment:	
Bleachers – 3 or 5 High	\$27.00/day
Minimum moving charge	75.00/day
Picnic Tables – Rental per table (12 maximum) (for pickup only-no delivery)	10.00/day
Barricades	
Minimum charge for hauling barricades	\$ 2.00/day
20.00	
Lights for ball fields	\$25.00/day for each field
Labor:	
Regular	Contract rate plus 53%
Overtime	Contract rate plus 53%
Access Fees:	
Industrial Park Storm Pond	\$ 835.00/acre
Lake North Lift Station	595.00/acre
Arby's Lift Station	1,050.00/acre
Ortenblad Lift Station	247.91/lot
Abbott Drive, Lift Station	895.00/acre
Wastewater Treatment:	
5,000 gallon tanker with hydraulic boom:	\$ 30.00/hour
Portable Lab Sampler	\$ 5.00/hour
Airport:	
Conference Room	\$40.00/non-airport related meetings

COMMUNITY EDUCATION AND RECREATION:

Adult recreation programs will charge cost of program, officials, balls, sanctioning fees, etc., plus \$7.00 per team court fee for volleyball/basketball and \$10.00 per team field fee for softball.

Baseball/Softball Fields	Minimum \$ 50.00 or \$30.00 per game With a 250.00 daily rate
Robbins Island enclosed shelters*	75.00/day April - November
Damage deposit	50.00
Open shelters	32.00/day
Indoor Playground	\$30.00/hour with \$200.00 damage deposit
City Auditorium/Range Rental	\$27.00/hour
Showmobile:	
Events in Willmar (not for profit) (Plus Clean-up/Damage Deposit) Plus Staff Costs	\$215.00/day + staff expenses 200.00
Events in Willmar (for profit)	\$500.00/day + staff expenses
Civic Center:	<u>2014</u> <u>2015</u>
Dry floor events	\$580.00/day \$140.00
Ice Rental	130.00/hour
Aquatic Center:	
Individual season pass	\$ 85.00
Family of 2	125.00
Family of 3	135.00
Family of 4	145.00
Family of 5	155.00
Family of 6	165.00
Each Additional Family Member	15.00
Daily Admission Rate	3.00
Observers	3.00
Group Admission	2.50
Discount Coupons:	
10 Coupons	\$ 25.00
20 Coupons	45.00
Pool Rental:	
2-hour minimum	\$100.00 per hour plus guard/staff fees

FIRE DEPARTMENT:

Firefighter hours that are billed are taken directly from the roll call list.
Firefighters receive a \$14.30 per hour and are paid in one-hour increments.

Equipment:

	<u>First Hour</u>	<u>Additional Hour</u>
1 st line pumper - 5251, 5257 and 5258	\$300	\$200/hour
Tanker/pumpers 5276	300	200/hour
Ladder truck - 5299	500	400/hour
Grass rig - 5285	150	100/hour
Support Vehicles – 5296, 5297	75	50/hour
Trailers	75	50/hr

Equipment charges are billed by the quarter hour as time listed on the fire report, after initial one-hour

charge.

Special equipment and supplies used will be billed on a cost basis.

A 25% administrative fee will be added to fire watch/standby conducted by the Fire Department for special events and any standby conducted during fire protection/detection system downtime (as described in the Minnesota State Fire Code).

Fire Alarm Permit	\$ 30.00
Fire Alarm Permit Renewals	\$ 30.00 every 3 years
Alarm Malfunction	\$500.00
3000 PSI (only) air tank filling fee	\$15.00
Fire Reports	\$ 0.25/page plus postage

POLICE DEPARTMENT:

\$60.00 per hour for off-duty police officers
\$ 1.40 Automated Pawn Transaction Fee-each electronic reportable transaction

<u>Contracted Towing (Per tow)</u>	\$ 45.00 per towed vehicle
	\$ 61.52 towing administrative fee
	\$ 8.48 tax
<u>BaseTotal</u>	\$ 115.00

Possible extra tow costs depending upon circumstances involved:

\$160.00 per hour for "extra work" labor
\$160.00 per hour for flat hourly tow rate
\$ 5.50 per mile outside of City limits
\$ 10.00 per day storage fee after 48 hours

Dated this 6th day of January, 2014.

MAYOR

Attest:

CITY CLERK

At this time Mayor Yanish presented to the Council, Staff, and public the Mayor's 2011 State of the City Address.

The Mayor and Council discussed the Rice Care Center Project and financing. Finance Director Okins informed the Council that Rice Memorial Hospital will be pursuing a Hospital Revenue Note. Following discussion, Council Member Reese moved to call for a hearing on January 24, 2011, for the consideration of the Rice Memorial Hospital Revenue Note, Series 2011A with Council Member Dokken seconding the motion, which carried.

Mayor Yanish acknowledged that no one had signed up to address the City Council during its scheduled Open Forum.

The Finance Committee Report for January 3, 2011, was presented to the Mayor and Council by Council Member Anderson. There were nine items for Council consideration.

Item No. 1 John Sullivan addressed the Committee regarding the Local Option Sales Tax program. Chair Anderson pointed out the agenda reflects this topic as being scheduled for future meetings. Mayor Heitke also spoke to this issue. This matter was for information only.

Item No. 2 Staff presented the City of Willmar Investment Policy to the Committee for its annual review. Following discussion, the Committee was recommending the Council make a motion amending the Investment Policy to include a terminology section. Council Member Anderson moved to approve the recommendation of the Finance Committee with Council Member Christianson seconding the motion, which carried.

Item No. 3 Staff reviewed with the Committee the General Fund Revenue and Expenditures as of December 30, 2010. It was noted that these are not the final figures as receivables and payables need to be determined and accrued as of the end of the year. These final numbers will determine if any additional year-end appropriations would be needed. This matter was for information only.

Item No. 4 Staff presented information to the Committee regarding the 2010 Property/Casualty Dividend that is anticipated to be received in the amount of \$33,319. Mayor Heitke explained the LMCIT process of determining insurance premiums as well as dividends. It was also noted that cities are required to be a member of the League of Minnesota Cities in order to participate in its Insurance Trust program. This matter was for information only.

Item No. 5 City Administrator Schmit reviewed the City's Appropriations Request that was submitted to David Turch in January, 2010. It was recommended that the next annual request be prepared after the City Council holds its Strategic meeting in February, 2011. This matter was for information only.

Item No. 6 City Finance Director Okins reviewed the proposed 2011 Fee Schedule which establishes fees for City services, permits and licenses, and rental rates for City equipment. Following discussion, the Committee was recommending the Council introduce a resolution establishing the 2011 Fee Schedule as presented.

Resolution No. 1 was introduced by Council Member Anderson, seconded by Council Member Fagerlie, reviewed by Mayor Yanish, and approved on a roll call vote of Ayes 8, Noes 0.

RESOLUTION NO. 1

WHEREAS, the City Council of the City of Willmar duly establishes fees for service, sets fees for permits and licenses, and establishes rental rates for City equipment.

NOW, THEREFORE, BE IT RESOLVED that the below listed fees be duly adopted for the year 2011 and the same hereby ordered kept on file in the office of the City Clerk-Treasurer.

FOR: State of the City Address
RICE CARE CENTER PROJECT: Hospital Revenue Note, 2011A
FINANCE:
ST
INVESTMENT POLICY: Annual Review
GENERAL FUND Revenue & Expenditures
PROPERTY/CASUALTY DIVIDEND: LMCIT
BUDGET & SOCIATES
2011 FEE SCHEDULE

CITY CLERK:

Liquor License Investigation Fees:

Sole Proprietor	\$100.00
Partnership	150.00
Corporation	300.00
Limited Liability Company	300.00

Liquor Licenses:

On-Sale Liquor	\$4,000.00 per year
Off-Sale Liquor	950.00 per year
Club On-Sale Liquor	300.00 per year
On-Sale Wine	200.00 per year
On-Sale Sunday	200.00 per year
On-Sale 3.2% Malt Liquor	150.00 per year
Temporary On-Sale Liquor	100.00 per year

PUBLIC WORKS:

Maintenance Trucks:

3-5 Ton Trucks	\$ 35.00/hour
1 Ton Truck	18.00/hour
3-5 Ton Truck/Plow/Sander	41.00/hour
3-5 Ton Truck/Plow/Sander/Wing	55.00/hour
1 Ton Truck Plow	27.00/hour
Tandem Truck	41.00/hour
Tandem Truck/Plow/Sander/Wing	57.00/hour
1/2-3/4 Ton Pickup	17.00/hour
1 Ton /Water Tank	27.00/hour

Tractors, Loaders, Motor Graders:

2-3 CY Loaders	\$ 82.00/hour
Loader/Plow/Wing	102.00/hour
Loader/Snow Blower	122.00/hour
Motor Grader	96.00/hour
Motor Grader/One-Way Plow	102.00/hour
Motor Grader/One-Way Plow/Wing	115.00/hour
40-50 Hp Tractor	21.00/hour
40-50 Hp Tractor/Attachments	35.00/hour
MT Trackless/Blower/Mower	61.00/hour
90 Hp Tractor/22' Flail Mower	55.00/hour
30-40 Hp Unit Mower/Blower/Sweeper	35.00/hour
Skid-Loader	35.00/hour
Skid-Loader/Attachments	50.00/hour
Snowplowing Sidewalks (incl. labor and equipment)	0.60/LF

Specialty Equipment:

Air Conveyance Unit	\$ 55.00/hour
Elgin Sweeper (4 CY)	\$ 70.00/hour
Hydraulic Sewer Cleaner	68.00/hour
Sewer Rodder	41.00/hour
Paint Sprayer	9.00/hour
Paint Sprayer and 1 Ton Truck	27.00/hour
50' Bucket Truck	70.00/hour
30' Bucket Truck	41.00/hour
Brush Chipper	29.00/hour
Tamper	9.00/hour
Bituminous Distributor and Truck (less material)	50.00/hour

Bituminous Roller	55.00/hour
Grass and Leaf Pickup Broom	29.00/hour
Chain Saws	10.00/hour
Trailers	12.00/hour
Over Seeder	29.00/hour
Turf Pro	29.00/hour
Gator and Sprayer	27.00/hour
Generator	9.00/hour
Trash Pumps	9.00/hour
Utility Vehicle with Crane Hoist	42.00/hour
Air Compressor	25.00/hour
Materials:	
Winter Sand Mixed with Salt	\$ 50.00 CY
Gravel	20.00/Ton
Bituminous Cold Mix	95.00/Ton
Chalk Dust (50lb. bag)	6.00/bag
Diamond Dry (50lb. bag)	12.00/bag
Bituminous Repair (incl. labor and equipment)	45.00/SY
Facilities or Equipment:	
Bleachers – 3 or 5 High	\$25.00 \$27.00/day
Minimum moving charge	75.00/day
Picnic Tables – Rental per table (12 maximum)	10.00/day
Barricades	\$ 2.00/day
Minimum charge for hauling barricades	20.00
Lights for ball fields	\$25.00/day for each field
Labor:	
Regular	Contract rate plus 35% 53%
Overtime	Contract rate plus 35% 53%
Access Fees:	
Industrial Park Storm Pond	\$ 835.00/acre
Lake North Lift Station	595.00/acre
Arby's Lift Station	1,050.00/acre
Ortenblad Lift Station	247.91/lot
Abbott Drive, Lift Station	895.00/acre
Engineering Department:	
Director	\$ 75.00/hour
Engineer	60.00/hour
Technician	40.00/hour
Wastewater Treatment:	
5,000 gallon tanker with hydraulic boom:	\$ 30.00/hour
Portable Lab Sampler	\$ 5.00/hour
Airport:	
Conference Room	\$40.00/non-airport related meetings

COMMUNITY EDUCATION AND RECREATION:

Adult recreation programs will charge cost of program, officials, balls, sanctioning fees, etc., plus \$7.00 per team court fee for volleyball/basketball and \$10.00 per team field fee for softball.

Baseball/Softball Fields	Minimum \$50.00 or \$30.00 per game With a \$250.00 daily rate
Robbins Island enclosed shelters*	\$70.00 \$75.00/day April - November \$120.00/day for heat
*Plus clean-up/damage deposit	50.00
Open shelters	32.00/day
Indoor Playground	30.00/hour with \$200.00 damage deposit
<u>City Auditorium/Range Rental</u>	<u>\$27.00/hour</u>

Showmobile:	
Events in Willmar (not for profit) (Plus Clean-up/Damage Deposit)	\$200.00 \$215.00 /day+staff expenses <u>\$200.00</u>
<u>Plus Staff Costs</u>	
Events in Willmar (for profit)	500.00/day +staff expenses

Civic Center:	
Dry floor events	\$580.00/day
Ice Rental	120.00 \$130.00/hour
Blue Line Center	100.00 <u>\$110.00/hour</u>

Aquatic Center:	
Individual season pass	\$ 85.00
Family of 2	125.00
Family of 3	135.00
Family of 4	145.00
Family of 5	155.00
Family of 6	165.00
<u>Each Additional Family Member</u>	<u>15.00</u>
Daily Admission Rate	3.00
Observers	-2.00 <u>3.00</u>
Group Admission	2.50

Discount Coupons:	
10 Coupons	\$ 25.00
20 Coupons	45.00
Pool Rental:	
2-hour minimum	\$100.00 per hour plus guard/staff fees

FIRE DEPARTMENT:

Firefighter hours that are billed are taken directly from the roll call list.
Firefighters receive a \$14.30 per hour and are paid in one-hour increments.

Equipment:

	<u>1st Hour</u>	<u>Additional Hour</u>
1 st line pumper - 5251, 5257 and 5258	\$300	\$200/hr
2 nd line pumps - 5252	200	150/hr
Tanker/pumpers 5276	300	200/hr
Ladder truck - 5299	500	400/hr
Personnel carrier - 5293	100	50/hr
Grass rig - 5285	150	100/hr
Support Vehicles - 5296, 5297	75	50/hr
Trailers	75	50/hr

Equipment charges are billed by the quarter hour as time listed on the fire report, after initial one-hour charge.

Special equipment and supplies used will be billed on a cost basis.

A 25% administrative fee will be added to fire watch/standby conducted by the Fire Department for special events and any standby conducted during fire protection/detection system downtown (as described in the Minnesota State Fire Code).

3000 PSI (only) air tank filling fee \$15.00
Fire Reports \$ 0.25/page plus postage

POLICE DEPARTMENT:

\$60.00 per hour for off-duty police officers
\$1.50 \$1.10 Automated Pawn Transaction Fee-each electronic reportable transaction

Dated this 10th day of January, 2011.

/s/ Frank Yanish
MAYOR

/s/ Kevin Halliday
Attest: CITY CLERK

Item No. 7 Staff informed the Committee that a donation of \$100 has been received from the family of Marie Kojetin to the City of Willmar's Aquatic Center to be used for the Adaptive Swim Lessons. The Committee was recommending the Council to introduce a resolution accepting the donation of \$100 from the family of Marie Kojetin as presented.

Resolution No. 2 was introduced by Council Member Anderson, seconded by Council Member Fagerlie, reviewed by Mayor Yanish, and approved on a roll call vote of Ayes 8, Noes 0.

RESOLUTION NO. 2

WHEREAS, the City of Willmar has received a donation of \$100.00 from the family of Marie Kojetin to the Dorothy Olson Aquatic Center to be used for Adaptive Swim Lessons;

NOW, THEREFORE, BE IT RESOLVED by the City Council of Willmar, Minnesota, that the City accept the donation from the family of Marie Kojetin and the City Administrator be directed to express the community's appreciation.

Dated this 10th day of January, 2011.

/s/ Frank Yanish
MAYOR

/s/ Kevin Halliday
Attest: CITY CLERK

Item No. 8 Staff reviewed future agenda items with the Committee including Local Option Sales Tax, Rice Care Center Financing, and Deferred/Suspense Assessments. This matter was for information only.

Item No. 9 The Committee received the November Rice Trust Report. This matter was for information only.

The Finance Committee Report for January 3, 2011, was approved as presented and ordered placed on file in the City Clerk's Office upon motion by Council Member Anderson, seconded by Council Member Fagerlie, and carried.

The Public Works/Safety Committee Report for January 4, 2011, was presented to the Mayor and

NATION:
jetin, M
Aquatic
ater

RESOLUTION NO. 1

BE IT RESOLVED that the Mayor of the City of Willmar submitted a preliminary levy request of \$4,451,028;

BE IT RESOLVED by the City Council of the City of Willmar, Kandiyohi County, Minnesota, that the following sums of money be preliminary levied for the current year collectable in 2015, upon the taxable property in said City of Willmar for the following purposes:

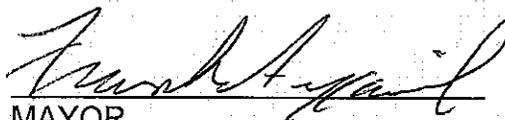
General Fund	<u>\$4,451,028</u>
	\$4,451,028

BE IT RESOLVED, that there is a sufficient sum of money in the Debt Service Funds of the City to pay principal and interest in 2015 on all outstanding bond issues, and the deferred annual tax levies previously certified to the County Auditor are hereby canceled;

BE IT FURTHER RESOLVED that a public hearing shall be scheduled for the 2015 proposed budget on December 1, 2014.

The City Clerk is hereby instructed to transmit a certified copy of this Resolution to the County Auditor of Kandiyohi County, Minnesota.

Dated this 29th day of September, 2014.


MAYOR

Attest:


CITY CLERK



**CITY OF WILLMAR, MINNESOTA
REQUEST FOR ADMINISTRATIVE
ACTION**

Agenda Item Number: _____

Meeting Date: September 29, 2015

Attachments: Yes No

ADMINISTRATOR ACTION

Date:

- | | |
|-----------------------------------|---------------------------------|
| <input type="checkbox"/> Approved | <input type="checkbox"/> Denied |
| <input type="checkbox"/> Amended | <input type="checkbox"/> Tabled |
| <input type="checkbox"/> Other | |

Originating Department: Community Education &
Recreation-Civic Center

Agenda Item: Office and Rental Room relocation project at the Civic Center.

Recommended Action: Approve a transfer of funds from the 2013 Capital Budget to allow for the relocation of the office from its current location to the Ticket Sales/Rental Room area of the Civic Center. We propose entering into an agreement with Cornerstone Construction in the amount of \$16,408.00 and to use money budgeted in the 2013 CIP allocation to replace the cedar shakes at the Civic Center. In addition to the cost of construction there will be less than \$1,000.00 needed to hire an electrician to complete the project.

The amount budgeted for the cedar shake project (\$60,000.00) is much less than the estimates (\$90,000+) that Troy has received for that work to be completed. Thus we believe that project needs to be revisited when the HVAC project is proposed as the current units on the roof of the CC will need to be removed from roof. We could/should consolidate those projects into the 2015 budget.

Background/Summary: When the addition was built at the Civic Center we looked at making these change but decided to wait and see if moving the office was a necessity. Now a number of years later it makes sense for us to relocate the office so that staff is near the entrance to the facility and the users of the facility will have easier access to staff in the building. We believe the operations of the Civic Center will benefit tremendously by making this change. The proximity between the office and concession stand will enhance staffs ability to communicate with part time employees working concessions. Cornerstone was the low bid of the two firms that submitted information and we believe they will do a very good job with this project.

Alternatives: Do not do this work and continue business as is today.

Financial Considerations: \$16,408 + a few hundred for electrical work to move a few switches/outlets.

Preparer: Steve Brisendine

Signature:

Comments:

CHESTER CONTRACTING, INC.

COMMERCIAL ♦ CONSTRUCTION MANAGEMENT ♦ RESIDENTIAL

August 21, 2014

Willmar Civic Center
2707 Arena Dr.
Willmar, MN 56201

RE: New office and skate room

Dear,

The Proposal for New Office Includes – \$14,000.00

Demolition – Concrete for in-ground safe. Ceiling tile for replacement and some grid for new walls.
Existing coiling doors, countertops, and glass.

Masonry – Patch in place of one of the coiling doors. (Other to be wood framed and sheetrock upon request.)

Rough Carpentry – Framing of two new walls for office and safe room. Frame in place of one coiling door.

Acoustical Ceiling – New ceiling tile and grid against wall.

Doors – One flush insulated hollow metal door and frame, primed, lockset with deadbolt, and kick plate.
One flush insulated hollow metal door and frame with a 24" x 30" tempered glass, primed, lockset and kick plate.

Sheetrock – 5/8" gypsum board on all rough carpentry walls. Mud and tape all joints.

Paint – Paint all patching and new walls.

HVAC – Move two registers.

Electrical – One extra light and separate switches for secretary office, main office, and safe room.

Option – Add \$1,544.00

Flooring – Carpet and base for secretary office and main office.

The Proposal for New Skate Room Includes – \$6,450.00

Demolition – Windows, door, and countertop.

Masonry – Patch in place of door and windows to be removed. (Excluding where pass-thru for new coiling door.)

Countertop – One countertop for service coiling door.

Paint – Paint new block patching only.

Coiling door – 6' x 4'8" CHI model 6522 aluminum coiling counter shutter with chain-hoist operation.

Option – Add \$1,750.00

Coiling door – Dynamic door clear anodized portcullis rolling grille lift ready with keyed bottom bar.



1020 HWY 71 North
Willmar, MN 56201
(320) 231-0727

General Contractor
"Design Build"

August 11, 2014

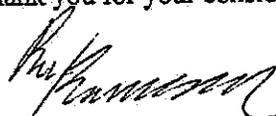
Willmar Civic Center
2707 Arena Drive
Willmar, MN 56201

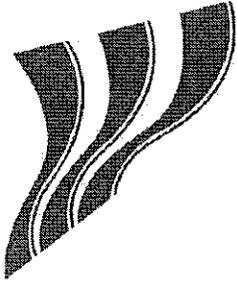
Proposal

Attn: Troy Ciernia
RE: Misc Remodeling

Bid #1: New office per walkthrough	<u>\$ 9,439.00</u>
Bid #2: New rental remodel per walkthrough	<u>\$ 6,969.00</u>
Bid #3: Remove and replace 9 metal hollow frames and doors per walkthrough	<u>\$ 30,422.00</u>
Bid #4: Install 5 new closers on the aluminum front entrance doors per walkthrough	<u>\$ 2,275.00</u>

Thank you for your consideration,


Ray Rasmussen
Cornerstone of Willmar, Inc.



**CITY OF WILLMAR, MINNESOTA
REQUEST FOR COMMITTEE ACTION**

CITY COUNCIL ACTION

Date:

Agenda Item Number: _____

Meeting Date: 9-22-14

Attachments: Yes No

- | | |
|-----------------------------------|---------------------------------|
| <input type="checkbox"/> Approved | <input type="checkbox"/> Denied |
| <input type="checkbox"/> Amended | <input type="checkbox"/> Tabled |
| <input type="checkbox"/> Other | |

Originating Department: Information Systems

Agenda Item: Reallocate \$27,779.4 from the 2014 Capital Projects budget for agenda software to purchase a new data backup system.

Recommended Action: The IS Coordinator is requesting that the funds for the agenda system software be re-appropriated for a data backup system which consists of a new server and software.

Background/Summary: The former IS Coordinator had requested funding for an agenda system on the 2014 CIP plan. There were no plans made on the introduction of a new agenda system and at this point no development has been done. Funding for an agenda system has been requested for 2016 on the Capital Improvement Program, which would allow a reasonable amount of time for the IS Department to pre-plan for a new system. The coordinator has determined that the data backup/disaster recovery system for the city is in need of being replaced. The current system is 5 years old and is in question of being able to successfully perform in the event of a hardware failure or disaster. This would also replace 3 servers that are 8 years old and out of warranty.

Alternatives:

Financial Considerations: The current amount in the CIP is 27,779.47 and the quote for the new system is 28,442.00. This would only require an additional expense of 662.53 from the IS Department.

Preparer: Ross Smeby, Information Systems Coordinator

Signature:

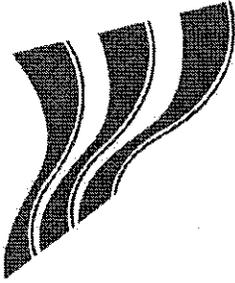
Comments:

Carol Cunningham

From: Ross Smeby
Sent: Tuesday, September 09, 2014 12:07 PM
To: Carol Cunningham
Subject: Committee Action Form
Attachments: Finance Committee CIP request 9-22-14.Revised.doc

Charlene has already looked at this, let me know if I need to make any changes.

Thanks,
Ross



**CITY OF WILLMAR, MINNESOTA
REQUEST FOR COMMITTEE ACTION**

Agenda Item Number: _____

Meeting Date: September 29, 2014

Attachments: Yes No

CITY COUNCIL ACTION

Date: October 6, 2014

Approved Denied
 Amended Tabled
 Other

Originating Department: Finance

Agenda Item: Reports

Recommended Action: Receive and review the following reports:
A) July Rice Hospital
B) 2nd Quarter Interest/Dividends
C) 2nd Quarter Investment Activity
D) June Investment/Cash Balances
E) 10-Year Investment Balance by Quarter
F) 10-Year Interest/Dividends by Quarter
G) August Rice Trust

Background/Summary: Periodically, Council reviews various financial reports.

Alternatives: N/A

Financial Considerations: Review Financial Status.

Preparer: Steve Okins, Finance Director

Signature:

Comments:

Rice Memorial Hospital
 Financial Statements
 July 31, 2014
Executive Summary

July was a negative month in terms of actual financial performance with Rice generating a loss on operations. July performance was only slightly improved compared to prior average monthly activity. Rice generated a loss of \$246,000 from operations in July with the primary contributing factor of a shift in Hospital revenues to Outpatient resulting in lower reimbursement for services performed. Total Operating Revenues were 0.1% greater than the prior three-month average and Net Operating Expenses were 0.4% less than the prior three-month average. YTD activity continued to be negative with the YTD Operating Loss at \$3.5 million compared to last year's YTD loss of \$1.2 million. Lower than projected Total Operating Revenues due to decreased reimbursement and deficits at Home Medical contributed to the negative performance. On a positive note, Expenses were 4.5% less than last year but this was not enough to offset the negative revenue variance.

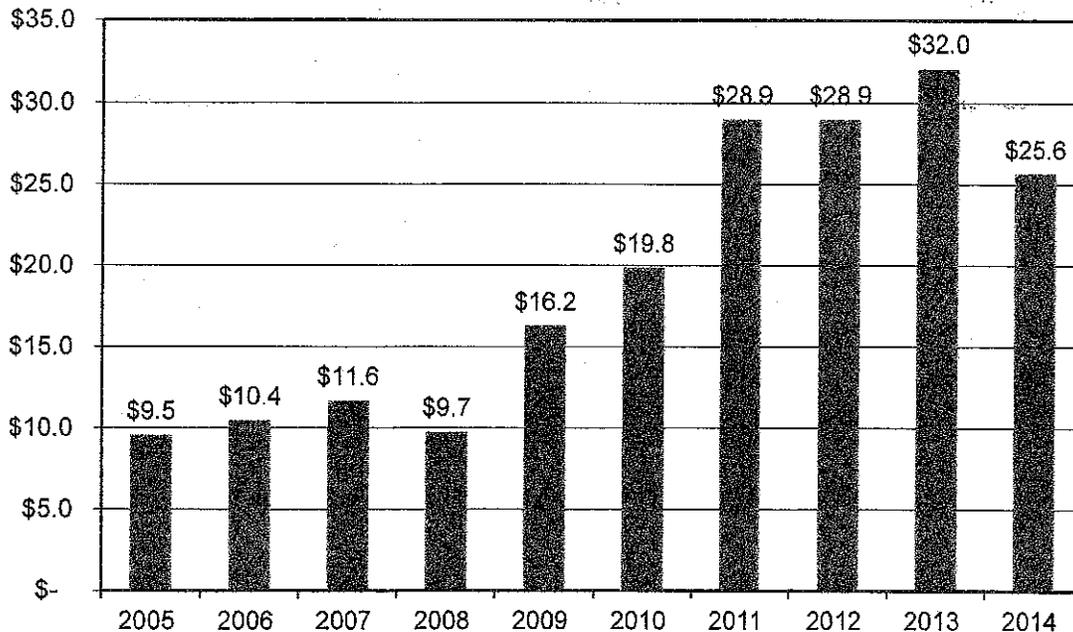
Here is a summary of key financial indicators:

	<u>Actual</u>	<u>Target</u>	<u>2013</u>	<u>2012</u>	<u>Benchmark</u>	<u>Actual - YTD</u>	<u>Desired</u>
Operating Margin-Month	-4.8%	2.0%	-			↓	↑
Operating Margin-YTD	-7.3%	2.0%	-3.2%	1.4%	2.2%	↓	
Excess Margin-Month	-4.5%	2.5%				↓	
Excess Margin-YTD	-5.9%	2.5%	-3.6%	2.4%	2.8%	↓	
EBIDA Margin-Month	6.1%	12.6%				↓	
EBIDA Margin-YTD	3.8%	12.6%	7.0%	11.6%	10.8%	↓	
Debt/Capitalization	46.7%	43.3%	46.3%	43.3%	38.7%	↑	
Net Days of Receivables	53	46	52	64	46	↑	↓
Days of Cash	109	117	128	114	131	↓	↑
Cash/Debt	53%	68%	64%	63%	87%	↓	↑

July 31, 2014 Balance Sheet:

The July Balance Sheet realized a decrease in Net Assets of \$2.7 million from December 31, 2013. Total Assets have decreased \$4.8 million while Total Liabilities have decreased \$2.0 million. The Total Asset decrease was due to a decrease in Current Assets of \$9.2 million; an increase in Assets Limited as to Use of \$312,000; an increase in Property, Plant, and Equipment of \$1.0 million, and an increase in Other Assets of \$3.1 million. The decrease in Current Assets was due to decreases in Cash due to poor financial performance, transfers to Investments, a reduction in Trustee Bond Reserves, a decrease in Receivables, and a decrease in Prepaid Expenses. Property, Plant, and Equipment has increased due to the Care Center Project and Home Medical projects. Other Assets have increased due to General Investment transfers from Cash and the investment in Willmar Medical Services. Cash & General Investments have decreased \$6.3 million since December 31, 2013 due to negative Operations and construction project payments.

**Cash & General Investments
(\$millions)**

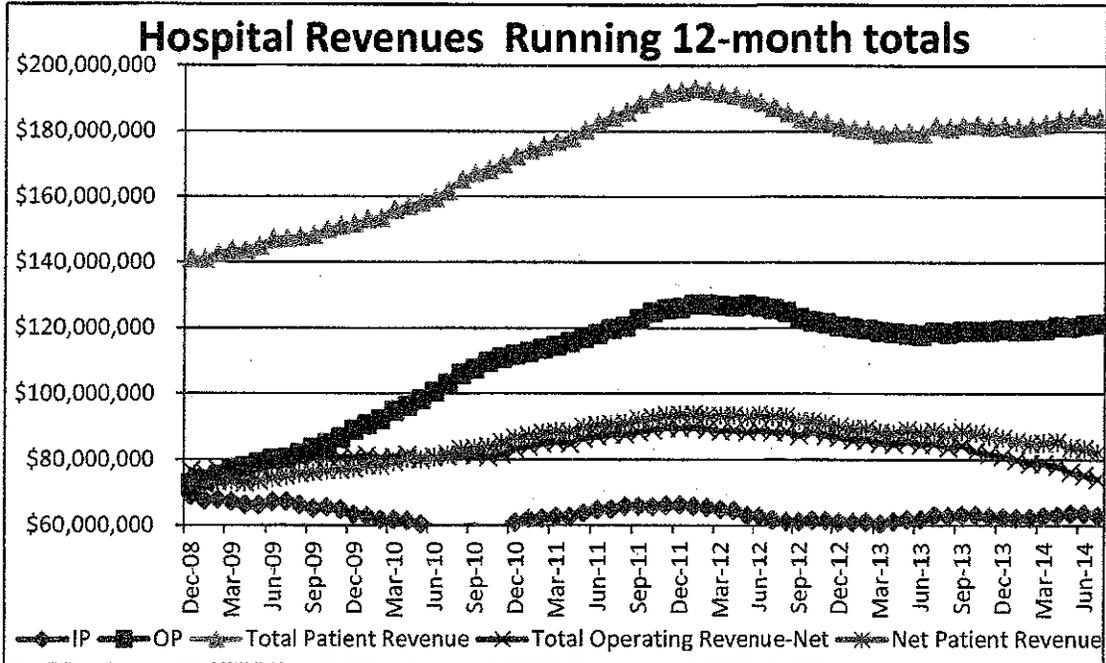


Liabilities have decreased due to lower Accounts Payable, Third-Party Settlements, and Debt Service payments. In the Net Asset section, Debt Service Reserves have increased with the 2013 Bond Issue and Specific Purpose Funds have decreased due to related activity.

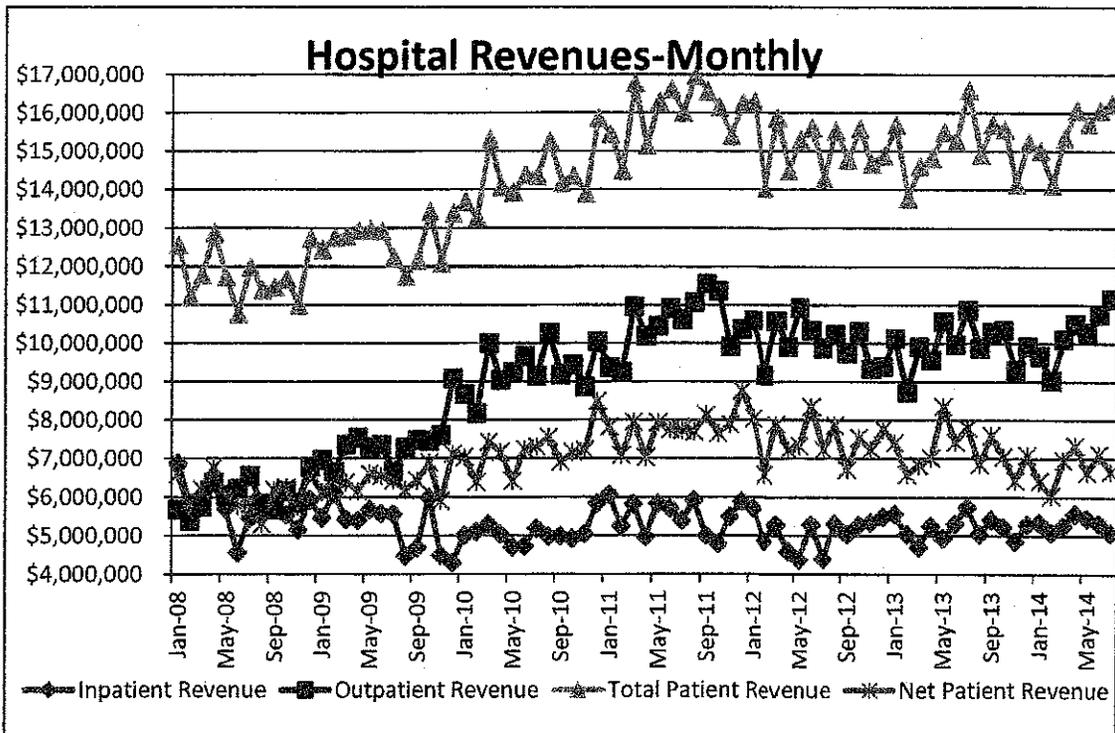
July 2014 Results:

The overall Net Operating Loss was \$246,000 compared to the prior three-month average Operating Loss of \$288,000. Total Patient Revenues were 2.3% higher than the 3-month average while Total Operating Revenues were only 0.1% higher than the average. Hospital Total Operating Revenues were 0.8% less than the three-month average with Inpatient Revenues 6.8% less than average and Outpatient Revenues 6.1% greater than the average. Inpatient Revenues were lower due to lower Women and Children's and Surgery activity. Outpatient Revenues increased as the result of higher revenues in

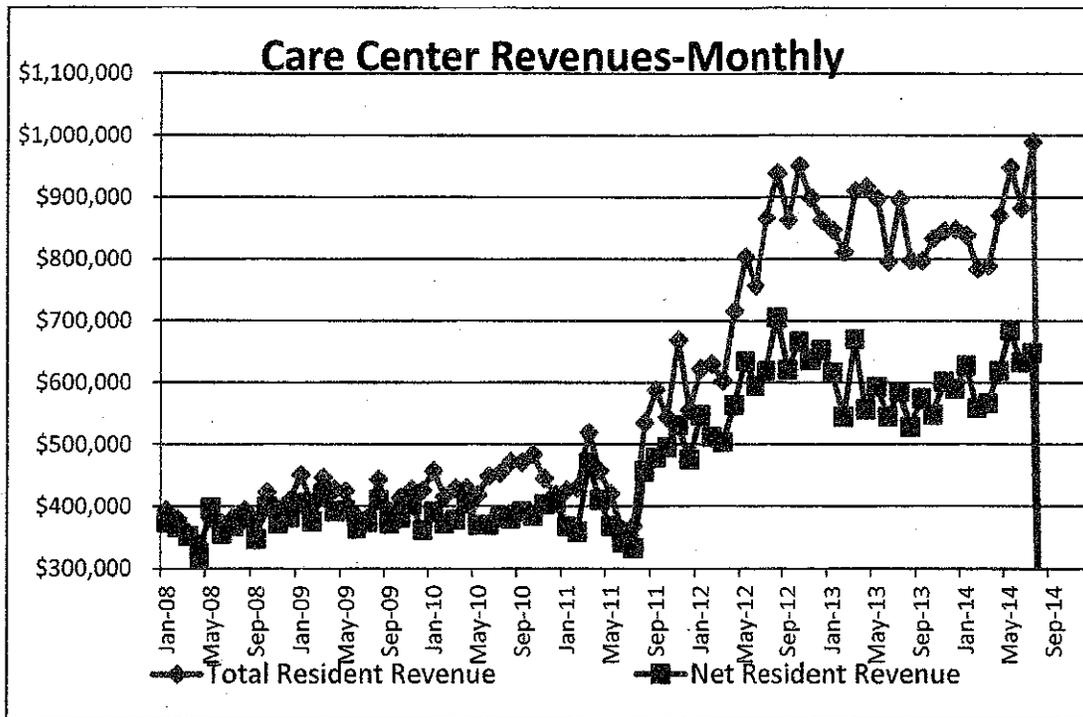
numerous departments. As shown in the graph below, Total Patient Revenues have been steady or slightly increasing for the past year but Total Operating Revenue has continued its downward trend.



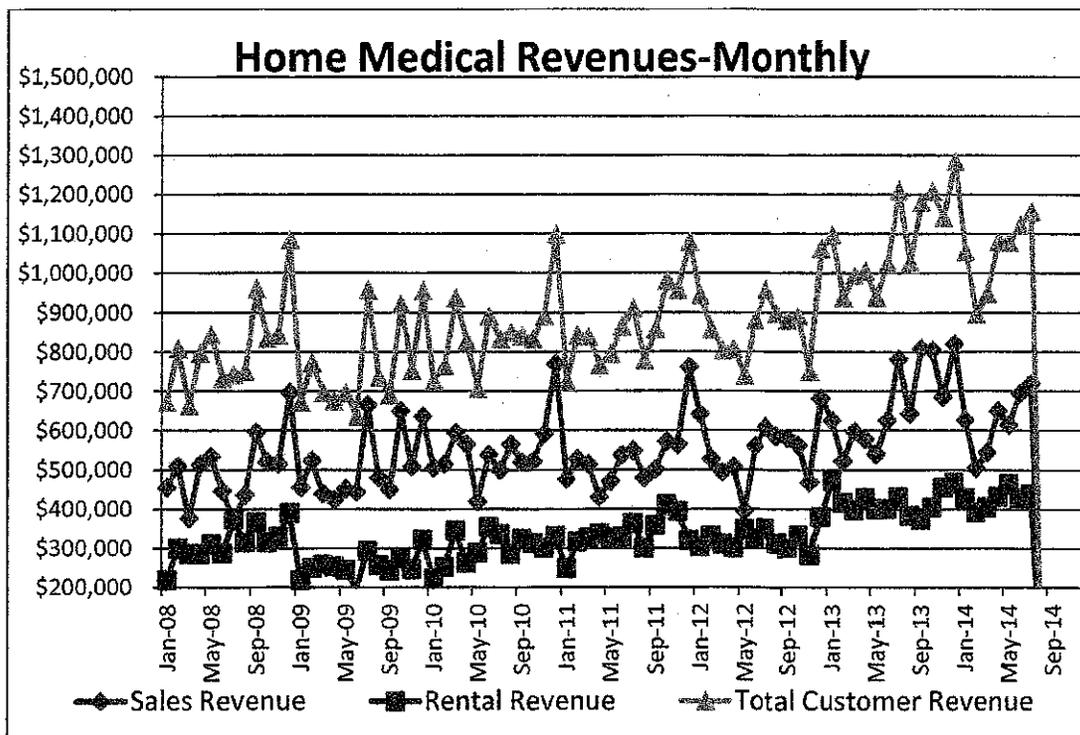
The next graph depicts monthly Hospital revenues. This graph demonstrates a couple of trends that are trending positive and a couple that are trending negative. The Total Patient and Outpatient Revenue lines have trended upward the last few months. However, the Inpatient Revenue and Net Patient Revenue lines have trended downward over the past few months.



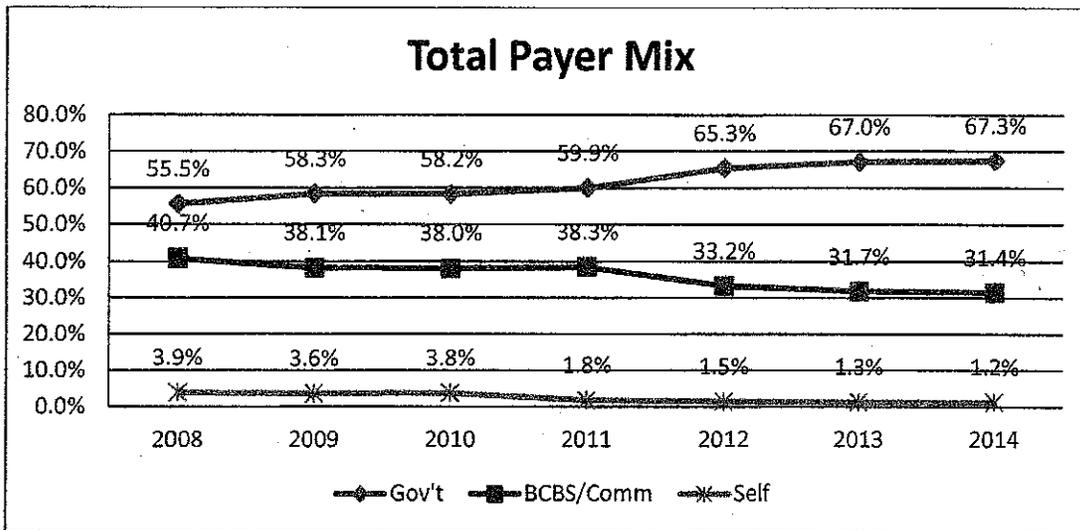
Care Center Total Operating Revenues were higher than the average by 0.5% which should continue to increase into the 3rd and 4th Quarters as occupancy is increasing.



Home Medical Gross Sales were higher and have continued to trend up since February 2014. Sales Revenues continue to climb as activity and demand slowly improves while Rental Revenues were relatively stable.



Total Deductions from Revenue were 7.9% greater than the three-month average which was due to the continued lower reimbursement rates and the shift to Outpatient Revenues, which are reimbursed lower than Inpatient Revenues. Payer Mix has stabilized in 2014 with a slight increase in Government payment sources. The Hospital's reimbursement rate for the month was 40.98% compared to the 2013 rate of 46.57% and prior 2014 quarters of 44.0%. The lower reimbursement rate yielded a negative revenue variance of \$490,000 for the month. Rice has entered the last quarter of lower Medicare reimbursement due to the past year not qualifying for Geographic Reclassification. Effective October 1, 2014, Rice Hospital will be reclassified to the St. Cloud area, which will increase annual Medicare reimbursement by at least \$1.0 million. Uncompensated Care was significantly less than the average while Bad Debts were 9.5% greater than the average.

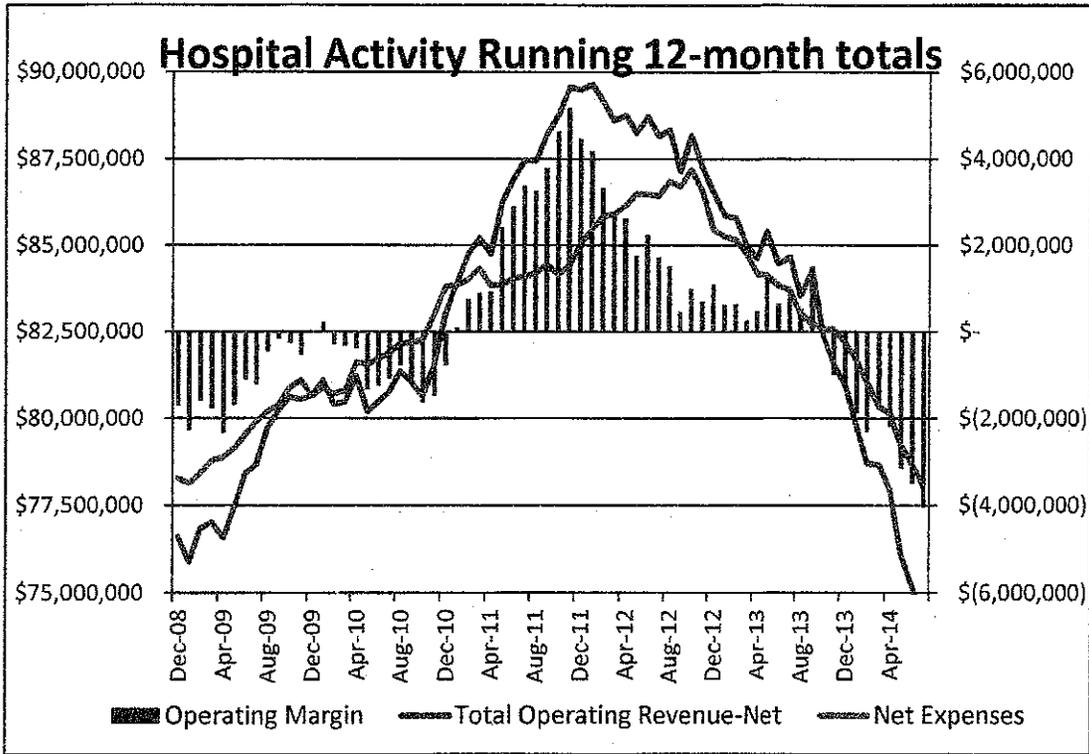


Other operating revenues were 24.9% greater than the average but similar to the past couple of months. Net WMS activity at Rice was less than the average by 1.9% due to lower Imaging and Oncology activity.

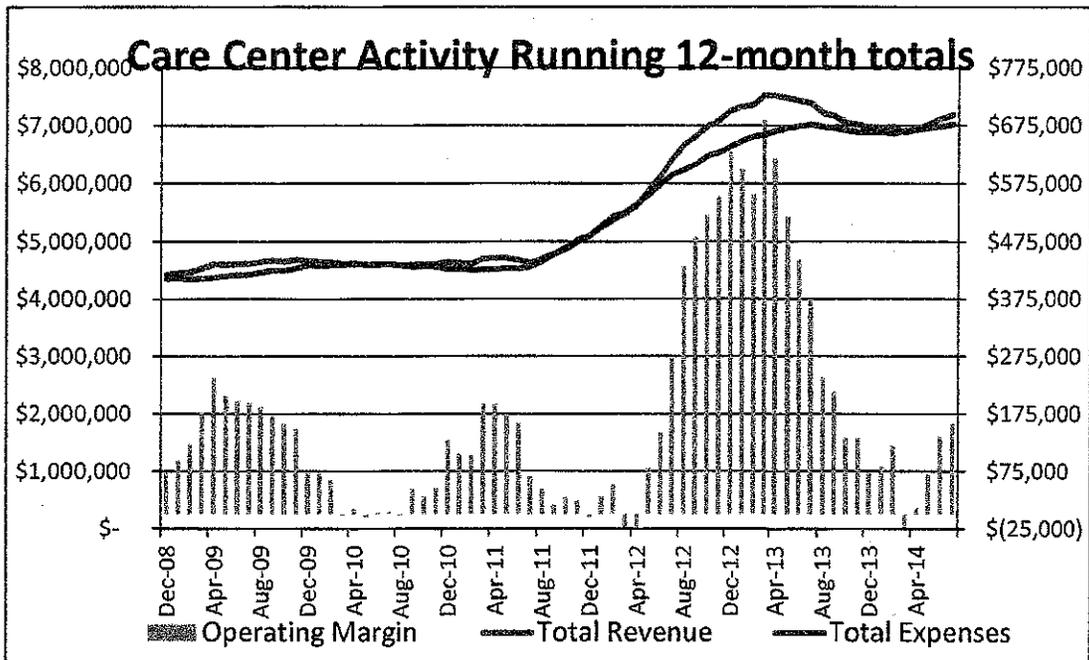
Net Expenses were \$7.7 million, 0.4% less than the three-month average. Expenses were mixed for the month with Salaries 1.1% (\$41,000) less than average, Contract Labor 0.3% (\$1,000) less than average, and Benefits at the average. Salaries were lower even with the increased activity; Contract Labor was less due to lower Hospital contracted services; and Benefits were at the average. The Hospital Compensation Ratio was 55.5% for the month compared to the target of 51% and the 2nd Quarter average of 54.8%. Supplies were 9.4% (\$90,000) higher than average due to Home Medical Sales. Drugs were 7.6% (\$29,000) less than average due to lower Oncology activity. Purchased Services were 11.8% lower due to Administration and Outreach; Repairs & Rentals 9.0% lower due to numerous departments; Utilities 2.2% higher; Insurance 1.8% lower; Patient Related Travel 10.4% lower due to numerous departments; Education, Travel, and Dues 28.0% lower; and Other 55.7% lower. Capital Costs were higher with Depreciation 1.9% higher and Interest 0.2% lower. Taxes were 0.6% higher.

Non-operating activity was lower than the three-month average by \$109,000 due to Unrealized Losses on Investments. Investment Income was higher due to increases in Long-Term Investments.

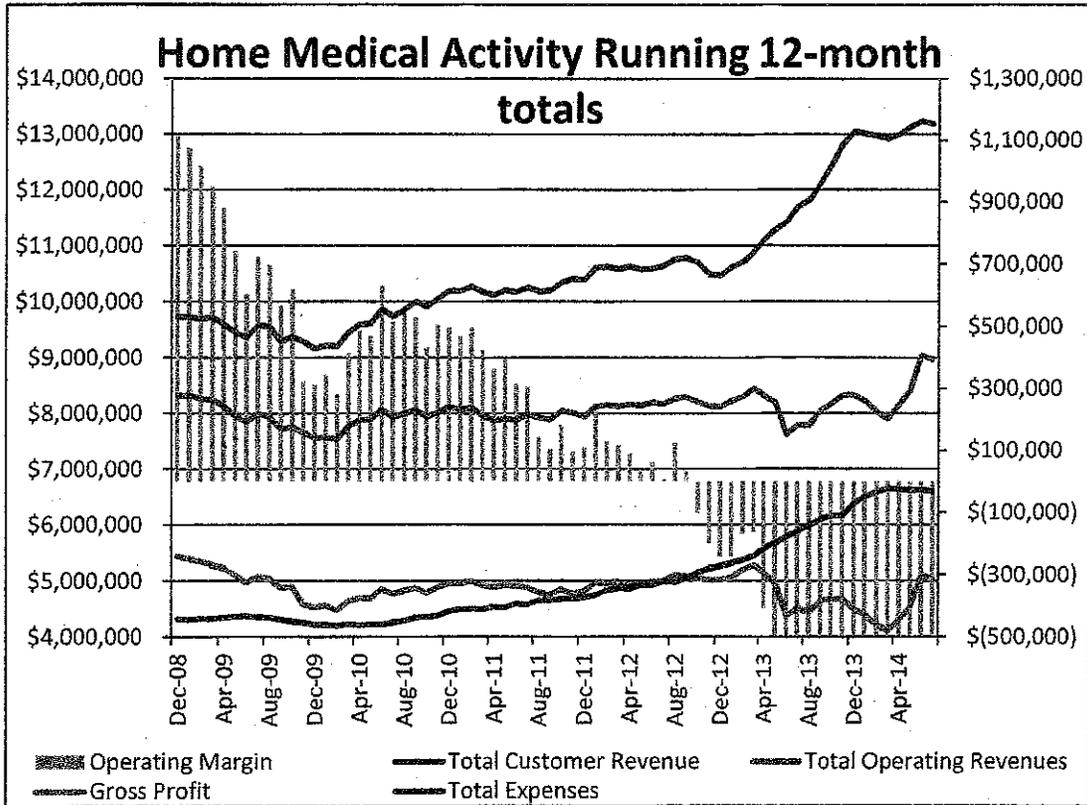
The Hospital generated Operating Losses of \$190,000 compared to three-month average Operating Losses of \$235,000. Total Operating Revenues and Net Operating Expenses were flat compared to average.



Care Center activity generated Operating Income of \$10,000 compared to average Operating Income of \$39,000. Net Resident Revenues were flat with a 5.2% increase in Net Operating Expenses, which pushed down Operating Income.



Home Medical activity generated Operating Losses of \$57,000 compared to average Operating Losses of \$78,000. Revenues were higher in July by 7.1% while Expenses were 3.4% higher.



July YTD Summary

The YTD Operating Loss was \$3.5 million compared to last year's Operating Loss of \$1.2 million and 2012 YTD Operating Income of \$242,000. Results have declined at the start of the 3rd Quarter compared to 2nd Quarter 2014 but still improved from 1st Quarter 2014 and 4th Quarter 2013. Total Operating Revenues were 8.7% less in 2014 compared to 2013 and 12.1% less than 2012. Hospital Inpatient and Outpatient Revenues have increased slightly over the past two years but this was mainly attributed to the annual 3% rate increases. Inpatient Revenues were 1.5% higher than 2013 and 7.5% higher than 2012. Outpatient Revenues were 2.5% higher than 2013 and 0.1% higher than 2012. Care Center Revenues were 0.5% higher than 2013 and 22.1% greater than 2012. Home Medical Revenues were 1.8% higher than last year and 22.5% higher than 2012.

The Revenue decreases were further compounded by the reimbursement decreases experienced by the Hospital. Consolidated Deductions from Revenues were 7.9% higher than 2013 and 16.0% higher than 2012. With a minimal increase in Patient Revenues of 2.0%, the increases in Deductions from Revenues have pushed down Net Patient Revenues 4.0% from 2013 and 6.5% from 2012. Further compounding these negative trends was the lower than projected WMS performance, which lowered Other Operating Revenues by 12.3% from 2013 and 12.8% from 2012. WMS activity at Rice which transfers net revenues back to WMS has increased 10.4% from 2013 and 15.3% from 2012.

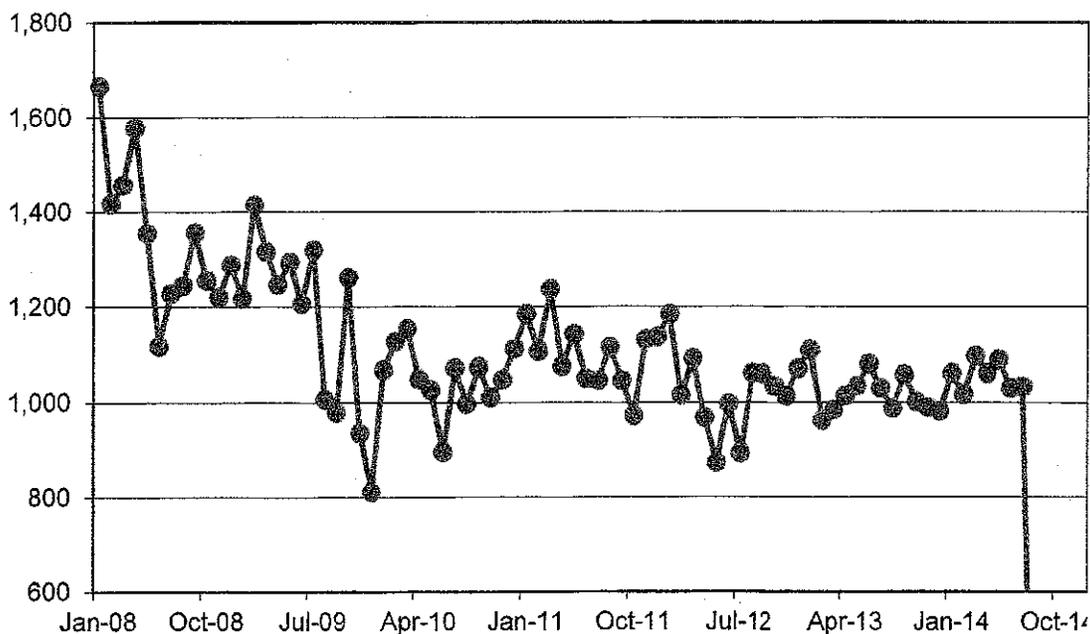
On a positive note, Expenses have also trended downward but at slower rate than Revenues. 2014 Net Operating Expenses were 4.5% lower than 2013 and 5.5% less than 2012. Expense reductions have been realized in Salaries (0.7% lower than 2013/1.2% higher than 2012), Supplies (4.2%/2.2%), Drugs (33.6%/49.4%), Repairs (6.8%/5.2% higher), Patient Related Travel (10.7%/0.6%), Education & Travel (17.0%/12.8%), and Other (3.6%/25.5%). Expense increases have been realized in Contract Labor (27.9%/17.8%) (Medical Oncology and Care Center Therapy), Benefits (5.5%/5.2%) (Health Insurance), Purchased Services (12.1%/0.1% lower), Utilities (8.4%/6.6%), Insurance (5.3%/7.0%), Depreciation (6.3%/8.7%), Interest (9.7%/7.2% lower), and Taxes (0.9%/7.2%).

Non-Operating Income has increased significantly this year compared to 2013. Non-Operating Income was \$677,000 in 2014 compared to Non-Operating Losses of \$153,000 in 2013. Investment Income was higher by 11.2% (\$43,000) but the largest factor were the Unrealized Gains in 2014 compared to Unrealized Losses in 2013. Gains in 2014 were \$286,000 compared to Losses in 2013 of \$641,000.

Statistical and Volume Summary

Patient days were four (0.4%) greater than forecast with admissions 16 (5.4%) less than forecast yielding an increase in length of stay of 9.7% for the month. Compared to the prior year, patient days were four (0.4%) greater with admissions 38 (12.1%) less. The average daily census for the month was 33.3 compared to forecast of 33.2 and 33.2 last year but lower than the 34.9 monthly average.

Hospital Patient Days

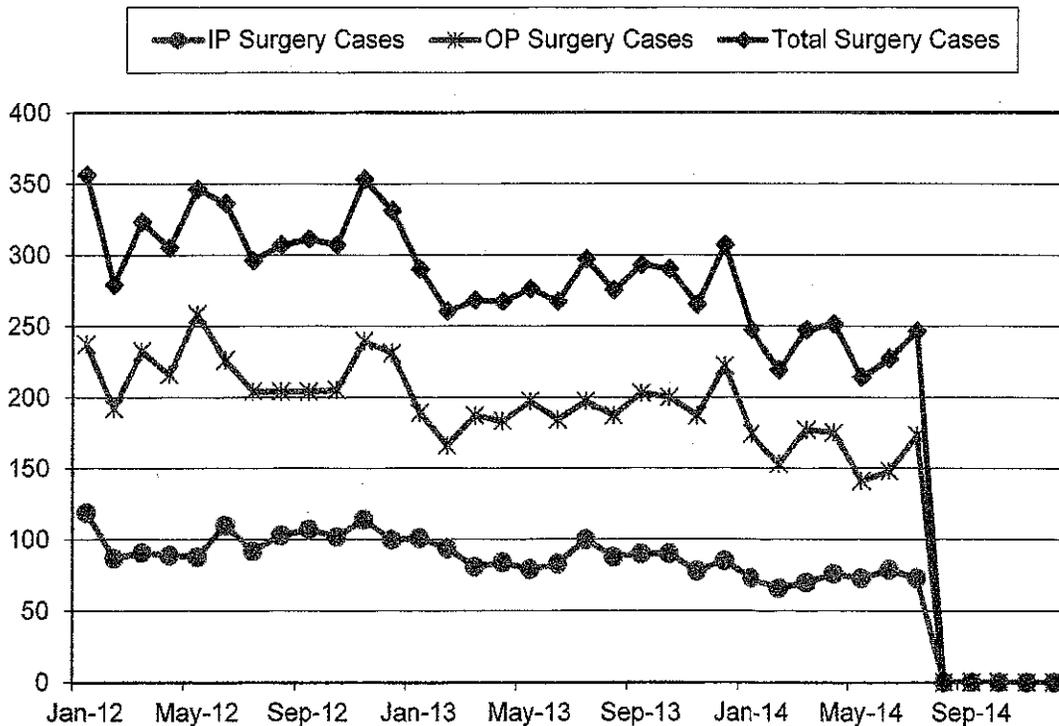


Observation patients were 31.8% less than forecast and 44.2% less than last year. Medicare case mix was 6.8% less than forecast and 8.4% less than last year. The overall case mix was 5.5% less than forecast and 5.2% less than last year. Overall activity as measured in adjusted admissions was 4.5% greater than forecast but 2.8% less than last

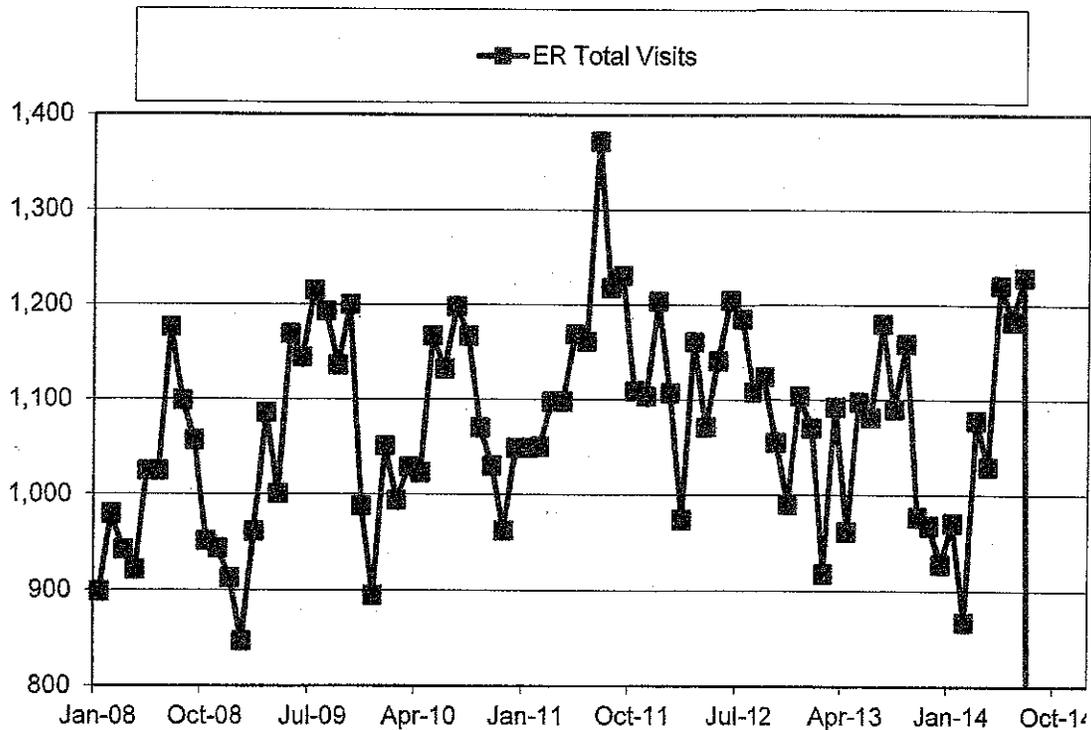
year while adjusted patient days were 10.9% greater than forecast and 11.1% greater than last year. Care Center resident days were 6.7% less than forecast with a 69.2 average daily census. Case mix for the month was 5.4% greater than forecast and 2.8% greater than last year and 2.5% greater than the average.

YTD patient days were 177 (2.5%) greater than forecast with admissions 90 (4.4%) less than forecast yielding an increase in length of stay of 7.6%. Compared to the prior year, patient days were 172 (2.4%) greater with admissions 85 (4.2%) less than last year yielding a 7.3% increase in Length of Stay. The average daily census was 34.8 compared to the forecast of 34.0 and 34.0 last year. Observation patients were 20.6% less than forecast and 22.2% less than last year. Medicare case mix was 1.2% less than forecast and 3.8% less than last year while the overall case mix was 2.5% less than forecast and 3.0% less than last year. Overall activity as measured in adjusted admissions was 3.3% less than forecast and 3.5% less than last year while adjusted patient days were 3.6% greater than forecast and 2.9% greater than last year. Deliveries were 4.6% less than forecast and 7.2% less than last year. Care Center resident days were 5.7% less than forecast with a 61.8 average daily census and the case mix was 2.3% greater than forecast and 0.8% greater than last year.

Ancillary departments were mixed for the month. Surgery & GI cases were 17.2% less than forecast, 17.2% less than last year and 6.5% greater than the three-month average. Inpatient activity was 22.3% less than forecast and 27.0% less than last year while Outpatient activity was 14.8% less than forecast and 12.2% less than last year. YTD Surgery cases were 18.6% less than forecast, 14.2% less than 2013, and 18.6% less than 2012. IP cases 21.8% less than forecast and 18.0% less than last year and OP cases 17.1% less than forecast and 12.4% less than last year.



Emergency Room visits were 12.5% greater than forecast for the month, 4.2% higher than last year, and 7.4% greater than the three-month average. YTD visits were at forecast, 2.4% greater than 2013, but 3.4% less than 2012.



Monthly Laboratory tests were 10.0% greater than forecast, 7.8% greater than last year, and 7.2% greater than average. Medical Imaging procedures were 2.7% greater than forecast, 2.8% less than last year, and 2.9% less than average. Radiation Oncology treatments were 20.2% less than forecast, 25.1% less than last year, but 10.5% greater than average. Medical Oncology visits were 11.6% less than forecast, 5.7% less than last year, and 28.2% less than average. Dialysis treatments were 21.9% greater than forecast, 15.6% greater than last year, and 2.1% greater than average; Rehab visits were 9.4% greater than forecast, 2.9% greater than last year, and 0.7% greater than average; Hospice visits were 0.4% less than forecast, 8.8% less than last year, and 3.1% less than average; and Ambulance runs were 11.3% greater than forecast, 4.7% greater than last year, and 6.9% greater than average.

YTD Laboratory tests were 2.0% greater than forecast, 2.5% greater than last year, but 4.0% less than 2012. Medical Imaging procedures were 2.4% greater than forecast, 4.1% greater than last year, but 4.3% less than 2012. Radiation Oncology treatments were 34.4% less than forecast, 42.9% less than last year, and 58.4% less than 2012. Medical Oncology visits were 13.5% greater than forecast, 15.3% greater than last year, and 4.6% greater than 2012. Dialysis treatments were 18.4% greater than forecast, 21.2% greater than last year, and 30.0% greater than 2012; Rehab visits were 4.3% greater than forecast, 5.6% greater than last year, and 4.6% greater than 2012; Hospice visits were 2.1% greater than forecast, 1.6% greater than last year, but 2.8% less than 2012; and Ambulance runs were 6.5% greater than forecast, 7.3% greater than last year, and 6.1% greater than 2012.

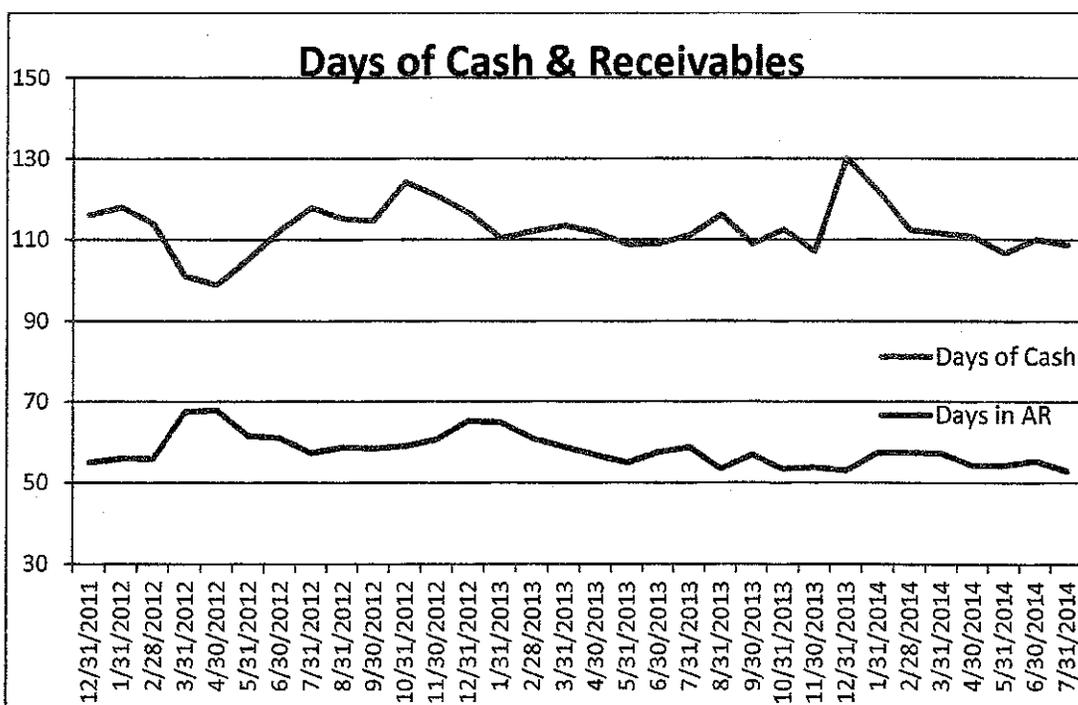
Full Time Equivalents (FTE's) for the month were 784 compared to a forecast of 791, a positive variance of 0.8%. This compared to last year's total of 813, a positive variance of 3.5%. Hospital FTE's were 1.0% less than forecast and 4.6% less than last year; Care Center was 13.1% greater than forecast and 7.1% greater than last year; and Home Medical 12.6% less than forecast, 5.8% less than last year, and 2.5% less than average.

YTD FTE's were 790 compared to a forecast of 791, a positive variance of 0.2%. This compared to last year's total of 803, a positive variance of 1.6% and a 1.6% positive variance from 2012. Hospital FTE's were 0.2% greater than forecast, 2.2% less than last year, and 3.2% less than 2012; Care Center was 5.3% greater than forecast, 0.6% less than last year, and 2.2% less than 2012; and Home Medical was 7.9% less than forecast, 0.8% greater than last year, and 13.9% greater than 2012.

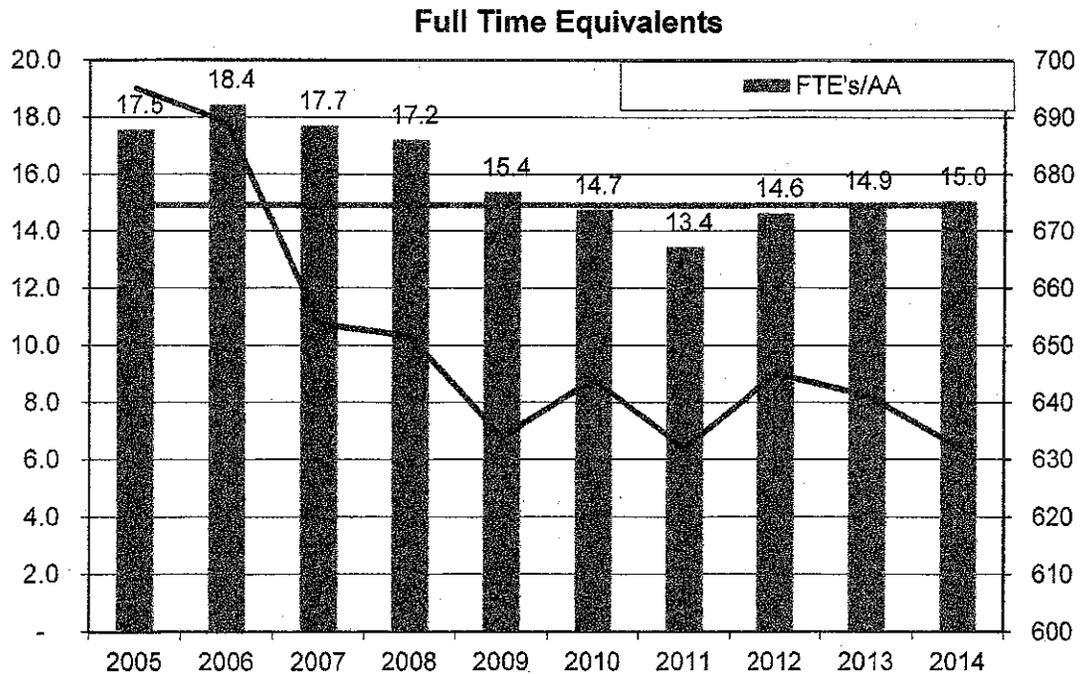
Key Performance Indicators

The Operational indicators were negative for the month compared to forecast and last year. Consolidated Operating Margin was -4.8% for the month and YTD was -7.3% compared to the forecast of 2.0% and last year's -3.2%. Excess Margin was -4.5% for the month and YTD was -5.9% compared to the forecast of 2.5% and last year's -3.6%. EBIDA Operating Margin was 6.1% for the month and 3.8% YTD compared to the forecast of 12.6% and last year's 7.0%.

The Financial ratios indicate that the Debt/Capitalization ratio of 46.7% was higher than the forecast of 43.3%; last year's 46.3%, and the targeted ceiling of 45%. Debt Service Coverage was 1.5 compared to the forecast of 3.2 and last year's 1.8. Days in accounts receivable were 53 compared to the forecast of 46 and last year's 52. Days of Cash were 109 compared to the forecast of 117 and last year's 128. The Cash/Debt ratio was 53% compared to the forecast of 68% and last year's 64%. The Financial Strength Index was a -1.49 compared to the forecast of 0.79 and -0.52 last year.



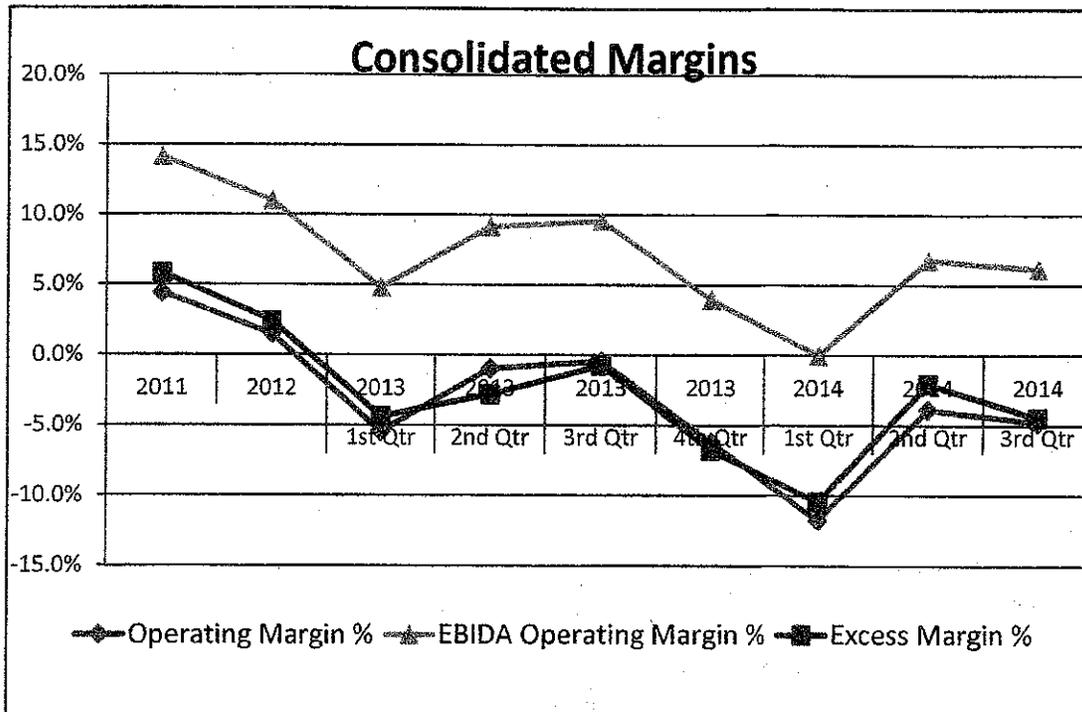
Hospital productivity ratios in terms of staffing were lower than forecast with FTE's per adjusted admit at 13.7 for the month but 15.0 YTD compared to the forecast of 14.4 and last year's ratio of 14.9. FTE's per adjusted patient day were 3.7 for the month and 4.0 YTD compared to the forecast of 4.1 and 4.2 last year.



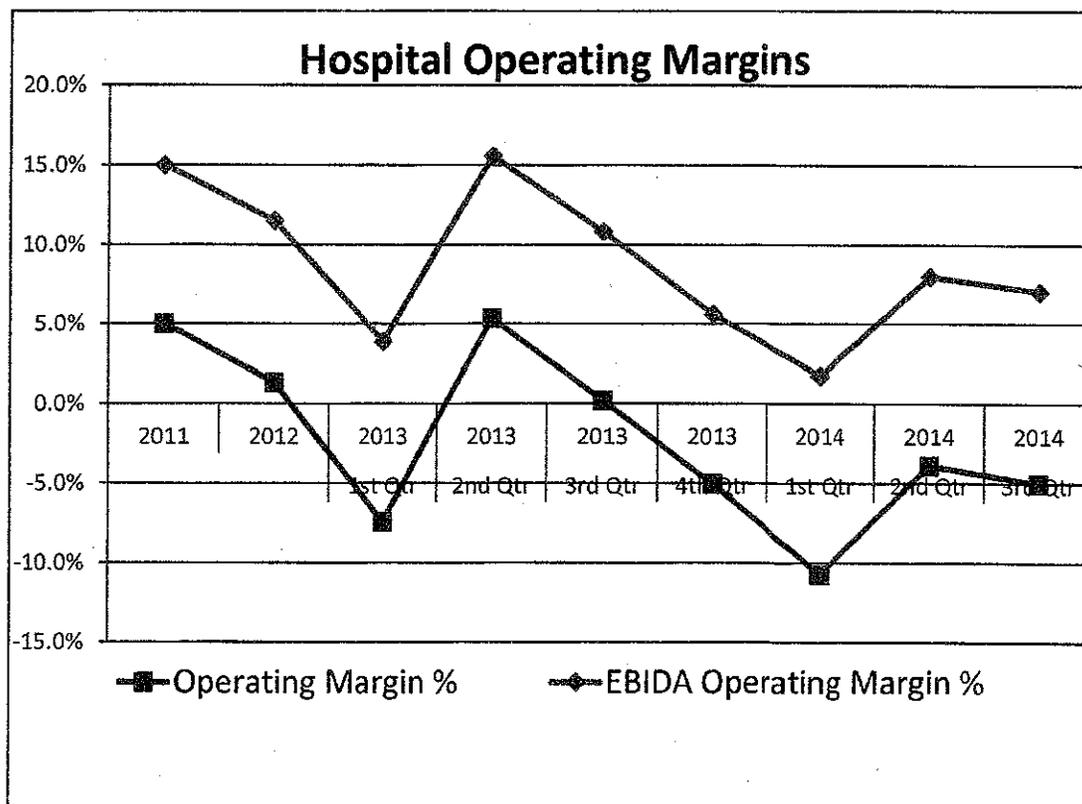
The Controllable Expense/Adjusted Admit was \$7,574 for the month and \$8,196 YTD compared to the forecast of \$7,922 and last year's \$8,255. Bad Debt ratio was 2.4% YTD compared to the 1.9% forecast and significantly better than the benchmark of 7.4%. Capital Expense ratio was 9.5% YTD compared to 9.3% forecast, 9.1% last year, and the benchmark of 6.9%. Care Center Hours per Resident Day were 6.7 for the month and 7.0 YTD compared to the forecast of 6.5 and 6.6 last year. Sales per FTE at Home Medical were \$182,500 for the month and \$157,000 YTD compared to the forecast of \$191,600 and \$161,600 last year. Inventory Turns were 4.2 YTD compared to 4.7 last year.

Key Performance Indicators by Entity

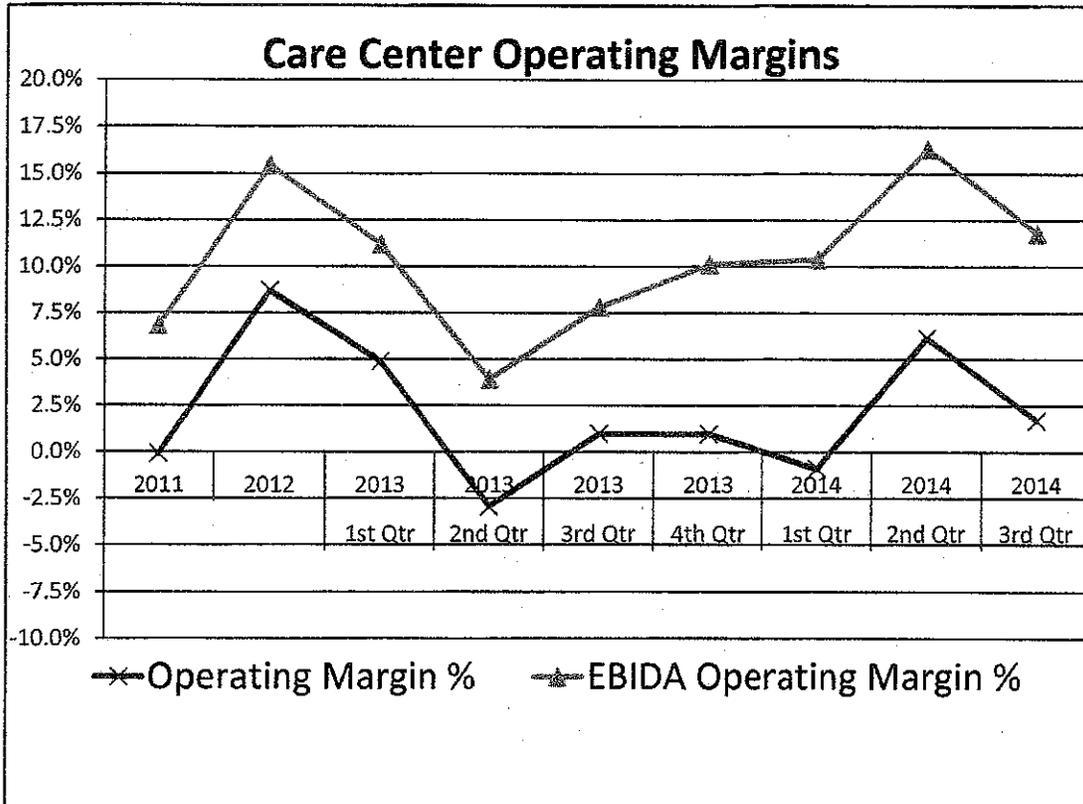
The Consolidated Margins experienced a slight negative shift in 3rd Quarter 2014 compared to 2nd Quarter performance. Performance was below break-even for the quarter. Patient activity has stabilized or increased in many departments and expenses have declined but the shift to Hospital Outpatient activity in the 3rd Quarter pushed down reimbursement contributing to the Operating Loss.



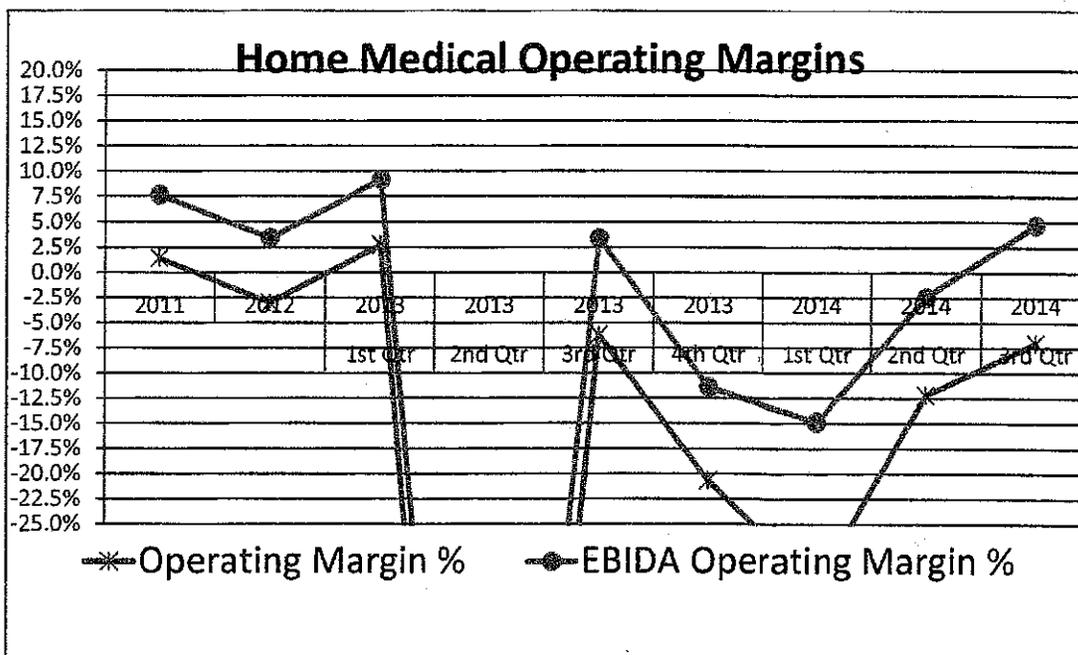
The Hospital activity declined in 3rd Quarter 2014 from 2nd Quarter 2014 but was still improved from the negative 1st Quarter results. The decline in Hospital profitability drove the poor performance in 1st Quarter 2014 due to the decreased volumes and reimbursement. Quarterly results have consistently been lower since 2nd Quarter 2013.



Care Center activity has steadily improved since 2nd Quarter 2013 even with the construction projects disrupting the operation. 3rd Quarter 2014 results were profitable but a slight decline from 2nd Quarter 2014 results.



Home Medical financial performance continued to improve in 3rd Quarter 2014 from 2nd Quarter results. Although Home Medical was not yet at a break-even from Operations, Operating EBIDA Margin was positive.



**RICE MEMORIAL HOSPITAL
CONSOLIDATED
BALANCE SHEET**
For the Seven Months Ending July 31, 2014

	July 2014	12/31/13	Variance	12/31/12	Variance	12/31/11	Variance
1 ASSETS							
2 CURRENT ASSETS							
3 CASH AND CASH EQUIVALENTS	\$999,532	\$9,357,157	(\$8,357,625)	\$2,999,489	(\$1,999,957)	\$3,728,757	(\$2,729,225)
4 TRUSTEE BOND AGREEMENTS - CURRENT	2,076,713	2,379,838	(303,125)	2,393,907	(317,193)	2,130,440	(53,727)
5 ACCOUNTS RECEIVABLE NET	14,087,299	14,513,548	(426,249)	18,416,955	(4,329,656)	16,143,018	(2,055,719)
6 OTHER RECEIVABLES	439,777	437,453	2,324	626,156	(186,379)	521,975	(82,198)
7 INVENTORY	2,221,032	2,117,850	103,183	1,881,543	339,490	1,858,419	362,614
8 PREPAID EXPENSES	677,199	991,750	(314,551)	1,080,525	(403,326)	1,517,862	(840,662)
10 TOTAL CURRENT ASSETS	20,501,552	29,797,596	(9,296,044)	27,398,573	(6,897,021)	25,900,470	(5,398,918)
11 ASSETS LIMITED AS TO USE							
13 HELD BY TRUSTEES - BOND AGREEMENTS	3,776,634	3,571,279	205,356	3,181,089	595,545	3,731,642	44,993
15 REMAINDER UNITRUST - RECEIVABLE	47,522	47,522	-	43,996	3,526	47,976	(454)
16 ENDOWMENT FUND - INVESTMENTS	3,067,514	2,960,184	107,330	2,616,990	450,524	2,466,271	601,242
18 TOTAL ASSETS - USE IS LIMITED	6,891,670	6,578,984	312,686	5,842,075	1,049,595	6,245,889	645,781
19 PROPERTY PLANT & EQUIPMENT							
21 PROPERTY PLANT & EQUIPMENT	140,567,843	136,903,754	3,664,089	132,297,068	8,270,776	129,292,102	11,275,742
22 LESS: ACCUMULATED DEPRECIATION	(78,324,823)	(75,712,695)	(2,612,128)	(72,741,611)	(5,583,212)	(67,522,491)	(10,802,332)
24 NET PROPERTY, PLANT & EQUIPME	62,243,020	61,191,059	1,051,961	59,555,457	2,687,564	61,769,611	473,409
25 OTHER ASSETS							
27 INVESTMENTS - FIXED INCOME	24,613,563	22,595,563	2,018,000	25,941,901	(1,328,337)	25,125,564	(512,001)
28 INVESTMENTS - SHR	439,455	439,455	-	425,186	14,269	411,413	28,042
29 INVESTMENTS - WMS	4,825,070	3,769,317	1,055,753	3,647,124	1,177,945	3,335,316	1,489,753
30 INVESTMENTS - LAKE REGION HMS	49,219	49,219	-	49,219	-	49,219	-
30 INVESTMENTS - VHAUM CSC	54,963	54,963	-	79,963	(25,000)	79,136	(24,173)
32 GOODWILL, NET	83,948	84,722	(774)	86,056	(2,108)	83,948	-
33 DEFERRED DEBT ACQUISITION COSTS	-	-	-	200,398	(200,398)	518,347	(518,347)
36 TOTAL OTHER ASSETS	30,066,218	26,944,020	3,122,198	30,380,628	(314,410)	29,469,777	596,441
38 TOTAL ASSETS	\$119,702,460	\$124,511,659	(\$4,809,199)	\$123,176,733	(\$3,474,273)	\$123,385,747	(\$3,683,287)
40 LIABILITIES AND NET ASSETS							
42 CURRENT LIABILITIES							
43 CURRENT MATURITIES OF LTD	\$1,894,765	\$1,730,232	\$164,533	\$2,290,275	(\$395,510)	\$1,981,181	(\$86,416)
44 ACCOUNTS PAYABLE - TRADE	1,362,266	1,939,719	(577,453)	1,730,604	(368,338)	1,563,350	(201,084)
45 EST. THIRD PARTY PAYOR SETTLEMENTS	(83,232)	192,060	(275,292)	(29,504)	(53,728)	217,700	(300,932)
46 ACCRUED SALARIES, WAGES AND BENEFITS	11,321,649	11,135,015	186,634	10,992,653	328,996	10,751,022	570,628
47 ACCRUED INTEREST AND DUE TO WMS	2,380,982	2,093,781	287,201	2,089,775	291,207	2,449,639	(68,656)
49 TOTAL CURRENT LIABILITIES	16,876,431	17,090,807	(214,376)	17,073,804	(197,373)	16,962,892	(86,461)
51 LONG TERM DEBT (LESS CURRENT)	47,928,045	49,770,570	(1,842,525)	45,957,263	1,970,782	49,270,010	(1,341,965)
53 TOTAL LIABILITIES	64,804,476	66,861,377	(2,056,901)	63,031,067	1,773,410	66,232,902	(1,428,426)
54 COMMITMENTS AND CONTINGENCIES							
56 NET ASSETS							
58 RESTRICTED FUNDS							
59 DEBT SERVICE AND RESERVE	3,776,634	3,571,279	205,356	3,181,089	595,545	3,731,642	44,993
60 SPECIFIC PURPOSE FUND	139,152	270,286	(131,134)	88,338	50,815	74,593	64,560
61 PERMANENT ENDOWMENT	3,067,514	2,960,184	107,330	2,616,990	450,524	2,466,271	601,242
62 CURRENT YEAR INCOME	(2,921,200)	(3,428,035)	506,835	2,430,598	(5,351,799)	6,006,621	(8,927,821)
63 UNRESTRICTED	50,835,884	54,276,569	(3,440,685)	51,828,651	(992,767)	44,873,718	5,962,166
65 TOTAL NET ASSETS	54,897,984	57,650,282	(2,752,298)	60,145,666	(5,247,682)	57,152,845	(2,254,861)
67 TOTAL LIABILITIES AND NET ASSET	\$119,702,460	\$124,511,659	(\$4,809,199)	\$123,176,733	(\$3,474,273)	\$123,385,747	(\$3,683,287)

15

RICE MEMORIAL HOSPITAL CONSOLIDATED
For the Month Ending

	July 2014	Prior 3 Mo Average	% Var	June 2014	% Var	May 2014	% Var	April 2014	% Var
OPERATING REVENUE									
INPATIENT REVENUE	\$5,069,065	\$5,440,079	(6.8%)	\$5,315,652	(4.6%)	\$5,439,462	(6.8%)	\$5,565,123	(8.9%)
OUTPATIENT REVENUE	11,149,812	10,509,575	6.1%	10,747,999	3.7%	10,279,196	8.5%	10,501,529	6.2%
RICE CARE CENTER REVENUE	988,742	899,958	9.9%	882,085	12.1%	947,908	4.3%	869,882	13.7%
RICE HOME MEDICAL REVENUE	1,156,489	1,093,803	5.7%	1,122,427	3.0%	1,077,807	7.3%	1,081,175	7.0%
TOTAL PATIENT REVENUE	18,364,108	17,943,415	2.3%	18,068,163	1.6%	17,744,373	3.5%	18,017,709	1.9%
LESS DISCOUNTS & CONTRACTUALS	10,019,184	9,202,572	8.9%	9,187,722	9.0%	9,313,518	7.6%	9,106,475	10.0%
LESS UNCOMPENSATED CARE	46,799	131,545	(64.4%)	96,797	(51.7%)	175,567	(73.3%)	122,272	(61.7%)
LESS BAD DEBT EXPENSE	198,202	181,082	9.5%	252,896	(21.6%)	201,927	(1.8%)	88,424	124.1%
TOTAL DEDUCTIONS FROM REVENUE	10,264,185	9,515,199	7.9%	9,537,415	7.6%	9,691,012	5.9%	9,317,171	10.2%
NET REVENUE FROM PATIENTS	8,099,923	8,428,216	(3.9%)	8,530,748	(5.1%)	8,053,361	0.6%	8,700,538	(6.9%)
OTHER OPERATING REVENUE	1,486,337	1,190,484	24.9%	1,522,084	(2.3%)	1,223,638	21.5%	825,730	80.0%
TOTAL OPERATING REVENUE	9,586,260	9,618,700	(0.3%)	10,052,832	(4.6%)	9,276,999	3.3%	9,526,268	0.6%
LESS: WILLMAR MEDICAL SERVICES OPERATING REVENUE	2,112,586	2,154,277	(1.9%)	2,284,430	(7.5%)	1,869,158	13.0%	2,309,243	(8.5%)
TOTAL OPERATING REVENUE	7,473,674	7,464,423	0.1%	7,768,402	(3.8%)	7,407,841	0.9%	7,217,025	3.6%
OPERATING EXPENSES									
SALARIES AND WAGES	3,752,264	3,793,643	(1.1%)	3,760,689	(0.2%)	3,842,001	(2.3%)	3,778,238	(0.7%)
CONTRACT LABOR	366,053	367,078	(0.3%)	349,922	4.6%	380,629	(3.8%)	370,684	(1.2%)
SUPPLEMENTAL BENEFITS	1,092,057	1,091,732	0.0%	1,000,502	9.2%	1,114,184	(2.0%)	1,160,509	(5.9%)
SUPPLIES	1,051,398	961,215	9.4%	1,050,341	0.1%	838,795	25.3%	994,510	5.7%
DRUGS	352,262	381,135	(7.6%)	356,798	(1.3%)	397,220	(11.3%)	389,386	(9.5%)
PURCHASED SERVICES	606,244	687,232	(11.8%)	649,829	(6.7%)	618,482	(2.0%)	793,384	(23.6%)
REPAIRS, SERVICE & RENTALS	248,256	272,695	(9.0%)	307,922	(19.4%)	249,502	(0.5%)	260,661	(4.8%)
UTILITIES	144,712	141,599	2.2%	136,650	5.9%	136,296	6.2%	151,850	(4.7%)
INSURANCE	59,053	60,126	(1.8%)	59,303	(0.4%)	59,153	(0.2%)	61,922	(4.6%)
PATIENT RELATED TRAVEL	31,619	35,302	(10.4%)	40,722	(22.4%)	30,359	4.2%	34,825	(9.2%)
EDUCATION, TRAVEL, & DUES	58,098	80,678	(28.0%)	96,298	(39.7%)	77,931	(25.4%)	67,805	(14.3%)
OTHER	17,568	39,616	(55.7%)	31,973	(45.1%)	63,388	(72.3%)	23,486	(25.2%)
DEPRECIATION AND AMORT	720,001	706,756	1.9%	717,828	0.3%	698,521	3.1%	703,919	2.3%
INTEREST	151,458	151,721	(0.2%)	151,171	0.2%	152,070	(0.4%)	151,922	(0.3%)
TAXES & SURCHARGE	188,308	187,222	0.6%	192,960	(2.4%)	191,045	(1.4%)	177,660	6.0%
TOTAL OPERATING EXPENSES	8,839,351	8,957,748	(1.3%)	8,902,908	(0.7%)	8,849,576	(0.1%)	9,120,761	(3.1%)
LESS: WILLMAR MEDICAL SERVICES OPERATING EXPENSES	1,118,743	1,204,779	(7.1%)	1,166,121	(4.1%)	1,127,374	(0.8%)	1,320,843	(15.3%)
NET OPERATING EXPENSES	7,720,608	7,752,969	(0.4%)	7,736,787	(0.2%)	7,722,202	0.0%	7,799,918	(1.0%)
OPERATING INCOME (LOSS)	(246,934)	(288,546)	(14.4%)	31,615	(881.1%)	(314,361)	(21.4%)	(582,893)	(57.6%)
NON OPERATING INCOME									
INVESTMENT INCOME	73,076	55,808	30.9%	55,846	30.9%	61,630	18.6%	49,948	46.3%
UNREALIZED GAIN (LOSS)	(43,488)	74,837	(158.1%)	9,730	(546.9%)	132,721	(132.8%)	82,059	(153.0%)
OTHER GAIN (LOSS)	(5,394)	2,799	(292.7%)		0.0%		0.0%	8,398	(164.2%)
TOTAL NON OPERATING INCOME	24,194	133,444	(81.9%)	65,576	(63.1%)	194,351	(87.6%)	140,405	(82.8%)
NET INCOME (LOSS)	(\$222,740)	(\$155,102)	43.6%	\$97,191	(329.2%)	(\$120,010)	85.6%	(\$442,488)	(49.7%)

RICE HOSPITAL
For the Month Ending

	July 2014	Prior 3 Mo Average	% Var	June 2014	% Var	May 2014	% Var	April 2014	% Var
OPERATING REVENUE									
INPATIENT REVENUE	\$5,069,065	\$5,440,079	(6.8%)	\$5,315,652	(4.6%)	\$5,439,462	(6.8%)	\$5,565,123	(8.9%)
OUTPATIENT REVENUE	11,149,812	10,509,575	6.1%	10,747,999	3.7%	10,279,196	8.5%	10,501,529	6.2%
TOTAL PATIENT REVENUE	16,218,877	15,949,654	1.7%	16,063,651	1.0%	15,718,658	3.2%	16,066,652	0.9%
LESS DISCOUNTS & CONTRACTUALS	9,327,804	8,628,332	8.1%	8,621,573	8.2%	8,716,348	7.0%	8,547,075	9.1%
LESS UNCOMPENSATED CARE	46,547	130,967	(64.5%)	95,852	(51.4%)	175,209	(73.4%)	121,840	(61.8%)
LESS BAD DEBT EXPENSE	199,819	166,336	20.1%	238,530	(16.2%)	192,523	3.8%	67,955	194.0%
TOTAL DEDUCTIONS FROM REVENUE	9,574,170	8,925,635	7.3%	8,955,955	6.9%	9,084,080	5.4%	8,736,870	9.6%
NET REVENUE FROM PATIENTS	6,644,707	7,024,019	(5.4%)	7,107,696	(6.5%)	6,634,578	0.2%	7,329,782	(9.3%)
OTHER OPERATING REVENUE	1,481,019	1,190,965	24.4%	1,521,284	(2.6%)	1,218,144	21.6%	833,468	77.7%
TOTAL OPERATING REVENUE	8,125,726	8,214,984	(1.1%)	8,628,980	(5.8%)	7,852,722	3.5%	8,163,250	(0.5%)
LESS: WILLMAR MEDICAL SERVICES OPERATING REVENUE	2,112,586	2,154,277	(1.9%)	2,284,430	(7.5%)	1,869,158	13.0%	2,309,243	(8.5%)
TOTAL OPERATING REVENUE	6,013,140	6,060,707	(0.8%)	6,344,550	(5.2%)	5,983,564	0.5%	5,854,007	2.7%
OPERATING EXPENSES									
SALARIES AND WAGES	3,266,131	3,325,645	(1.8%)	3,309,990	(1.3%)	3,349,295	(2.5%)	3,317,649	(1.6%)
CONTRACT LABOR	257,404	270,069	(4.7%)	265,453	(3.0%)	272,591	(5.6%)	272,163	(5.4%)
SUPPLEMENTAL BENEFITS	918,769	902,333	1.8%	783,859	17.2%	938,853	(2.1%)	984,287	(6.7%)
SUPPLIES	644,902	583,028	10.6%	657,686	(1.9%)	477,645	35.0%	613,753	5.1%
DRUGS	334,660	365,773	(8.5%)	341,494	(2.0%)	381,229	(12.2%)	374,595	(10.7%)
PURCHASED SERVICES	557,664	646,489	(13.7%)	601,118	(7.2%)	575,097	(3.0%)	763,253	(26.9%)
REPAIRS, SERVICE & RENTALS	226,095	248,320	(9.0%)	279,163	(19.0%)	225,632	0.2%	240,166	(5.9%)
UTILITIES	123,292	120,058	2.7%	117,550	4.9%	116,660	5.7%	125,963	(2.1%)
INSURANCE	51,001	52,074	(2.1%)	51,251	(0.5%)	51,101	(0.2%)	53,871	(5.3%)
PATIENT RELATED TRAVEL	20,936	22,607	(7.4%)	27,980	(25.2%)	17,808	17.6%	22,033	(5.0%)
EDUCATION, TRAVEL, & DUES	55,081	75,617	(27.2%)	92,016	(40.1%)	72,724	(24.3%)	62,110	(11.3%)
OTHER	8,332	22,603	(63.1%)	16,942	(50.8%)	37,369	(77.7%)	13,497	(38.3%)
DEPRECIATION AND AMORT	585,989	595,046	(1.5%)	591,751	(1.0%)	597,386	(1.9%)	596,001	(1.7%)
INTEREST	123,779	124,049	(0.2%)	123,492	0.2%	124,413	(0.5%)	124,243	(0.4%)
TAXES & SURCHARGE	148,706	147,666	0.7%	153,358	(3.0%)	151,264	(1.7%)	138,375	7.5%
TOTAL OPERATING EXPENSES	7,322,741	7,501,376	(2.4%)	7,413,103	(1.2%)	7,389,067	(0.9%)	7,701,959	(4.9%)
LESS: WILLMAR MEDICAL SERVICES OPERATING EXPENSES	1,118,743	1,204,779	(7.1%)	1,166,121	(4.1%)	1,127,374	(0.8%)	1,320,843	(15.3%)
NET OPERATING EXPENSES	6,203,998	6,296,597	(1.5%)	6,246,982	(0.7%)	6,261,693	(0.9%)	6,381,116	(2.8%)
OPERATING INCOME (LOSS)	(190,858)	(235,890)	(19.1%)	97,568	(295.6%)	(278,129)	(31.4%)	(527,109)	(63.8%)
NON OPERATING INCOME									
INVESTMENT INCOME	71,516	54,688	30.8%	54,286	31.7%	60,330	18.5%	49,448	44.6%
UNREALIZED GAIN (LOSS)	(43,488)	74,837	(158.1%)	9,730	(546.9%)	132,721	(132.8%)	82,059	(153.0%)
OTHER GAIN (LOSS)	(9,360)	2,799	(434.4%)		0.0%		0.0%	8,398	(211.5%)
TOTAL NON OPERATING INCOME	18,668	132,324	(85.9%)	64,016	(70.8%)	193,051	(90.3%)	139,905	(86.7%)
NET INCOME (LOSS)	(\$172,190)	(\$103,566)	66.3%	\$161,584	(206.6%)	(\$85,078)	102.4%	(\$387,204)	(55.5%)

RICE CARE CENTER
For the Month Ending

	July 2014	Prior 3 Mo Average	% Var	June 2014	% Var	May 2014	% Var	April 2014	% Var
OPERATING REVENUE									
RICE CARE CENTER REVENUE	\$988,742	\$899,958	9.9%	\$882,085	12.1%	\$947,908	4.3%	\$869,882	13.7%
TOTAL PATIENT REVENUE	988,742	899,958	9.9%	882,085	12.1%	947,908	4.3%	869,882	13.7%
LESS DISCOUNTS & CONTRACTUALS	339,815	251,977	34.9%	245,870	38.2%	261,038	30.2%	249,023	36.5%
LESS BAD DEBT EXPENSE	941	2,999	(68.6%)	3,530	(73.3%)	2,881	(67.3%)	2,587	(63.6%)
TOTAL DEDUCTIONS FROM REVENUE	340,756	254,976	33.6%	249,400	36.6%	263,919	29.1%	251,610	35.4%
NET REVENUE FROM PATIENTS	647,986	644,982	0.5%	632,685	2.4%	683,989	(5.3%)	618,272	4.8%
OTHER OPERATING REVENUE	318	369	(13.8%)	364	(12.6%)	335	(5.1%)	409	(22.2%)
TOTAL OPERATING REVENUE	648,304	645,351	0.5%	633,049	2.4%	684,324	(5.3%)	618,681	4.8%
LESS: WILLMAR MEDICAL SERVICES									
TOTAL OPERATING REVENUE	648,304	645,351	0.5%	633,049	2.4%	684,324	(5.3%)	618,681	4.8%
OPERATING EXPENSES									
SALARIES AND WAGES	237,598	221,962	7.0%	220,675	7.7%	230,531	3.1%	214,679	10.7%
CONTRACT LABOR	108,268	97,009	11.6%	84,469	28.2%	108,037	0.2%	98,521	9.9%
SUPPLEMENTAL BENEFITS	83,293	90,702	(8.2%)	107,418	(22.5%)	81,781	1.8%	82,907	0.5%
SUPPLIES	46,523	37,778	23.1%	26,320	76.8%	40,893	13.8%	46,122	0.9%
DRUGS	17,305	15,291	13.2%	15,251	13.5%	15,911	8.8%	14,711	17.6%
PURCHASED SERVICES	19,959	12,688	57.3%	15,058	32.5%	14,389	38.7%	8,617	131.6%
REPAIRS, SERVICE & RENTALS	4,940	4,167	18.6%	7,083	(30.3%)	2,857	72.9%	2,562	92.8%
UTILITIES	11,184	11,282	(0.9%)	9,617	16.3%	9,283	20.5%	14,945	(25.2%)
INSURANCE	4,195	4,195	0.0%	4,195	0.0%	4,195	0.0%	4,195	0.0%
PATIENT RELATED TRAVEL	404	302	33.8%	629	(35.8%)	175	130.9%	103	292.2%
EDUCATION, TRAVEL, & DUES	2,377	3,464	(31.4%)	2,719	(12.6%)	3,695	(35.7%)	3,979	(40.3%)
OTHER	65	5,099	(98.7%)	95	(31.6%)	15,037	(99.6%)	166	(60.8%)
DEPRECIATION AND AMORT	37,784	38,118	(0.9%)	38,263	(1.3%)	37,948	(0.4%)	38,142	(0.9%)
INTEREST	27,679	27,679	0.0%	27,679	0.0%	27,679	0.0%	27,679	0.0%
FAXES & SURCHARGE	35,883	36,133	(0.7%)	35,883	0.0%	36,633	(2.0%)	35,883	0.0%
TOTAL OPERATING EXPENSES	637,457	605,870	5.2%	595,354	7.1%	629,044	1.3%	593,211	7.5%
LESS: WILLMAR MEDICAL SERVICES									
NET OPERATING EXPENSES	637,457	605,870	5.2%	595,354	7.1%	629,044	1.3%	593,211	7.5%
OPERATING INCOME (LOSS)	10,847	39,482	(72.5%)	37,695	(71.2%)	55,280	(80.4%)	25,470	(57.4%)
NON OPERATING INCOME									
INVESTMENT INCOME	1,560	853	82.9%	1,560	0.0%	500	212.0%	500	212.0%
TOTAL NON OPERATING INCOME	1,560	853	82.9%	1,560	0.0%	500	212.0%	500	212.0%
NET INCOME (LOSS)	\$12,407	\$40,335	(69.2%)	\$39,255	(68.4%)	\$55,780	(77.8%)	\$25,970	(52.2%)

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RICE HOME MEDICAL
RICE HOME MEDICAL
For the Month Ending July 31, 2014

	July 2014	% of Gross Sales	Prior 3 Mo Average	% of Gross Sales	June 2014	% of Gross Sales	May 2014	% of Gross Sales
GROSS SALES								
SALES REVENUE	\$718,454	62.12%	\$652,294	59.55%	\$693,866	61.82%	\$613,547	56.80%
RENTS REVENUE	438,035	37.88%	441,509	40.31%	428,561	38.18%	464,260	42.98%
MISC REVENUE	0	0.00%	1,546	0.14%	0	0.00%	2,318	0.21%
GROSS SALES	1,156,489	100.00%	1,095,349	100.00%	1,122,427	100.00%	1,080,124	100.00%
LESS: CONTRACTUAL ALLOWANCES	(351,566)	(30.40%)	(322,263)	(29.42%)	(320,280)	(28.53%)	(336,132)	(31.12%)
LESS: UNCOMPENSATED CARE	(251)	(0.02%)	(578)	(0.05%)	(945)	(0.08%)	(358)	(0.03%)
LESS: BAD DEBT EXPENSE	2,558	0.22%	(11,747)	(1.07%)	(10,836)	(0.97%)	(6,523)	(0.60%)
NET SALES	807,230	69.80%	760,760	69.45%	790,366	70.42%	737,112	68.24%
COST OF GOODS SOLD								
OXYGEN	7,673	0.66%	7,002	0.64%	8,201	0.73%	6,079	0.56%
EQUIPMENT	111,952	9.68%	84,758	7.74%	92,341	8.23%	77,590	7.18%
SUPPLY - FREIGHT	12,072	1.04%	11,384	1.04%	13,816	1.23%	10,956	1.01%
SUPPLY	190,654	16.49%	191,898	17.52%	192,872	17.18%	185,394	17.16%
EQUIPMENT REPAIR	30,012	2.60%	32,201	2.94%	49,238	4.39%	25,154	2.33%
SHOP EXPENSE	869	0.08%	4,756	0.43%	970	0.09%	5,140	0.48%
EQUIPMENT RENTAL & LEASES	2,134	0.18%	1,565	0.14%	2,134	0.19%	1,707	0.16%
PURCHASE DISCOUNTS	(4,062)	(0.35%)	(6,322)	(0.58%)	(4,148)	(0.37%)	(9,160)	(0.85%)
TOTAL COST OF GOODS SOLD	351,303	30.38%	327,243	29.88%	355,424	31.67%	302,859	28.04%
GROSS PROFIT	455,927	39.42%	433,518	39.58%	434,942	38.75%	434,253	40.20%
OTHER OPERATING REVENUE	10,320	0.89%	5,081	0.46%	6,251	0.56%	8,992	0.83%
TOTAL OPERATING REVENUE	466,247	40.32%	438,598	40.04%	441,192	39.31%	443,244	41.04%
OPERATING EXPENSES								
SALARIES & WAGES	248,536	21.49%	246,037	22.46%	230,024	20.49%	262,176	24.27%
CONTRACT LABOR	382	0.03%	0	0.00%	0	0.00%	0	0.00%
SUPPLEMENTAL BENEFITS	89,994	7.78%	98,697	9.01%	109,226	9.73%	93,550	8.66%
SUPPLIES AND DRUGS	4,904	0.42%	6,915	0.63%	6,817	0.61%	8,318	0.77%
PURCHASED SERVICES	28,620	2.47%	28,054	2.56%	33,653	3.00%	28,996	2.68%
REPAIRS, SERVICE & RENTALS	17,221	1.49%	20,208	1.84%	21,676	1.93%	21,013	1.95%
UTILITIES	10,236	0.89%	10,259	0.94%	9,483	0.84%	10,353	0.96%
INSURANCE	3,856	0.33%	3,856	0.35%	3,856	0.34%	3,856	0.36%
PATIENT RELATED TRAVEL	10,278	0.89%	12,393	1.13%	12,113	1.08%	12,375	1.15%
EDUCATION, TRAVEL, & DUES	639	0.06%	1,597	0.15%	1,563	0.14%	1,512	0.14%
OTHER EXPENSE	9,171	0.79%	11,914	1.09%	14,937	1.33%	10,983	1.02%
DEPRECIATION & AMORTIZATION	96,227	8.32%	73,593	6.72%	87,815	7.82%	63,187	5.85%
INTEREST EXPENSE	0	0.00%	(7)	0.00%	0	0.00%	(22)	0.00%
TAXES	3,718	0.32%	3,423	0.31%	3,718	0.33%	3,148	0.29%
TOTAL OPERATING EXPENSES	523,783	45.29%	516,938	47.19%	534,881	47.65%	519,445	48.09%
NET OPERATING INCOME (LOSS)	(57,536)	(4.98%)	(78,340)	(7.15%)	(93,689)	(8.35%)	(76,201)	(7.05%)
INVESTMENT INCOME (LOSS)	(9,381)	(0.81%)	(13,800)	(1.26%)	(9,962)	(0.89%)	(15,312)	(1.42%)
OTHER GAIN (LOSS)	3,966	0.34%	267	0.02%	0	0.00%	800	0.07%
NET INCOME (LOSS)	(\$62,951)	(5.44%)	(\$91,873)	(8.39%)	(\$103,651)	(9.23%)	(\$90,713)	(8.40%)

RICE MEMORIAL HOSPITAL CONSOLIDATED
For the Year To Date Period Ending

	July 2014	July 2013	% Var	July 2012	% Var	July 2011	% Var
OPERATING REVENUE							
INPATIENT REVENUE	\$37,034,065	\$36,499,836	1.5%	\$34,451,458	7.5%	\$39,013,437	(5.1%)
OUTPATIENT REVENUE	71,486,300	69,748,841	2.5%	71,402,410	0.1%	71,772,958	(0.4%)
RICE CARE CENTER REVENUE	6,096,605	6,068,819	0.5%	4,993,817	22.1%	2,983,780	104.3%
RICE HOME MEDICAL REVENUE	7,336,469	7,206,021	1.8%	5,988,579	22.5%	5,734,086	27.9%
TOTAL PATIENT REVENUE	121,953,439	119,523,517	2.0%	116,836,264	4.4%	119,504,261	2.0%
LESS DISCOUNTS & CONTRACTUALS	63,545,043	58,884,837	7.9%	54,689,094	16.2%	57,879,514	9.8%
LESS UNCOMPENSATED CARE	755,584	722,688	4.6%	782,075	(3.4%)	1,146,106	(34.1%)
LESS BAD DEBT EXPENSE	1,210,884	1,114,840	8.6%	1,015,981	19.2%	1,076,538	12.5%
TOTAL DEDUCTIONS FROM REVENUE	65,511,511	60,722,365	7.9%	56,487,150	16.0%	60,102,158	9.0%
NET REVENUE FROM PATIENTS	56,441,928	58,801,152	(4.0%)	60,349,114	(6.5%)	59,402,103	(5.0%)
OTHER OPERATING REVENUE	8,576,054	9,779,084	(12.3%)	9,834,758	(12.8%)	10,758,098	(20.3%)
TOTAL OPERATING REVENUE	65,017,982	68,580,236	(5.2%)	70,183,872	(7.4%)	70,160,201	(7.3%)
LESS: WILLMAR MEDICAL SERVICES OPERATING REVENUE	14,024,164	12,702,278	10.4%	12,166,619	15.3%	12,435,660	12.8%
TOTAL OPERATING REVENUE	50,993,818	55,877,958	(8.7%)	58,017,253	(12.1%)	57,724,541	(11.7%)
OPERATING EXPENSES							
SALARIES AND WAGES	26,588,597	26,787,093	(0.7%)	26,282,789	1.2%	25,339,611	4.9%
CONTRACT LABOR	2,556,845	1,999,825	27.9%	2,170,718	17.8%	983,780	159.9%
SUPPLEMENTAL BENEFITS	8,178,866	7,749,176	5.5%	7,773,235	5.2%	7,914,143	3.3%
SUPPLIES	6,682,236	6,973,299	(4.2%)	6,835,310	(2.2%)	6,930,822	(3.6%)
DRUGS	2,777,214	4,183,167	(33.6%)	5,492,844	(49.4%)	3,693,104	(24.8%)
PURCHASED SERVICES	4,276,397	3,816,457	12.1%	4,282,399	(0.1%)	3,974,055	7.6%
REPAIRS, SERVICE & RENTALS	1,884,653	2,022,574	(6.8%)	1,791,699	5.2%	1,794,850	5.0%
UTILITIES	1,018,052	939,424	8.4%	955,391	6.6%	934,393	9.0%
INSURANCE	423,474	402,043	5.3%	395,891	7.0%	349,767	21.1%
PATIENT RELATED TRAVEL	236,750	265,031	(10.7%)	238,291	(0.6%)	247,423	(4.3%)
EDUCATION, TRAVEL, & DUES	527,625	635,993	(17.0%)	605,172	(12.8%)	554,157	(4.8%)
OTHER	246,369	255,455	(3.6%)	330,621	(25.5%)	278,601	(11.6%)
DEPRECIATION AND AMORT	5,057,396	4,759,345	6.3%	4,652,663	8.7%	4,192,851	20.6%
INTEREST	1,068,803	974,027	9.7%	1,152,062	(7.2%)	1,433,102	(25.4%)
TAXES & SURCHARGE	1,302,376	1,290,280	0.9%	1,215,254	7.2%	1,289,269	1.0%
TOTAL OPERATING EXPENSES	62,825,653	63,053,189	(0.4%)	64,174,339	(2.1%)	59,909,928	4.9%
LESS: WILLMAR MEDICAL SERVICES OPERATING EXPENSES	8,233,269	5,904,700	39.4%	6,400,003	28.6%	4,990,453	65.0%
NET OPERATING EXPENSES	54,592,384	57,148,489	(4.5%)	57,774,336	(5.5%)	54,919,475	(0.6%)
OPERATING INCOME (LOSS)	(3,598,566)	(1,270,531)	183.2%	242,917	(1,581.4%)	2,805,066	(228.3%)
NON OPERATING INCOME							
INVESTMENT INCOME	427,785	384,571	11.2%	664,230	(35.6%)	468,616	(8.7%)
UNREALIZED GAIN (LOSS)	286,234	(641,860)	(144.6%)	58,088	392.8%	186,460	53.5%
OTHER GAIN (LOSS)	(36,653)	103,337	(135.5%)	6,203	(690.9%)	72,243	(150.7%)
TOTAL NON OPERATING INCOME	677,366	(153,952)	(540.0%)	728,521	(7.0%)	727,319	(6.9%)
NET INCOME (LOSS)	(\$2,921,200)	(\$1,424,483)	105.1%	\$971,438	(400.7%)	\$3,532,385	(182.7%)

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RICE HOSPITAL
For the Year To Date Period Ending

	July 2014	July 2013	% Var	July 2012	% Var	July 2011	% Var
OPERATING REVENUE							
INPATIENT REVENUE	\$37,034,065	\$36,499,836	1.5%	\$34,451,458	7.5%	\$39,013,437	(5.1%)
OUTPATIENT REVENUE	71,486,300	69,748,841	2.5%	71,402,411	0.1%	71,772,958	(0.4%)
TOTAL PATIENT REVENUE	108,520,365	106,248,677	2.1%	105,853,869	2.5%	110,786,395	(2.0%)
LESS DISCOUNTS & CONTRACTUALS	59,534,486	54,103,568	10.0%	52,394,837	13.6%	56,290,382	5.8%
LESS UNCOMPENSATED CARE	751,626	718,924	4.5%	772,818	(2.7%)	1,145,006	(34.4%)
LESS BAD DEBT EXPENSE	1,140,530	1,093,204	4.3%	982,902	16.0%	1,013,192	12.6%
TOTAL DEDUCTIONS FROM REVENUE	61,426,642	55,915,696	9.9%	54,150,557	13.4%	58,448,580	5.1%
NET REVENUE FROM PATIENTS	47,093,723	50,332,981	(6.4%)	51,703,312	(8.9%)	52,337,815	(10.0%)
OTHER OPERATING REVENUE	8,528,765	9,725,032	(12.3%)	9,781,603	(12.8%)	10,729,020	(20.5%)
TOTAL OPERATING REVENUE	55,622,488	60,058,013	(7.4%)	61,484,915	(9.5%)	63,066,835	(11.8%)
LESS: WILLMAR MEDICAL SERVICES OPERATING REVENUE	14,024,164	12,702,278	10.4%	12,166,619	15.3%	12,435,660	12.8%
TOTAL OPERATING REVENUE	41,598,324	47,355,735	(12.2%)	49,318,296	(15.7%)	50,631,175	(17.8%)
OPERATING EXPENSES							
SALARIES AND WAGES	23,257,563	23,582,244	(1.4%)	23,215,289	0.2%	22,733,547	2.3%
CONTRACT LABOR	1,907,070	1,272,159	49.9%	1,808,078	5.5%	930,714	104.9%
SUPPLEMENTAL BENEFITS	6,874,165	6,504,481	5.7%	6,683,029	2.9%	6,955,974	(1.2%)
SUPPLIES	4,154,205	4,526,242	(8.2%)	4,622,527	(10.1%)	4,794,436	(13.4%)
DRUGS	2,655,605	4,058,691	(34.6%)	5,378,807	(50.6%)	3,627,293	(26.8%)
PURCHASED SERVICES	3,993,029	3,412,819	17.0%	3,992,421	0.0%	3,716,621	7.4%
REPAIRS, SERVICE & RENTALS	1,712,969	1,822,104	(6.0%)	1,671,710	2.5%	1,668,910	2.6%
UTILITIES	846,723	806,664	5.0%	841,748	0.6%	818,256	3.5%
INSURANCE	367,114	343,708	6.8%	337,603	8.7%	292,516	25.5%
PATIENT RELATED TRAVEL	148,150	164,322	(9.8%)	145,958	1.5%	161,124	(8.1%)
EDUCATION, TRAVEL, & DUES	478,251	570,432	(16.2%)	534,496	(10.5%)	502,972	(4.9%)
OTHER	143,999	189,490	(24.0%)	271,006	(46.9%)	227,982	(36.8%)
DEPRECIATION AND AMORT	4,158,996	4,183,948	(0.6%)	4,151,723	0.2%	3,894,615	6.8%
INTEREST	874,126	872,198	0.2%	1,046,769	(16.5%)	1,368,025	(36.1%)
TAXES & SURCHARGE	1,024,415	1,014,197	1.0%	957,173	7.0%	1,132,607	(9.6%)
TOTAL OPERATING EXPENSES	52,596,380	53,323,699	(1.4%)	55,658,337	(5.5%)	52,825,592	(0.4%)
LESS: WILLMAR MEDICAL SERVICES OPERATING EXPENSES	8,233,269	5,904,700	39.4%	6,400,003	28.6%	4,990,453	65.0%
NET OPERATING EXPENSES	44,363,111	47,418,999	(6.4%)	49,258,334	(9.9%)	47,835,139	(7.3%)
OPERATING INCOME (LOSS)	(2,764,787)	(63,264)	4,270.2%	59,962	(4,710.9%)	2,796,036	(198.9%)
NON OPERATING INCOME							
INVESTMENT INCOME	422,665	382,138	10.6%	661,409	(36.1%)	455,694	(7.2%)
UNREALIZED GAIN (LOSS)	286,234	(641,860)	(144.6%)	58,088	392.8%	186,460	53.5%
OTHER GAIN (LOSS)	(46,252)	96,928	(147.7%)	(7,737)	497.8%	54,945	(184.2%)
TOTAL NON OPERATING INCOME	662,647	(162,794)	(507.0%)	711,760	(6.9%)	697,099	(4.9%)
NET INCOME (LOSS)	(\$2,102,140)	(\$226,058)	829.9%	\$771,722	(372.4%)	\$3,493,135	(160.2%)

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RICE CARE CENTER
For the Year To Date Period Ending

	July 2014	July 2013	% Var	July 2012	% Var	July 2011	% Var
OPERATING REVENUE							
RICE CARE CENTER REVENUE	\$6,096,605	\$6,068,819	0.5%	\$4,993,817	22.1%	\$2,983,780	104.3%
TOTAL PATIENT REVENUE	6,096,605	6,068,819	0.5%	4,993,817	22.1%	2,983,780	104.3%
LESS DISCOUNTS & CONTRACTUALS	1,756,322	1,959,785	(10.4%)	1,019,913	72.2%	334,749	424.7%
LESS BAD DEBT EXPENSE	4,510	(1,868)	(341.4%)	736	512.8%	13,052	(65.4%)
TOTAL DEDUCTIONS FROM REVENUE	1,760,832	1,957,917	(10.1%)	1,020,649	72.5%	347,801	406.3%
NET REVENUE FROM PATIENTS	4,335,773	4,110,902	5.5%	3,973,168	9.1%	2,635,979	64.5%
OTHER OPERATING REVENUE	2,857	3,153	(9.4%)	6,541	(56.3%)	5,622	(49.2%)
TOTAL OPERATING REVENUE	4,338,630	4,114,055	5.5%	3,979,709	9.0%	2,641,601	64.2%
LESS: WILLMAR MEDICAL SERVICES							
TOTAL OPERATING REVENUE	4,338,630	4,114,055	5.5%	3,979,709	9.0%	2,641,601	64.2%
OPERATING EXPENSES							
SALARIES AND WAGES	1,562,844	1,490,798	4.8%	1,546,070	1.1%	1,347,699	16.0%
CONTRACT LABOR	649,393	727,666	(10.8%)	362,640	79.1%	14,957	4,241.7%
SUPPLEMENTAL BENEFITS	612,606	606,626	1.0%	654,329	(6.4%)	541,964	13.0%
SUPPLIES	269,782	296,777	(9.1%)	248,311	8.6%	219,996	22.6%
DRUGS	121,100	124,476	(2.7%)	114,038	6.2%	65,811	84.0%
PURCHASED SERVICES	102,457	145,808	(29.7%)	112,917	(9.3%)	66,858	53.2%
REPAIRS, SERVICE & RENTALS	28,464	48,535	(41.4%)	20,617	38.1%	26,858	6.0%
UTILITIES	89,737	69,560	29.0%	61,239	46.5%	50,384	78.1%
INSURANCE	29,368	28,321	3.7%	20,084	46.2%	17,574	67.1%
PATIENT RELATED TRAVEL	2,520	1,672	50.7%	2,613	(3.6%)	1,181	113.4%
EDUCATION, TRAVEL, & DUES	28,787	25,819	11.5%	30,586	(5.9%)	26,091	10.3%
OTHER	15,649	3,574	337.9%	1,483	955.2%	8,057	94.2%
DEPRECIATION AND AMORT	266,043	195,207	36.3%	216,680	22.8%	90,930	192.6%
INTEREST	194,677	75,356	158.3%	76,681	153.9%	27,906	597.6%
TAXES & SURCHARGE	251,932	245,616	2.6%	227,275	10.8%	129,533	94.5%
TOTAL OPERATING EXPENSES	4,225,359	4,085,811	3.4%	3,695,563	14.3%	2,635,799	60.3%
LESS: WILLMAR MEDICAL SERVICES							
NET OPERATING EXPENSES	4,225,359	4,085,811	3.4%	3,695,563	14.3%	2,635,799	60.3%
OPERATING INCOME (LOSS)	113,271	28,244	301.0%	284,146	(60.1%)	5,802	1,852.3%
NON OPERATING INCOME							
INVESTMENT INCOME	5,120	2,461	108.0%	4,144	23.6%	5,250	(2.5%)
OTHER GAIN (LOSS)		3,500	(100.0%)		0.0%		0.0%
TOTAL NON OPERATING INCOME	5,120	5,961	(14.1%)	4,144	23.6%	5,250	(2.5%)
NET INCOME (LOSS)	\$118,391	\$34,205	246.1%	\$288,290	(58.9%)	\$11,052	971.2%

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Rice Home Medical
RICE HOME MEDICAL
For the 07 Months Ending July 31, 2014

	July 2014	% of Gross Sales	July 2013	% of Gross Sales	July 2012	% of Gross Sales	July 2011	% of Gross Sales
GROSS SALES								
SALES REVENUE	\$4,348,781	59.20%	\$4,265,395	59.14%	\$3,727,939	62.25%	\$3,498,111	60.96%
RENTS REVENUE	2,987,688	40.67%	2,940,626	40.77%	2,260,640	37.75%	2,235,975	38.96%
MISC REVENUE	8,858	0.12%	6,388	0.09%	191	0.00%	4,621	0.08%
GROSS SALES	7,345,327	100.00%	7,212,409	100.00%	5,988,770	100.00%	5,738,707	100.00%
LESS: CONTRACTUAL ALLOWANCES	(2,254,235)	(30.69%)	(2,821,484)	(39.12%)	(1,274,344)	(21.28%)	(1,254,383)	(21.86%)
LESS: UNCOMPENSATED CARE	(3,957)	(0.05%)	(3,764)	(0.05%)	(9,257)	(0.15%)	(1,100)	(0.02%)
LESS: BAD DEBT EXPENSE	(65,844)	(0.90%)	(23,504)	(0.33%)	(32,343)	(0.54%)	(50,294)	(0.88%)
NET SALES	5,021,291	68.36%	4,363,657	60.50%	4,672,825	78.03%	4,432,929	77.25%
COST OF GOODS SOLD								
OXYGEN	45,211	0.62%	66,267	0.92%	77,788	1.30%	78,048	1.36%
EQUIPMENT	567,075	7.72%	532,588	7.38%	466,549	7.79%	522,598	9.11%
SUPPLY - FREIGHT	81,596	1.11%	99,503	1.38%	98,035	1.64%	84,181	1.47%
SUPPLY	1,295,704	17.64%	1,210,165	16.78%	1,167,268	19.49%	1,065,730	18.57%
EQUIPMENT REPAIR	182,483	2.48%	155,628	2.16%	61,693	1.03%	71,286	1.24%
SHOP EXPENSE	28,189	0.38%	28,204	0.39%	36,031	0.60%	24,997	0.44%
EQUIPMENT RENTAL & LEASES	7,042	0.10%	40	0.00%	0	0.00%	0	0.00%
PURCHASE DISCOUNTS	(60,793)	(0.83%)	(44,512)	(0.62%)	(46,424)	(0.78%)	(18,835)	(0.33%)
TOTAL COST OF GOODS SOLD	2,146,507	29.22%	2,047,882	28.39%	1,860,941	31.07%	1,828,005	31.85%
GROSS PROFIT	2,874,783	39.14%	2,315,774	32.11%	2,811,885	46.95%	2,604,924	45.39%
OTHER OPERATING REVENUE	25,562	0.35%	0	0.00%	0	0.00%	0	0.00%
TOTAL OPERATING REVENUE	2,900,345	39.49%	2,315,774	32.11%	2,811,885	46.95%	2,604,924	45.39%
OPERATING EXPENSES								
SALARIES & WAGES	1,768,190	24.07%	1,714,051	23.77%	1,521,430	25.40%	1,258,365	21.93%
CONTRACT LABOR	382	0.01%	0	0.00%	0	0.00%	38,109	0.66%
SUPPLEMENTAL BENEFITS	692,094	9.42%	638,069	8.85%	435,876	7.28%	416,205	7.25%
SUPPLIES AND DRUGS	51,459	0.70%	57,886	0.80%	57,108	0.95%	69,549	1.21%
PURCHASED SERVICES	180,911	2.46%	257,831	3.57%	177,061	2.96%	190,577	3.32%
REPAIRS, SERVICE & RENTALS	143,220	1.95%	151,936	2.11%	99,373	1.66%	99,082	1.73%
UTILITIES	81,592	1.11%	63,201	0.88%	52,404	0.88%	65,753	1.15%
INSURANCE	26,992	0.37%	30,014	0.42%	38,204	0.64%	39,677	0.69%
PATIENT RELATED TRAVEL	86,080	1.17%	99,037	1.37%	89,721	1.50%	85,118	1.48%
EDUCATION, TRAVEL, & DUES	20,587	0.28%	39,741	0.55%	40,090	0.67%	25,094	0.44%
OTHER EXPENSE	86,722	1.18%	62,391	0.87%	58,133	0.97%	42,563	0.74%
DEPRECIATION & AMORTIZATION	632,358	8.61%	380,190	5.27%	284,260	4.75%	207,306	3.61%
INTEREST EXPENSE	0	0.00%	26,474	0.37%	28,612	0.48%	37,170	0.65%
TAXES	26,029	0.35%	30,468	0.42%	30,806	0.51%	27,129	0.47%
TOTAL OPERATING EXPENSES	3,796,615	51.69%	3,551,286	49.24%	2,913,078	48.64%	2,601,695	45.34%
NET OPERATING INCOME (LOSS)	(896,270)	(12.20%)	(1,235,512)	(17.13%)	(101,194)	(1.69%)	3,229	0.06%
INVESTMENT INCOME (LOSS)	(50,781)	(0.69%)	0	0.00%	0	0.00%	0	0.00%
OTHER GAIN (LOSS)	9,599	0.13%	2,881	0.04%	12,618	0.21%	24,970	0.44%
NET INCOME (LOSS)	(\$937,451)	(12.76%)	(\$1,232,631)	(17.09%)	(\$88,576)	(1.48%)	\$28,200	0.49%

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**RICE MEMORIAL HOSPITAL
CONSOLIDATED CASH FLOW STATEMENT**

**FOR THE PERIOD ENDED:
July 31, 2014**

Line #	Current YTD	Prior YTD
1 Sources of Cash & Investments:		
2 Net Income	\$ (3,027,415)	\$ (1,424,477)
3 Depreciation & Amortization	5,058,426	\$ 4,759,344
4 Debt Proceeds	-	-
5 Other		
6		
7 Total Sources	<u>2,031,011</u>	<u>3,334,867</u>
8		
9 Uses		
10 Property, Plant, and Equipment - Gross	6,053,464	5,338,780
11 Debt Payments/Re-funding	1,677,992	2,121,358
12 Working Capital Changes & Other - Net	639,180	(2,672,298)
13		
14 Total Uses	<u>8,370,636</u>	<u>4,787,840</u>
15		
16 Increase / (Decrease) Cash & Investments	(6,339,625)	(1,452,973)
17		
18 Beginning of Period (January 1)	<u>31,952,720</u>	<u>28,941,389</u>
19		
20 End of Period	<u>\$ 25,613,095</u>	<u>\$ 27,488,416</u>

**RICE MEMORIAL HOSPITAL
STATISTICAL AND VOLUME SUMMARY
FOR THE PERIOD ENDED:
July 31, 2014**

Line #	Patient Days	CURRENT MONTH				2013	Act/2013	Prior	Act/Prior
		Actual	Forecast	Var.	Var. %		Var. %	3 mo avg	Var. %
1	Adult Health Care	572	546	26	4.8%	550	4.0%	567	0.9%
2	Women and Children's Care	161	207	(46)	-22.2%	209	-23.0%	200	-19.5%
3	ICCU	65	61	4	6.6%	56	16.1%	64	1.6%
4	Mental Health	235	215	20	9.3%	214	9.8%	228	3.1%
5	Total Adult & Peds	1,033	1,029	4	0.4%	1,029	0.4%	1,059	-2.5%
6									
7	Average Daily Census	33.3	33.2	0.1	0.4%	33.2	0.4%	34.9	-4.6%
8									
9	Average Length of Stay	3.88	3.54	0.34	9.7%	3.34	16.2%	3.72	4.4%
10									
11	Admissions-Inpatient	275	291	(16)	-5.4%	313	-12.1%	285	-3.5%
12	Observation patients	117	171	(54)	-31.8%	209	-44.2%	126	-7.5%
13									
14	Medicare Case Mix Index	1.200	1.288	(0.088)	-6.8%	1.310	-8.4%	1.240	-3.2%
15	Case Mix Index-Total	0.959	1.014	(0.056)	-5.5%	1.011	-5.2%	0.980	-2.2%
16									
17	Adjusted Admissions	881	843	38	4.5%	906	-2.8%	835	5.5%
18	Adjusted Patient Days	3,308	2,984	324	10.9%	2,978	11.1%	3,106	6.5%
19									
20	Births	59	68	(9)	-13.2%	80	-26.3%	69	-14.5%
21									
22	Rice Care Center-Days	2,146	2,300	(154)	-6.7%	1,983	8.2%	1,868	14.9%
23	Rice Care Center-Average Daily Census	69.2	74.2	(5.0)	-6.7%	64.0	8.2%	61.6	12.4%
24	Rice Care Center Case Mix Index	1.075	1.020	0.05	5.4%	1.046	2.8%	1.048	2.5%
25									
26									
27									
		YEAR-TO-DATE				Act/2013		Act/2012	
		Actual	Forecast	Var.	Var. %	2013	Var. %	2012	Var. %
28	Patient Days								
29	Adult Health Care	4,005	3,795	210	5.5%	3,703	8.2%	3,614	10.8%
30	Women and Children's Care	1,350	1,470	(120)	-8.2%	1,542	-12.5%	1,526	-11.5%
31	ICCU	435	430	5	1.2%	434	0.2%	448	-2.9%
32	Mental Health	1,593	1,511	82	5.4%	1,532	4.0%	1,431	11.3%
33	Total Adult & Peds	7,383	7,206	177	2.5%	7,211	2.4%	7,019	5.2%
34									
35	Average Daily Census	34.8	34.0	0.8	2.5%	34.0	2.4%	33.0	5.7%
36									
37	Average Length of Stay	3.81	3.54	0.27	7.6%	3.55	7.3%	3.54	7.6%
38									
39	Admissions-Inpatient	1,946	2,036	(90)	-4.4%	2,031	-4.2%	1,993	-2.4%
40	Observation patients	946	1,191	(245)	-20.6%	1,216	-22.2%	1,422	-33.5%
41									
42	Medicare Case Mix Index	1.273	1.288	(0.016)	-1.2%	1.323	-3.8%	1.336	-4.8%
43	Case Mix Index-Total	0.989	1.014	(0.026)	-2.5%	1.019	-3.0%	1.036	-4.6%
44									
45	Adjusted Admissions	5,708	5,903	(195)	-3.3%	5,916	-3.5%	6,127	-6.8%
46	Adjusted Patient Days	21,642	20,897	745	3.6%	21,023	2.9%	21,559	0.4%
47									
48	Births	454	476	(22)	-4.6%	489	-7.2%	425	6.8%
49									
50	Rice Care Center-Days	13,099	13,886	(787)	-5.7%	13,845	-5.4%	15,359	-14.7%
51	Rice Care Center-Average Daily Census	61.8	65.5	(3.7)	-5.7%	65.3	-5.4%	72.1	-14.3%
52	Rice Care Center Case Mix Index	1.044	1.020	0.02	2.3%	1.035	0.8%	1.017	2.6%

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**RICE MEMORIAL HOSPITAL
STATISTICAL AND VOLUME SUMMARY
FOR THE PERIOD ENDED:
July 31, 2014**

	CURRENT MONTH				2013	Act/2013	Prior	Act/Prior
	Actual	Forecast	Var.	Var. %		Var. %	3 mo avg	Var. %
Ancillary Services								
1 IP Surgeries	73	94	(21)	-22.3%	100	-27.0%	76	-3.9%
2 OP Surgeries	173	203	(30)	-14.8%	197	-12.2%	155	11.6%
3 Total Surgeries	246	297	(51)	-17.2%	297	-17.2%	231	6.5%
4								
5 ER Visits-Inpatient	168	175	(7)	-4.0%	191	-12.0%	173	-2.9%
6 ER Visits-Outpatient	1,061	917	144	15.7%	989	7.3%	971	9.3%
7 ER Visits-Total	1,229	1,092	137	12.5%	1,180	4.2%	1,144	7.4%
8								
9 Lab Tests	24,434	22,214	2,220	10.0%	22,662	7.8%	22,789	7.2%
10 Medical Imaging Procedures	1,481	1,442	39	2.7%	1,524	-2.8%	1,525	-2.9%
11 Radiation Oncology Treatments	316	396	(80)	-20.2%	422	-25.1%	286	10.5%
12 Medical Oncology Visits	183	207	(24)	-11.6%	194	-5.7%	255	-28.2%
13								
14 Dialysis Treatments	1,006	825	181	21.9%	870	15.6%	985	2.1%
15 Rehab Visits	4,075	3,724	351	9.4%	3,962	2.9%	4,046	0.7%
16 Hospice Visits	1,843	1,851	(8)	-0.4%	2,020	-8.8%	1,901	-3.1%
17 Ambulance Runs	247	222	25	11.3%	236	4.7%	231	6.9%
18								
19								
20 Full Time Equivalents (FTE's)								
21 FTE's - Hospital	619	625	(6)	-1.0%	649	-4.6%	622	-0.5%
22 FTE's - Care Center	89	79	10	13.1%	83	7.1%	84	6.4%
23 FTE's - Home Medical	76	87	(11)	-12.6%	81	-5.8%	78	-2.5%
24 Total FTE's	784	791	(7)	-0.8%	813	-3.5%	785	-0.1%
25								
26								
27								
YEAR-TO-DATE								
	Actual	Forecast	Var.	Var. %	2013	Act/Prior Var. %	2012	Act/Prior Var. %
29 Ancillary Services								
30 IP Surgeries	510	652	(142)	-21.8%	622	-18.0%	676	-24.6%
31 OP Surgeries	1,141	1,376	(235)	-17.1%	1,303	-12.4%	1,565	-27.1%
32 Total Surgeries	1,651	2,028	(377)	-18.6%	1,925	-14.2%	2,028	-18.6%
33								
34 ER Visits-Inpatient	1,200	1,216	(16)	-1.3%	1,201	-0.1%	1,217	-1.4%
35 ER Visits-Outpatient	6,378	6,365	13	0.2%	6,200	2.9%	6,627	-3.8%
36 ER Visits-Total	7,578	7,581	(3)	0.0%	7,401	2.4%	7,844	-3.4%
37								
38 Lab Tests	158,813	155,735	3,078	2.0%	154,999	2.5%	165,438	-4.0%
39 Medical Imaging Procedures	10,293	10,055	238	2.4%	9,888	4.1%	10,752	-4.3%
40 Radiation Oncology Treatments	1,884	2,871	(987)	-34.4%	3,300	-42.9%	4,533	-58.4%
41 Medical Oncology Visits	1,645	1,449	196	13.5%	1,427	15.3%	1,572	4.6%
42								
43 Dialysis Treatments	6,817	5,760	1,057	18.4%	5,626	21.2%	5,244	30.0%
44 Rehab Visits	27,093	25,969	1,124	4.3%	25,654	5.6%	25,913	4.6%
45 Hospice Visits	13,181	12,912	269	2.1%	12,974	1.6%	13,558	-2.8%
46 Ambulance Runs	1,645	1,545	100	6.5%	1,533	7.3%	1,550	6.1%
47								
48								
49 Full Time Equivalents (FTE's)								
50 FTE's - Hospital	626	625	1	0.2%	641	-2.2%	647	-3.2%
51 FTE's - Care Center	83	79	4	5.3%	83	0.6%	85	-2.2%
52 FTE's - Home Medical	80	87	(7)	-7.9%	79	0.8%	70	13.9%
53 Total FTE's	790	791	(1)	-0.2%	803	-1.6%	803	-1.6%

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**RICE MEMORIAL HOSPITAL
KEY PERFORMANCE INDICATORS**

FOR THE PERIOD ENDED:

Line #	07/31/14 Actual	2014 YTD Actual	2014 Forecast	2013 Actual	2012 Actual	2011 Actual	Industry Benchmarks
1	OPERATIONAL						
2	Operating Margin						
3	-5.0%	-6.9%	1.6%	-1.5%	1.3%	5.0%	
4	1.7%	2.6%	3.7%	1.0%	8.7%	-0.1%	
5	-7.0%	-18.7%	4.0%	-22.5%	-3.0%	1.4%	
6							
7	-4.8%	-7.3%	2.0%	-3.2%	1.4%	4.4%	2.2%
8							
9	-4.5%	-5.9%	2.5%	-3.6%	2.4%	5.8%	2.8%
10							
11	6.1%	3.8%	12.6%	7.0%	11.6%	14.6%	10.8%
12							
13	FINANCIAL						
14		46.7%	43.3%	46.3%	43.3%	46.3%	38.7%
15		1.5	3.2	1.8	3.0	3.5	2.9
16		53	46	52	64	55	46
17		109	117	128	114	116	131
18		53%	68%	64%	63.0%	58.6%	87%
19		7.1	10.1	8.9	7.1	6.3	9.1
20		10.4	10.1	9.3	9.1	9.2	10.2
21		(1.49)	0.79	(0.52)	0.75	1.65	0.30
22	PRODUCTIVITY						
23	Rice Hospital						
24							
25	\$ 7,574	\$ 8,196	\$ 7,922	\$ 8,255	\$ 8,287	\$ 7,610	
26							
27	55.5%	57.7%	51.0%	52.6%	50.5%	48.1%	50%
28							
29	13.7	15.0	14.4	14.9	14.6	13.4	14.9
30	3.7	4.0	4.1	4.2	4.1	3.8	4.4
31							
32	\$ 791	\$ 740	\$ 744	\$ 770	\$ 755	\$ 739	
33	\$ 608	\$ 501	\$ 662	\$ 684	\$ 762	\$ 614	
34	\$ 1,399	\$ 1,241	\$ 1,406	\$ 1,454	\$ 1,517	\$ 1,353	
35							
36	2.9%	2.4%	1.9%	2.0%	2.2%	2.1%	7.4%
37							
38	9.4%	9.5%	9.3%	9.1%	9.0%	9.6%	6.9%
39							
40	6.7	7.0	6.5	6.6	6.7	6.5	5.8
41							
42	Rice Home Medical						
43	\$ 182,500	\$ 157,000	\$ 191,600	\$ 161,600	\$ 144,500	\$ 158,000	
44							
45		4.2		4.7	5.8	6.0	
46		88		78	63	61	
47							

KEY PERFORMANCE INDICATORS by ENTITY

	2011	2012	1st Qtr 2013	2nd Qtr 2013	3rd Qtr 2013	4th Qtr 2013	1st Qtr 2014	2nd Qtr 2014	3rd Qtr 2014	YTD 2014
Consolidated:										
Operating Margin %	4.4%	1.5%	-5.5%	-0.9%	-0.4%	-6.2%	-11.8%	-3.9%	-4.8%	-7.3%
Excess Margin %	5.8%	2.4%	-4.4%	-2.8%	-0.7%	-6.8%	-10.4%	-2.0%	-4.5%	-5.9%
EBIDA Operating Margin %	14.1%	10.9%	4.8%	9.1%	9.6%	3.9%	0.0%	6.7%	6.1%	3.8%
Hospital										
Operating Margin %	5.0%	1.3%	-7.4%	5.3%	0.2%	-5.0%	-10.7%	-3.9%	-5.0%	-6.9%
EBIDA Operating Margin %	15.0%	11.5%	3.9%	15.6%	10.8%	5.6%	1.7%	8.0%	7.0%	5.2%
Revenue/Adj. Admission Reimbursement Rate	\$ 10,120 48.7%	\$ 10,214 48.5%	\$ 9,856 46.4%	\$ 10,417 46.9%	\$ 9,840 46.1%	\$ 10,283 44.8%	\$ 9,899 43.6%	\$ 9,840 44.0%	\$ 9,116 41.0%	\$ 9,736 43.4%
FTE/Adj. Admission	13.4	14.6	15.2	14.6	14.2	15.6	16.0	14.6	13.7	15.0
FTE/Adj. Patient Day	3.8	4.1	4.3	4.0	4.2	4.3	4.1	3.9	3.7	4.0
Total Expense Ratio	49.0%	51.8%	52.3%	49.4%	48.6%	51.7%	51.2%	47.0%	46.4%	48.7%
Controllable Exp./AA	\$ 7,610	\$ 8,107	\$ 8,277	\$ 7,838	\$ 7,886	\$ 8,552	\$ 8,685	\$ 7,947	\$ 7,574	\$ 8,196
Compensation Ratio	48.1%	51.4%	56.4%	49.8%	52.3%	55.7%	61.7%	54.8%	55.5%	57.7%
Supply & Drug Expense/CMI AA	\$ 1,357	\$ 1,525	\$ 1,402	\$ 1,400	\$ 1,446	\$ 1,606	\$ 1,278	\$ 1,158	\$ 1,399	\$ 1,222
Care Center										
Operating Margin %	-0.1%	8.7%	4.9%	-2.9%	1.0%	0.9%	-0.9%	6.1%	1.7%	2.6%
EBIDA Operating Margin %	6.8%	15.4%	11.2%	3.9%	7.8%	10.1%	10.4%	16.3%	11.8%	13.2%
Case Mix	1.06	1.02	1.02	1.04	1.01	1.01	1.03	1.05	1.08	1.04
Total Revenue/Day	\$ 212.1	\$ 273.6	\$ 302.9	\$ 291.8	\$ 296.1	\$ 313.2	\$ 328.0	\$ 345.4	\$ 302.1	\$ 331.2
Controllable Exp./Day	\$ 196.5	\$ 216.2	\$ 251.4	\$ 262.9	\$ 254.3	\$ 262.4	\$ 273.6	\$ 269.8	\$ 248.8	\$ 268.2
Operating Margin/Day	\$ (0.3)	\$ 23.7	\$ 14.4	\$ (8.7)	\$ 3.1	\$ 3.2	\$ (2.7)	\$ 21.0	\$ 5.1	\$ 8.6
Hours/Resident Day	8.1	6.2	6.4	6.5	6.8	6.7	7.0	7.1	6.7	7.0
Home Medical										
Operating Margin %	1.4%	-3.0%	2.7%	-118.8%	-6.2%	-20.7%	-31.3%	-12.2%	-7.0%	-18.7%
EBIDA Operating Margin %	7.7%	3.4%	9.2%	-103.1%	3.4%	-11.4%	-14.9%	-2.5%	4.7%	-6.1%
Net Sales % / Gross Sales	76.3%	76.9%	77.9%	37.0%	73.4%	64.4%	66.5%	69.4%	69.8%	88.3%
Gross Profit %	60.6%	61.5%	64.2%	23.9%	58.9%	52.5%	58.0%	56.0%	57.8%	57.0%
Sales/FTE	\$ 158,081	\$ 144,516	\$ 155,564	\$ 147,234	\$ 167,657	\$ 175,516	\$ 138,895	\$ 168,199	\$ 182,531	\$ 153,114

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WILLMAR



FINANCE

City Office Building
Box 755
Willmar, Minnesota 56201
320-235-4984
FAX: 320-235-4917

2014 Interest/Dividends Received By Institution

<u>Institution</u>	<u>April</u>	<u>May</u>	<u>June</u>	<u>2014 Year-To-Date</u>	<u>2013 Year-To-Date</u>
Heritage Bank	\$ 602.70	\$ 718.47	\$ 926.64	\$ 4,496.80	\$ 3,409.93
Morgan Stanley Smith Barney	\$ 1,308.90	\$ -	\$ 8,974.10	\$ 59,076.59	\$ 67,556.03
Multi-Bank Securities	\$ -	\$ 8,750.00	\$ 7,500.00	\$ 36,500.00	\$ 7,500.00
UBS	\$ 16,000.00	\$ 26,375.00	\$ 26,250.00	\$ 153,625.00	\$ 153,625.03
Wells Fargo	\$ 18,400.00	\$ 20,000.00	\$ 42,700.00	\$ 101,100.00	\$ 114,100.00
Wells Fargo Advisors	\$ 20,805.56	\$ -	\$ 58,995.89	\$ 99,894.53	\$ 106,661.47
Totals	\$ 57,117.16	\$ 55,843.47	\$ 145,346.63	\$ 454,692.92	\$ 452,852.46





WILLMAR

FINANCE

City Office Building
Box 755
Willmar, Minnesota 56201
320-235-4984
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INVESTMENT ACTIVITY REPORT FOR QUARTER ENDING JUNE 30, 2014

BALANCE AT PRIOR QUARTER ENDED MARCH 31, 2014 **\$ 44,669,958.48**

SUMMARY OF APRIL, 2014, THROUGH JUNE, 2014, TRANSACTIONS:

(04/17/2014) SOLD: Wells Fargo Advisors, FHLB-313383PQ8, Step-Up @ 2.000%	(997,187.50)
(04/17/2014) MARKET VALUE ADJUSTMENT: Wells Fargo Advisors, FHLB-313383PQ8	(3,822.50)
(06/30/2014) Market Value Adjustment At Quarter-End	828,505.62

JUNE 30, 2014 BALANCE **\$ 44,497,454.10**



CASH/INVESTMENT PORTFOLIO AS OF JUNE 30, 2014

	<u>INSTITUTION</u>	<u>SECURITY TYPE</u>	<u>MATURITY DATE</u>	<u>INTEREST RATE</u>	<u>PAR VALUE</u>	<u>MARKET VALUE</u>
1	MSSB	CD-02004MU84	10/08/2014	1.750%	150,000.00	150,592.50
2	MSSB	CD-02005QP64	08/10/2015	1.100%	96,000.00	96,567.36
3	MSSB	CD-25811LZ28	08/10/2015	1.000%	245,000.00	246,447.95
4	MSSB	CD-795450NT8	08/10/2015	1.100%	150,000.00	150,886.50
5	MSSB	CD-36160TE51	12/09/2016	2.100%	150,000.00	153,762.00
6	MSSB	CD-06740KFC6	12/14/2016	1.950%	245,000.00	250,875.10
7	MSSB	CD-38143ADT9	12/14/2016	2.050%	150,000.00	153,760.50
8	MSSB	CD-02587DJS8	12/15/2016	2.050%	150,000.00	153,591.00
9	MSSB	CD-2546703M2	02/08/2017	1.750%	245,000.00	250,929.00
10	Wells Fargo Advisors	CD-36157PFB0	06/08/2018	2.000%	150,000.00	150,663.00
11	MSSB	FNMA-3136G1PJ2	07/17/2018	1.800%	1,000,000.00	1,000,660.00
12	MSSB	CD-17284A3Z9	12/12/2019	1.600%	245,000.00	236,726.35
13	Wells Fargo	FFCB-3133EAYB8	04/17/2020	1.840%	2,000,000.00	1,968,570.00
14	UBS	FHLMC-3134G3XL9	12/28/2020	2.000%	1,000,000.00	973,090.00
15	UBS	FHLMC-3134G3YP9	07/26/2021	2.000%	6,000,000.00 *	5,802,360.00
16	Wells Fargo	FHLMC-3134G3D49	11/23/2021	2.000%	2,000,000.00	1,929,340.00
17	Wells Fargo	FHLB-313381C60	06/07/2022	2.080%	2,000,000.00	1,927,714.00
18	UBS	FHLMC-3134G3WU0	06/21/2022	2.250%	1,000,000.00	956,200.00
19	Wells Fargo Advisors	FHLB-313379VX4	07/12/2022	2.530%	797,872.34 ^	778,180.84
20	UBS	FNMA-3136G0TG6	07/26/2022	2.000%	1,000,000.00 *	939,550.00
21	Wells Fargo	FNMA-3136G0TG6	07/26/2022	2.000%	2,000,000.00 *	1,879,106.00
22	MSSB	FHLB-313380GQ4	09/07/2022	1.500-5.000%	4,000,000.00	3,880,880.00
23	UBS	FNMA-3136G0D65	09/27/2022	2.000%	3,000,000.00 *	2,799,600.00
24	UBS	FNMA-3135G0RC9	10/25/2022	2.200%	1,000,000.00	947,920.00
25	UBS	FNMA-3136G0Z23	11/15/2022	2.250%	1,900,000.00	1,806,881.00
26	Wells Fargo	FHLB-313381DA0	12/05/2022	2.190%	2,000,000.00	1,897,820.00
27	Wells Fargo Advisors	FHLB-313381GY5	12/27/2022	1.500-5.000%	3,000,000.00	2,905,020.00
28	Multi-Bank Securities	FHLB-313381H40	12/28/2022	1.500-9.000%	1,000,000.00	950,770.00
29	Multi-Bank Securities	FHLB-313382G49	03/27/2023	2.000-6.000%	1,000,000.00	959,900.00
30	Wells Fargo Advisors	FHLB-313382VW0	04/25/2023	1.625-5.500%	1,150,000.00	1,087,831.00
31	Wells Fargo Advisors	FHLB-313382TV5	04/25/2023	1.625-6.000%	850,000.00	812,345.00
32	Multi-Bank Securities	FHLB-3133832Q3	05/23/2023	1.750-8.000%	1,000,000.00	964,710.00
33	Wells Fargo Advisors	FHLB-313383A27	06/13/2023	1.625-10.000%	2,000,000.00	1,907,420.00
34	Wells Fargo Advisors	FHLB-313383BL4	06/13/2023	1.500-4.000%	2,500,000.00	2,426,125.00
35	Multi-Bank Securities	FNMA-3136G1Q61	07/24/2023	2.050-6.500%	1,000,000.00 *	1,000,660.00

TOTAL INVESTMENT

\$ 46,173,872.34 \$ 44,497,454.10

37	Heritage Bank	Low Activity Ckg	None	0.250%	7,307,168.48	7,307,168.48
38	Heritage Bank	SB Ckg/Law Enf.Forf	None	0.100%	49,713.91	49,713.91
39	Heritage Bank	Commercial Ckg	None	0.100%	(68,369.68)	(68,369.68)

TOTAL PORTFOLIO FOR JUNE 30, 2014

\$ 53,462,385.05 \$ 51,785,966.81

* Par Value is not equal to Purchase Amount

^ WFA FHLB-313379VX4	1,500,000.00	Par Value
Partial Call 10/12/12	(15,957.45)	
Partial Call 12/17/12	(686,170.21)	
	<u>797,872.34</u>	Par Value

Historical Balances At the End of Each Quarter 2004 through 06/30/2014

Investments

Year	Investments				Operating Cash (Flex Gold and Checking)			
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
2014	\$44,669,958.48 #	\$44,497,454.10 #	\$ - #	\$ - #	\$ 2,692,337.80	\$ 7,288,512.71	\$ -	\$ -
2013	\$45,036,646.37 #	\$43,145,874.09 #	\$45,544,516.83 #	\$43,871,669.60 #	\$ 4,864,300.48	\$ 7,115,084.74	\$ 2,428,725.91	\$ 6,945,509.90
2012	\$41,122,817.67 #	\$37,855,613.32 #	\$44,310,158.10 #	\$47,119,283.92 #	\$ 8,136,948.46	\$11,647,103.27	\$ 6,473,162.53	\$ 7,735,728.32
2011	\$41,498,738.04 #	\$42,926,445.51 #	\$33,053,338.89 #	\$46,841,372.72 #	\$ 6,566,351.65	\$ 9,181,801.11	\$18,167,922.89	\$ 7,404,105.73
2010	\$41,358,462.50	\$40,144,176.24 #	\$44,577,231.24 #	\$48,797,293.88 #	\$ 5,700,619.84	\$ 8,771,348.62	\$ 3,304,736.92	\$ 4,417,038.74
2009	\$40,055,806.99	\$41,062,156.99	\$38,897,050.00	\$45,863,584.72	\$ (2,077,111.26)	\$ 7,201,418.64	\$ 8,850,416.77	\$ 5,516,985.71
2008	\$41,205,848.94	\$43,736,011.19	\$45,244,926.32	\$42,945,529.36	\$ 3,167,634.31	\$ 1,718,731.16	\$ 1,997,209.74	\$ 6,351,625.00
2007	\$43,139,351.72	\$48,100,353.36	\$47,115,305.03	\$50,105,966.14	\$ 926,179.01	\$ 663,940.06	\$ 926,179.01	\$ (341,184.39)
2006	\$40,287,460.83	\$39,045,724.67	\$45,986,724.51	\$48,565,446.01	\$ 239,513.13	\$ 982,309.33	\$ 1,133,968.89	\$ 171,495.87
2005	\$36,768,248.22	\$37,768,170.45	\$48,355,084.17	\$48,354,326.94	\$ 1,513,953.62	\$ 981,246.67	\$ 1,454,324.57	\$ 1,007,718.38
2004	\$33,825,796.69	\$36,595,276.05	\$36,590,625.49	\$41,648,716.38	\$ 4,244,239.97	\$ 1,158,817.03	\$ 201,061.64	\$ 275,984.98

Investment Balance after adjusting for market values

2010 market values were only adjusted 1/1/10 and 12/31/10

**4M, Flex Gold, General Ckg

Historical Interest/Dividends Received Per Quarter 2004 through 06/30/2014

<u>Year</u>	<u>1st Quarter</u>	<u>2nd Quarter</u>	<u>3rd Quarter</u>	<u>4th Quarter</u>	<u>Annual Totals</u>
2014	\$ 196,385.66	\$ 258,307.26	\$ -	\$ -	\$ 454,692.92
2013	\$ 221,647.55	\$ 231,204.91	\$ 171,397.74	\$ 264,878.39	\$ 889,128.59
2012	\$ 143,871.89	\$ 345,677.26	\$ 175,728.62	\$ 159,483.59	\$ 824,761.36
2011	\$ 281,807.02	\$ 275,608.48	\$ 290,307.92	\$ 211,444.35	\$ 1,059,167.77
2010	\$ 234,241.45	\$ 446,351.92	\$ 233,012.97	\$ 365,903.94	\$ 1,279,510.28
2009	\$ 509,706.62	\$ 484,844.91	\$ 342,331.25	\$ 343,882.12	\$ 1,680,764.90
2008	\$ 531,303.45	\$ 435,311.50	\$ 478,334.39	\$ 554,954.62	\$ 1,999,903.96
2007	\$ 622,474.29	\$ 495,977.22	\$ 582,224.88	\$ 728,080.25	\$ 2,428,756.64
2006	\$ 392,269.92	\$ 398,251.19	\$ 435,489.27	\$ 424,705.40	\$ 1,650,715.78
2005	\$ 297,617.30	\$ 358,311.00	\$ 323,683.93	\$ 417,349.67	\$ 1,396,961.90
2004	\$ 256,365.99	\$ 349,941.03	\$ 239,169.92	\$ 363,170.98	\$ 1,208,647.92

Market Value Reconciliation

	Since 08/01/2014 (\$)	Year to Date (\$)
Beginning Market Value	3,019,690.24	2,960,183.93
Disbursements		
Withdrawals	0.00	-29,901.82
Expenses	0.00	-444.50
Fees	-1,882.84	-14,775.88
Total Disbursements	-1,882.84	-45,122.20

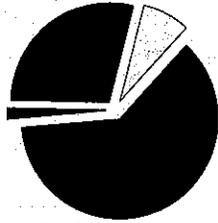
Income		
Investment Income	4,540.86	37,275.04
Total Income	4,540.86	37,275.04

Other		
Other	0.00	29,931.45
Total Other	0.00	29,931.45

Value on Aug 31, 2014	3,077,321.00	3,077,321.00
Total Change in Portfolio Value	54,972.74	95,052.78

Asset Allocation

Asset Category	Market Value	% Total
Cash & Money	9,844.03	0.32
Markets		
Fixed Income	876,641.89	28.49
Alternative	244,089.55	7.93
Equity	1,900,113.19	61.75
Other	46,632.33	1.52
Total	\$3,077,321.00	100.00%



Income Summary

	This Period (\$)	Year to Date (\$)
Taxable Income	4,540.86	37,275.04
Total Income Summary	4,540.86	37,275.04

Gain / Loss Summary

	This Period (\$)	Year to Date (\$)
Short-term	1,213.71	1,374.62
Long-term	-9,751.49	40,879.92
Total Gain / Loss Summary	-8,537.78	42,254.54



*Investment Management
& Trust*

Selected Period Performance
RICE CUSHMAN A CHAR TR
Account 180205
Period Ending: 08/31/2014

<u>Sector</u>	<u>Market Value</u>	<u>1 Month</u>	<u>Year to Date (8 Months)</u>
Total Fund	3,036,394	1.98	5.54
Total Fd Net Fee	3,036,394	1.92	5.02
Fixed Income	880,742	.69	3.31
BarCap Int Aggregate Bd		.77	3.29
Domestic Equity	1,505,184	3.19	7.73
S&P 500 Index		4.00	9.89
Russell 2000 Index		4.96	1.75
Intl. Equity	396,534	1.35	3.25
MSCI EAFE (US\$ & Net) Index		-.15	2.56
Short Term Cash	9,444	.00	.01
Citigroup 1 Month Treas Bill		.00	.02
Alternative Investments	244,090	.46	4.60
Citigroup 3 Month Treas Bill		.00	.03
Uninvested Cash	400	.00	.00

While the information and statistics given are believed to be complete and accurate, we cannot guarantee their completeness or accuracy. Past performance is no guarantee of future results.